

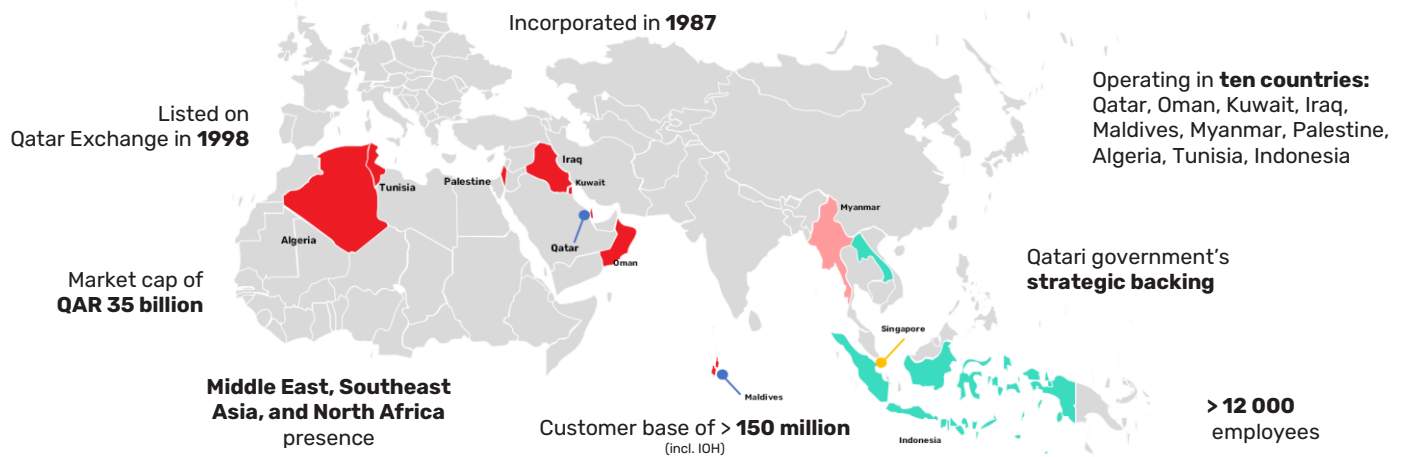
Ooredoo Group FY 2023 Fact Sheet

*all data is as at 31 December 2023

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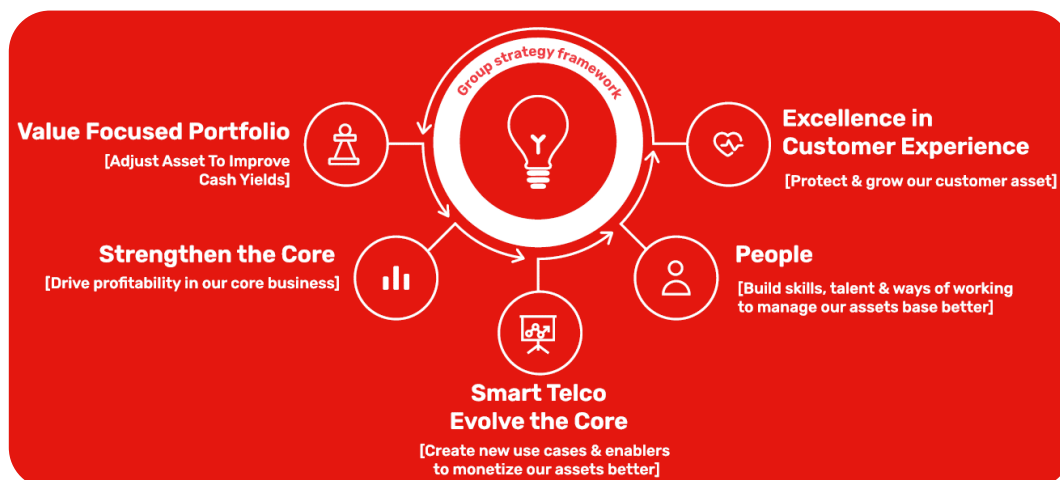
Group Overview

