

Operating Results by Operations in QR Millions



	Q2 2023	Q3 2023	Q4 2023	Q1 2024	Q2 2024	Q3 2024	9M 2024	9M 2023
OOREDOO GROUP								
Revenue	5,773.5	5,831.6	5,923.3	5,862.6	5,933.9	5,861.0	17,657.5	17,240.5
EBITDA	2,403.9	2,579.0	2,326.5	2,545.8	2,567.7	2,584.9	7,698.5	7,390.6
% EBITDA	42%	44%	39%	43%	43%	44%	44%	43%
NET PROFIT	967.2	1,017.8	397.6	1,067.2	1,086.9	1,249.1	3,403.2	3,113.9
Net Profit to Ooredoo shareholders	834.3	869.4	351.6	912.9	958.5	1,051.5	2,922.9	2,664.2
Capex	476.9	719.3	1,229.2	381.8	628.9	935.0	1,945.7	1,591.8
Capex/ Revenue (%)	8%	12%	21%	7%	11%	16%	11%	9%
Qatar operation								
Revenue	1,817.9	1,734.2	1,786.4	1,815.6	1,763.2	1,696.8	5,275.6	5,500.0
EBITDA	822.1	888.3	904.1	947.9	952.3	903.7	2,804.0	2,698.5
% EBITDA	45%	51%	51%	52%	54%	53%	53%	49%
Capex	110.8	170.5	337.2	81.7	106.8	152.4	340.9	337.4
Capex/ Revenue (%)	6%	10%	19%	4%	6%	9%	6%	6%
Iraq								
Revenue	1,085.0	1,197.9	1,230.2	1,209.1	1,277.3	1,360.4	3,846.8	3,221.5
EBITDA	502.9	558.1	469.2	561.3	614.9	649.1	1,825.3	1,483.4
% EBITDA	46%	47%	38%	46%	48%	48%	47%	46%
Capex	88.8	108.6	195.1	53.7	140.3	222.2	416.2	272.2
Capex/ Revenue (%)	8%	9%	16%	4%	11%	16%	11%	8%
Oman								
Revenue	606.0	598.4	625.1	606.8	591.3	587.5	1,785.6	1,828.0
EBITDA	293.7	290.4	278.1	279.9	275.3	269.0	824.2	878.3
% EBITDA	48%	49%	44%	46%	47%	46%	46%	48%
Capex	79.7	122.8	127.2	36.1	143.3	178.0	357.4	299.5
Capex/ Revenue (%)	13%	21%	20%	6%	24%	30%	20%	16%
Myanmar								
Revenue	214.3	206.0	206.2	184.6	133.0	-	317.5	644.0
EBITDA	88.2	75.6	79.5	55.1	47.4	-	102.4	247.6
% EBITDA	41%	37%	39%	30%	36%	0%	32%	38%
Capex	11.6	11.6	19.4	8.0	8.1	-	16.1	28.4
Capex/ Revenue (%)	5%	6%	9%	4%	6%	0%	5%	4%
WATANIYA GROUP								
Revenue	1,932.9	1,985.2	1,973.9	2,009.2	2,093.7	2,149.1	6,252.0	5,764.8
EBITDA	717.8	806.9	768.1	704.2	777.0	825.2	2,306.4	2,183.6
% EBITDA	37%	41%	39%	35%	37%	38%	37%	38%
Capex	186.9	303.6	498.7	197.8	218.7	349.4	765.9	649.8
Capex/ Revenue (%)	10%	15%	25%	10%	10%	16%	12%	11%
Kuwait								
Revenue	751.3	734.6	719.4	760.2	810.4	757.4	2,328.0	2,194.5
EBITDA	222.4	259.4	260.8	171.7	234.3	201.2	607.3	710.3
% EBITDA	30%	35%	36%	23%	29%	27%	26%	32%
Capex	43.9	48.8	86.0	39.8	49.4	103.5	192.7	121.1
Capex/ Revenue (%)	6%	7%	12%	5%	6%	14%	8%	6%
Tunisia								
Revenue	363.0	389.1	374.5	359.9	370.9	410.9	1,141.7	1,095.8
EBITDA	147.4	169.6	139.0	143.2	153.7	172.8	469.7	416.6
% EBITDA	41%	44%	37%	40%	41%	42%	41%	38%
Capex	55.1	82.0	88.8	77.7	47.1	82.2	207.0	187.3
Capex/ Revenue (%)	15%	21%	24%	22%	13%	20%	18%	17%
Algeria								
Revenue	598.2	635.4	656.6	661.5	683.7	751.3	2,096.5	1,805.7
EBITDA	240.3	268.1	260.2	282.6	280.0	344.2	906.8	731.5
% EBITDA	40%	42%	40%	43%	41%	46%	43%	41%
Capex	57.0	131.2	245.3	72.4	102.9	118.3	293.6	256.0
Capex/ Revenue (%)	10%	21%	37%	11%	15%	16%	14%	14%
Maldives								
Revenue	118.5	123.7	131.6	130.8	127.7	128.5	387.0	363.6
EBITDA	66.1	67.8	77.4	69.9	68.6	69.0	207.5	200.9
% EBITDA	56%	55%	59%	53%	54%	54%	54%	55%
Capex	21.9	35.7	55.8	2.8	7.5	39.8	50.1	65.4
Capex/ Revenue (%)	18%	29%	42%	2%	6%	31%	13%	18%
Palestine								
Revenue	101.9	102.4	91.8	96.7	101.0	101.0	298.7	305.2
EBITDA	41.7	42.1	30.8	36.8	40.6	38.0	115.4	124.4
% EBITDA	41%	41%	34%	38%	40%	38%	39%	41%
Capex	9.0	5.8	22.9	5.1	11.8	5.6	22.5	20.0
Capex/ Revenue (%)	9%	6%	25%	5%	12%	6%	8%	7%

