

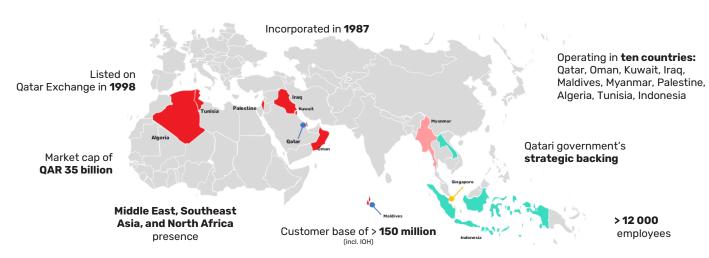
Ooredoo Group FY 2023 Fact Sheet

*all data is as at 31 December 2023

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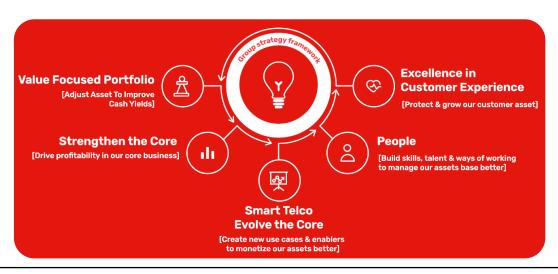
Group Overview

Leading fixed and mobile telecommunications operator

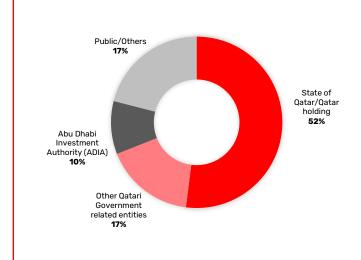


Positioning Ooredoo as the Leading digital infrastructure provider in the region

Ooredoo is evolving into a telecom and infrastructure holding with 5 operating segments that will allow us to crystallise value for our shareholders. This shift enables operational focus, capital efficiency, and targeted investment in telco operations, towers, data centres, sea cables, and fintech, aiming to boost asset returns



02 Group ownership profile and structure



100%	32.8%	64.1%
Ooredoo Qatar	Indosat Ooredoo Hutchison (Indonesia)	Asiacell (Iraq)
74.4%	55%	92.1%
Ooredoo Algeria	Ooredoo Oman	Ooredoo Kuwait
84.1%	100%	45.4%
Ooredoo Tunisia	Ooredoo Myanmar	Ooredoo Palestine
83.3%	14%	
Ooredoo Maldives	Starhub (Singapore)	

Group key milestones 2010 2019/2020 2022 1987 2005 2008 2012 2013 2017 Wataniya Group Initial Indosat stake Ooredoo brand Otel Launch of stake increased IOH merger increase to 40.8% Ooredoo Maldives 5G established Nawras in to 92.1% Ooredoo Kuwait 0man 0000000 Launch of ISE US\$3bn Bond Wataniya Obtained investment Program ÷3G indosat Palestine Irish 📕 Stock Exchange grade ratings ownership द्रिश्च Qtel Increased النورس nawras stake in Asiacell Nawras IPO STANDARDMOODY'S ownership Launch 5G to 64.1% & POOR'S INVESTOR stake in Asiacell in Oman ساعنانا 🚄 Asiacell and Maldives to 53.9% w 🧚 indosat 9zain <mark>ooredoo</mark>' US\$3.8bn TASC Disposal of wi-tribe Disposal of wi-Wataniya Group increased to 65% Palestine IPO tribe Philippines acquisition London STOCK EXCHANGE wį-tribe Disposal of wi-First country in the 4,200 towers sale & Signed agreement **Asiacell** Listing on Qatar tribe Pakistan world to launch with Zain and TASC lease back, Successful LSE US\$5bn Bond to create the largest Exchange a commercial 5G valued at US\$125mn bid Irish Stock Program wį-tribe independent network, May for Asiacell Exchange USD2 bn USD 750m, one TowerCo in the 2018 of the largest Trust Certificate in Qatar MENA region Issuance Program Asian tower consisting of 30k Investment in deals towers, valued at StarHub (AMH) US\$2.2 billion 1998 2007 2009 2011 2013 • 2015/2016 • 2018 2021 2023

Group Highlights 04

Clear Strategic Path

- Three business lines consumer mobile, consumer broadband, and corporate managed services
- Evolving into a telecom and infrastructure holding with 5 operating segments that will allow us to crystallise value for our shareholders [Telco operations, Towers, Data centers, Sea cable business, and Fintech]