Leading fixed and mobile telecommunications operator

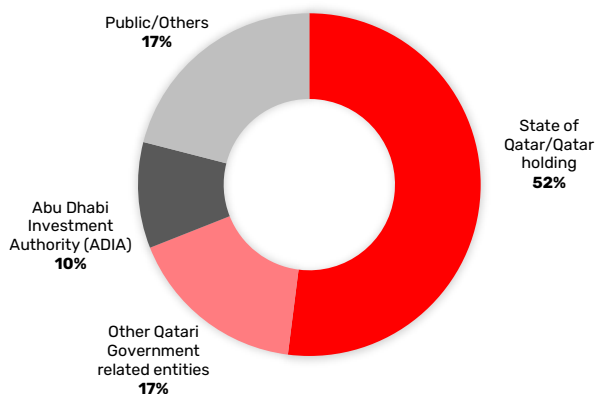


Positioning Ooredoo as the Leading digital infrastructure provider in the region

Ooredoo is evolving into a telecom and infrastructure holding with 5 operating segments that will allow us to crystallise value for our shareholders. This shift enables operational focus, capital efficiency, and targeted investment in telco operations, towers, data centres, sea cables, and fintech, aiming to boost asset returns

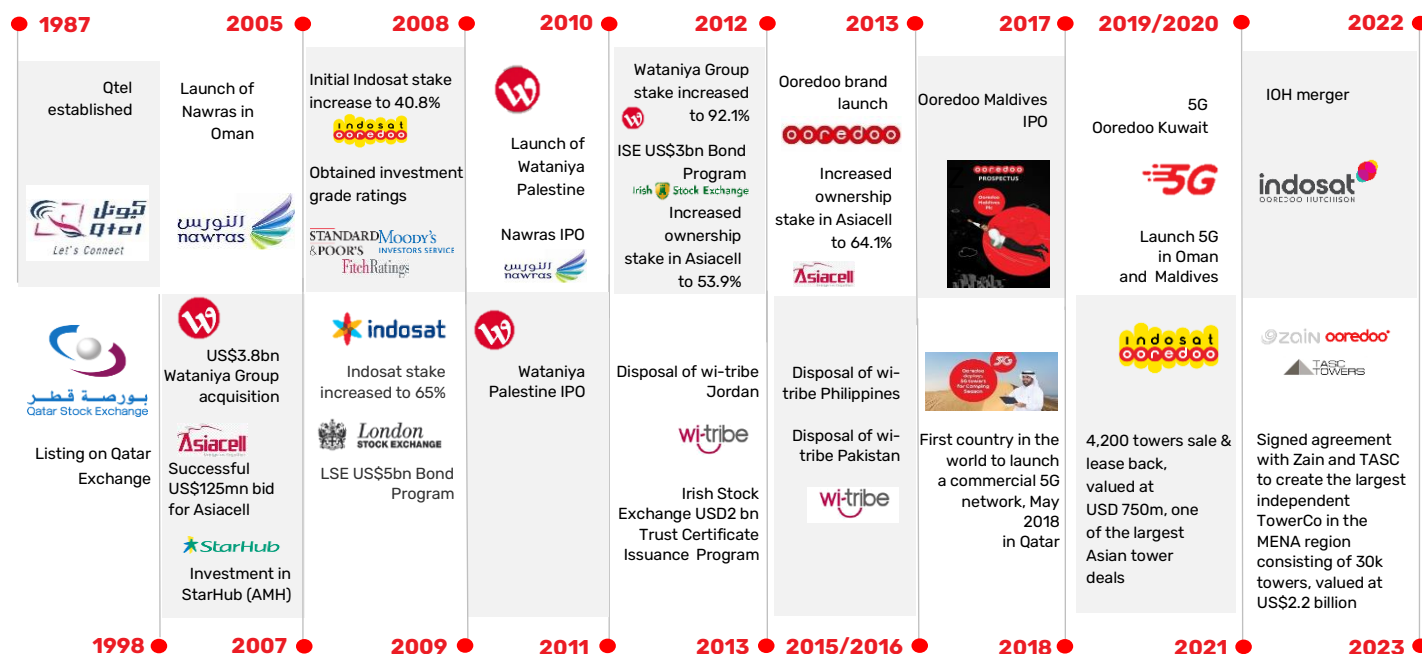


02 Group ownership profile and structure



100% Ooredoo Qatar	32.8% Indosat Ooredoo Hutchison (Indonesia)	64.1% Asiacell (Iraq)
74.4% Ooredoo Algeria	55% Ooredoo Oman	92.1% Ooredoo Kuwait
84.1% Ooredoo Tunisia	100% Ooredoo Myanmar	45.4% Ooredoo Palestine
83.3% Ooredoo Maldives	14% Starhub (Singapore)	

03 Group key milestones



04 Group Highlights

Clear Strategic Path

- Three business lines - consumer mobile, consumer broadband, and corporate managed services
- Evolving into a telecom and infrastructure holding with 5 operating segments that will allow us to crystallise value for our shareholders [Telco operations, Towers, Data centers, Sea cable business, and Fintech]