Note: 1. Ooredoo Group reflects the consolidated results including share in associates, joint venture and intra-group adjustments.

Operating Results by Operations in Local Currency Millions



	Q2-2023	Q3-2023	Q4-2023	Q1-2024	Q2-2024	Q3-2024
Iraq						
Revenue	393,316	434,231	445,943	438,275	463,012	493,122
EBITDA	182,299	202,304	170,089	203,469	222,893	235,297
% EBITDA	46%	47%	38%	46%	48%	48%
Capex	32,191	39,376	70,734	19,462	50,871	80,540
Capex/ Revenue (%)	8%	9%	16%	4%	11%	16%
Kuwait						
Revenue	63.3	62.1	61.0	64.2	68.4	63.6
EBITDA	18.7	21.9	22.1	14.5	19.8	16.9
% EBITDA	30%	35%	36%	23%	29%	27%
Capex	3.7	4.1	7.3	3.4	4.2	8.7
Capex/ Revenue (%)	6%	7%	12%	5%	6%	14%
Tunisia						
Revenue	307	331	322	308	319	347
EBITDA	125	144	120	122	132	146
% EBITDA	41%	44%	37%	40%	41%	42%
Capex	47	71	76	66	40	69
Capex/ Revenue (%)	15%	21%	23%	22%	13%	20%
Algeria						
Revenue	22,322	23,755	24,421	24,446	25,271	27,597
EBITDA	8,966	10,023	9,681	10,441	10,348	12,646
% EBITDA	40%	42%	40%	43%	41%	46%
Capex	2,127	4,942	9,060	2,677	3,804	4,303
Capex/ Revenue (%)	10%	21%	37%	11%	15%	16%

Total Customers by Operation (number)



	Q2 2023	Q3 2023	Q4 2023	Q1 2024	Q2 2024	Q3 2024
QATAR						
Postpaid	799,195	807,253	829,725	836,390	835,595	840,900
Prepaid	1,809,769	1,801,675	1,840,444	1,897,027	1,822,010	1,807,488
Fixed Line	344,832	322,338	320,570	319,122	313,131	309,162
Total Customers	2,953,796	2,931,266	2,990,739	3,052,539	2,970,736	2,957,550
IRAQ						
Prepaid	17,093,080	17,133,360	17,693,516	18,007,825	18,328,543	18,615,433
OMAN						
Postpaid	745,700	729,798	724,508	725,643	718,269	722,397
Prepaid	2,188,448	2,180,890	2,200,813	2,213,935	2,025,609	1,892,755
Fixed Line	158,663	159,702	159,538	158,675	157,600	158,016
Total Customers	3,092,811	3,070,390	3,084,859	3,098,253	2,901,478	2,773,168
MYANMAR						
Postpaid	28,975	30,521	29,161	29,203		
Prepaid	8,427,712	8,338,847	8,482,956	8,917,950		
Total Customers	8,456,687	8,369,368	8,512,117	8,947,153		
WATANIYA GROUP						
Postpaid	2,549,232	2,585,597	2,767,397	3,247,191	3,400,925	3,355,349
Prepaid	20,609,891	21,207,326	21,189,382	20,839,190	20,714,977	21,625,939
Wireless Broadband	1,292,729	1,256,981	1,187,166	1,183,922	1,187,684	1,204,799
Fixed Line	156,744	160,237	164,356	169,150	175,690	181,627
Total Customers	24,608,596	25,210,141	25,308,301	25,439,453	25,479,276	26,367,714
KUWAIT						
Postpaid	516,187	520,623	517,505	499,996	506,208	516,644
Prepaid	1,581,292	1,667,656	1,675,987	1,706,533	1,738,485	1,758,788
Wireless Broadband	729,110	696,042	653,098	648,457	626,613	611,838
Total Customers	2,826,589	2,884,321	2,846,590	2,854,986	2,871,306	2,887,270
TUNISIA						
Postpaid	633,563	640,713	647,924	649,575	666,410	681,940
Prepaid	5,847,395	6,169,460	6,114,369	6,021,569	5,733,882	5,804,892
Wireless Broadband	365,756	384,483	379,458	384,607	401,931	419,739
Fixed Line	101,677	108,577	118,410	122,923	129,108	134,296
Total Customers	6,948,391	7,303,233	7,260,161	7,178,674	6,931,331	7,040,867
ALGERIA						
Postpaid	1,157,093	1,175,652	1,363,069	1,854,354	1,981,655	1,907,540
Prepaid	11,697,810	11,865,365	11,857,550	11,544,552	11,591,273	12,413,413
Wireless Broadband	165,528	156,542	150,829	147,448	156,073	170,612
Total Customers	13,020,431	13,197,559	13,371,448	13,546,354	13,729,001	14,491,565
MALDIVES						
Postpaid	89,222	88,418	81,658	83,701	85,109	86,722
Prepaid	221,481	230,602	260,178	271,360	267,651	261,995
Wireless Broadband	32,335	19,914	3,781	3,410	3,067	2,610
Fixed Line	55,067	51,660	45,946	46,227	46,582	47,331
Total Customers	398,105	390,594	391,563	404,698	402,409	398,658
PALESTINE						
Total Customers	1,415,080	1,434,434	1,438,539	1,454,741	1,545,229	1,549,354
Total Consolidated Customers	56,204,970	56,714,525	57,589,532	58,545,223	49,680,033	50,713,865