Strong Free Cash Flow

- Strong FCF generation
- Qatar, Ooredoo's Groups home market, is a strong contributor to the Group's FCF
- The Gulf countries represent > 80% of the Group cash flow

Growth Assets in Emerging Markets

- Strongly positioned across a balanced portfolio with a market position of #1 or #2 in 7 of the 9
- Ooredoo launched the world's first commercially available 5G network in the world
- 5G launched in Oatar, Kuwait, Oman & Maldives, 9/10 markets 4G

Solid Financials

- Stable revenue numbers and Stable EBITDA despite challenging market conditions
- Investment grade
- Long term balanced debt profile
- Strong balance sheet, flexibility for future investments
- Operational focus, capital efficiency, and targeted investment in telco operations, towers, data centres, sea cables, and fintech, aiming to boost asset returns

Areas of Value Crystallization

- Review operations for ability to achieve/maintain #1 and #2 positions in their local markets
- Positioning as a Leading digital infrastructure provider in the region, an efficient telecom operator at the core, and enhancing the value of existing assets within our infrastructure stack by turning them into independent profit centers
- Drive growth by positioning our tower and data center asset, as well as our FinTech activities as standalone entities

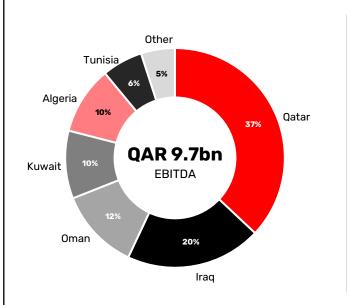
ESG Progress

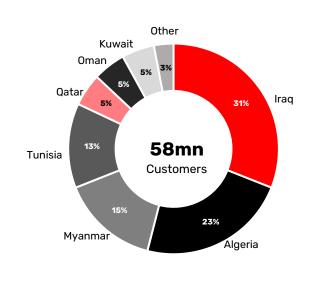
- Will issue its first standalone GRI compliant ESG report which is slated to be released in Q2 2024
- Two advisory banks appointed to assist in ESG strategy
- Continue to engage with existing rating agencies (MSCI, RDR, Moody's / S&P)



05 Group Financial snapshot

EBITDA and Customer contribution by opco



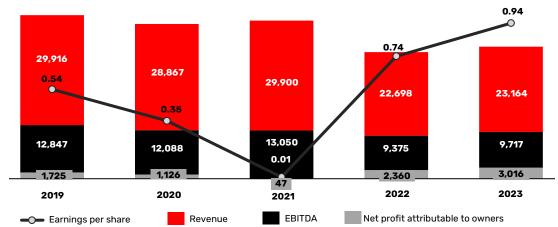


Key numbers as at 31 December 2023 with YoY growth - Reported



5-year view of key financials - QAR'm (Reported)

Due to the merger of Indosat Ooredoo (IO) and Hutchison in Indonesia as of January 4, 2022, the accounting treatment of Ooredoo's previous largest international operation has been changed





O6 Group share price performance and shareholder returns

Share price performance

02/01/2023 - 31/12/2023

Ooredoo (QE) Open: 9.20 | High: 11.70 | Low: 8.71 | Close: 11.40



Shareholder returns

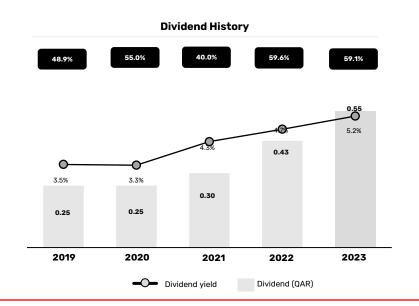
Dividend Policy - effective 2019

Sustainable & progressive dividend policy, aiming for a dividend payout in the range of 40% to 60% of normalized earnings[^]

"Normalized earnings (including FX) defined as earnings from continuing operations excluding once off or extraordinary items

FY 23

Board proposed **a cash dividend of QAR 0.55** per share for 2023, dividend yield of 5.24% as of 12 February 2024



For more information on Ooredoo, refer to the following links:

Ooredoo at a glance: https://www.ooredoo.com/en/investors/

ESG disclosure: https://www.ooredoo.com/en/social_responsibility-esg/our-commitment-to-esg-disclosure/

Annual reports: https://www.ooredoo.com/en/investors/financial_information/annual-reports/

Latest results: https://www.ooredoo.com/en/investors/financial_information/quarterly-analyst-presentations/