Strong Free Cash Flow

- Strong FCF generation
- Qatar, Ooredoo's Groups home market, is a strong contributor to the Group's FCF
- The Gulf countries represent > 80% of the Group cash flow

Growth Assets in Emerging Markets

- Strongly positioned across a balanced portfolio with a market position of #1 or #2 in 7 of the 9 markets
- Ooredoo launched the world's first commercially available 5G network in the world
- 5G launched in Qatar, Kuwait, Oman & Maldives, 9/10 markets 4G

Solid Financials

- Stable revenue numbers and Stable EBITDA despite challenging market conditions
- Investment grade
- Long term balanced debt profile
- Strong balance sheet, flexibility for future investments
- Operational focus, capital efficiency, and targeted investment in telco operations, towers, data centres, sea cables, and fintech, aiming to boost asset returns

Areas of Value Crystallization

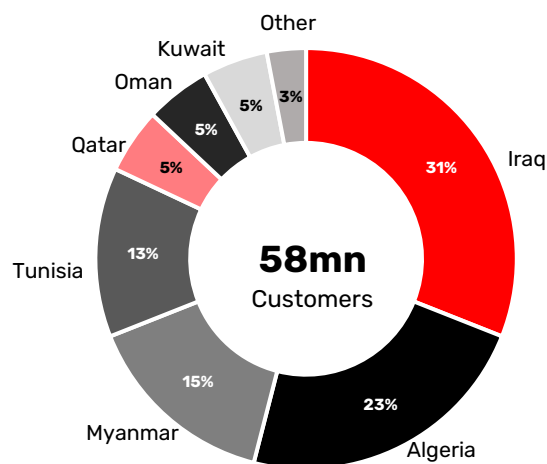
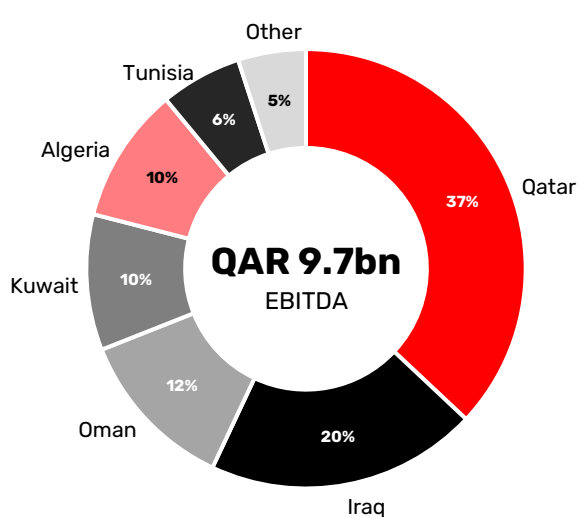
- Review operations for ability to achieve/maintain #1 and #2 positions in their local markets
- Positioning as a Leading digital infrastructure provider in the region, an efficient telecom operator at the core, and enhancing the value of existing assets within our infrastructure stack by turning them into independent profit centers
- Drive growth by positioning our tower and data center asset, as well as our FinTech activities as standalone entities

ESG Progress

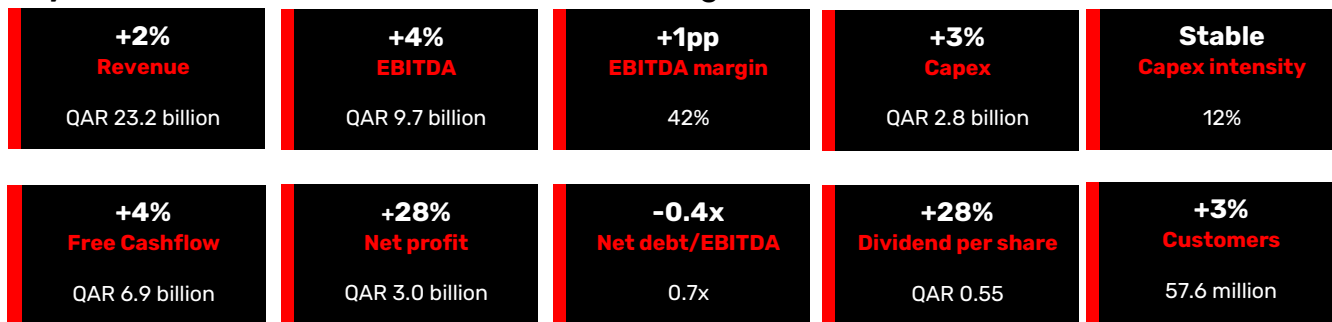
- Will issue its first standalone GRI compliant ESG report which is slated to be released in Q2 2024
- Two advisory banks appointed to assist in ESG strategy
- Continue to engage with existing rating agencies (MSCI, RDR, Moody's / S&P)