Consolidated Customer Status as at 30 September 2024



	POSTPAID	PREPAID	WIRELESS BROADBAND	FIXED LINE	FIXED WIRELESS	Total Customers	Ownership	PROPORTIONAL CUSTOMERS
Qatar	840,900	1,807,488	-	309,162	-	2,957,550	100%	2,957,550
Iraq	-	18,615,433	-	-	-	18,615,433	64.1%	11,925,046
Oman	722,397	1,892,755	-	158,016	-	2,773,168	55%	1,525,242
Kuwait	516,644	1,758,788	611,838	-	-	2,887,270	92.1%	2,659,176
Tunisia	681,940	5,804,892	419,739	134,296	-	7,040,867	84.1%	5,921,369
Algeria	1,907,540	12,413,413	170,612	-	-	14,491,565	74.4%	10,781,724
Maldives	86,722	261,995	2,610	47,331	-	398,658	83.3%	332,242
Palestine	-	-	-	-	-	1,549,354	45.4%	703,071
Total Active Customers						50,713,865		36,805,420

Quarterly ARPU by Operation in Qatari Riyal

	Q2 2023	Q3 2023	Q4 2023	Q1 2024	Q2 2024	Q3 2024
QATAR						
Postpaid	264.6	265.3	256.4	253.8	252.4	253.5
Prepaid	33.5	32.6	35.5	35.1	33.0	32.2
BLENDDED ARPU	104.2	104.2	104.0	102.5	101.1	102.1
Fixed Line	42.6	42.9	45.9	43.6	40.3	42.3
IRAQ						
Prepaid	21.8	23.8	24.8	22.6	22.8	23.4
OMAN						
Postpaid	91.5	93.6	92.5	89.8	92.0	90.2
Prepaid	21.4	21.1	20.5	18.7	19.7	21.8
BLENDDED ARPU	39.5	39.4	38.4	36.3	38.1	40.2
Fixed Line	310.4	300.2	311.3	312.9	312.3	307.6
KUWAIT						
Postpaid	171.0	175.4	173.1	173.1	182.9	183.4
Prepaid	35.1	34.2	33.9	34.5	34.0	32.3
Wireless Broadband	41.6	41.3	42.0	41.8	40.6	41.9
BLENDDED ARPU	61.7	61.6	60.8	60.8	61.6	61.1
TUNISIA						
Postpaid	17.0	17.4	17.7	20.7	20.9	21.5
Prepaid	12.8	13.4	12.2	11.7	12.6	14.1
Wireless Broadband	29.6	33.0	29.0	28.6	30.5	33.3
BLENDDED ARPU	14.1	14.8	13.6	13.5	14.4	16.0
ALGERIA						
Postpaid	35.5	34.8	37.6	32.2	30.1	26.8
Prepaid	13.3	14.3	14.3	14.2	14.6	15.7
Wireless Broadband	13.0	12.7	12.9	14.0	14.4	15.8
BLENDDED ARPU	15.3	16.1	16.4	16.4	16.7	17.2
MALDIVES						
Postpaid	106.6	108.6	111.0	118.0	116.7	117.8
Prepaid	61.3	64.0	61.0	56.3	56.3	52.5
Wireless Broadband	6.2	7.4	14.5	51.3	47.0	49.8
Fixed Line	92.9	96.2	107.7	119.3	122.5	123.4
BLENDDED ARPU	67.4	71.3	72.0	70.8	70.3	68.3
PALESTINE						
BLENDDED ARPU	21.2	20.9	18.1	19.1	19.7	18.5