05 Group Financial snapshot

EBITDA and Customer contribution by opco



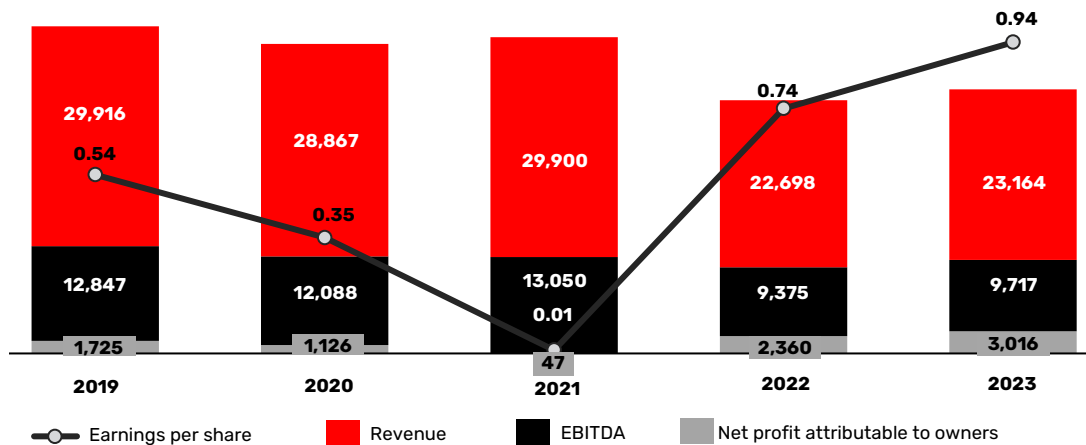
Key numbers as at 31 December 2023 with YoY growth - Reported



156.4 million customers including IOH

5-year view of key financials - QAR'm (Reported)

Due to the merger of Indosat Ooredoo (IO) and Hutchison in Indonesia as of January 4, 2022, the accounting treatment of Ooredoo's previous largest international operation has been changed



06 Group share price performance and shareholder returns

Share price performance

02/01/2023 - 31/12/2023

■ Ooredoo (QE) Open: 9.20 | High: 11.70 | Low: 8.71 | Close: 11.40



Shareholder returns

Dividend Policy – effective 2019

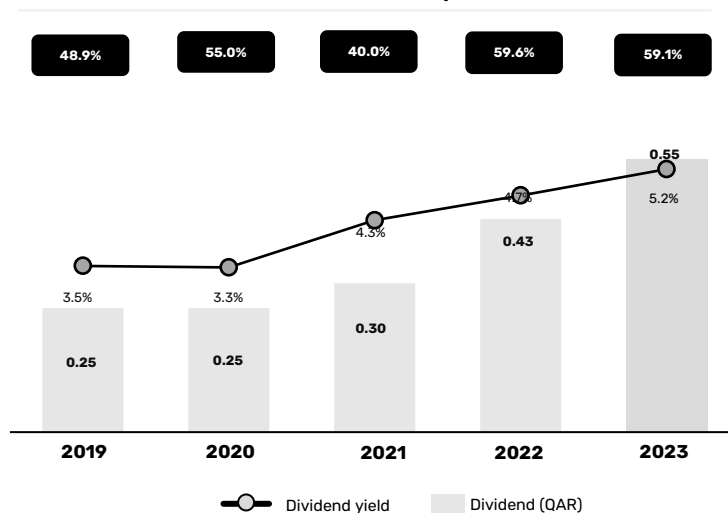
Sustainable & progressive dividend policy, aiming for a dividend payout in the range of **40% to 60% of normalized earnings**~

*Normalized earnings (including FX) defined as earnings from continuing operations excluding once off or extraordinary items

FY 23

Board proposed a **cash dividend of QAR 0.55** per share for 2023, dividend yield of 5.24% as of 12 February 2024

Dividend History



For more information on Ooredoo, refer to the following links:

Ooredoo at a glance: <https://www.ooredoo.com/en/investors/>

ESG disclosure: https://www.ooredoo.com/en/social_responsibility-esg/our-commitment-to-esg-disclosure/

Annual reports: https://www.ooredoo.com/en/investors/financial_information/annual-reports/

Latest results: https://www.ooredoo.com/en/investors/financial_information/quarterly-analyst-presentations/

For queries on Ooredoo Group please contact Investor Relations: IR@ooredoo.com