

Operating Results by Operations in QR Millions



	Q2 2021	Q3 2021	Q4 2021	Q1 2022	Q2 2022	Q3 2022	9M 2022	9M 2021
OOREDOO GROUP								
Revenue	7,311.7	7,608.5	7,782.1	5,545.0	5,541.4	5,767.1	16,853.5	22,117.6
EBITDA	3,227.1	3,463.0	3,146.9	2,321.3	2,479.1	2,301.6	7,101.9	9,903.5
% EBITDA	44%	46%	40%	42%	45%	40%	42%	45%
NET PROFIT	(574.8)	332.5	1,007.4	755.2	919.7	688.8	2,363.8	45.3
Net Profit to Ooredoo shareholders	(1,149.4)	196.6	806.5	659.1	815.6	574.0	2,048.7	(759.6)
Capex	1,121.6	1,050.5	1,823.4	371.6	593.1	590.1	1,554.9	3,021.7
Capex/ Revenue (%)	15%	14%	23%	7%	11%	10%	9%	14%
Qatar operation								
Revenue	1,896.6	1,751.6	2,037.7	1,887.2	1,899.0	1,952.1	5,738.4	5,426.6
EBITDA	993.3	949.9	943.2	977.0	953.0	910.6	2,840.6	2,905.3
% EBITDA	52%	54%	46%	52%	50%	47%	50%	54%
Capex	211.0	193.3	320.8	93.4	159.9	201.7	455.0	482.0
Capex/ Revenue (%)	11%	11%	16%	5%	8%	10%	8%	9%
Indonesia								
Revenue	1,932.8	2,045.4	2,128.7	-	-	-	-	5,865.1
EBITDA	936.8	1,013.2	994.8	-	-	-	-	2,905.5
% EBITDA	48%	50%	47%	0%	0%	0%	0%	50%
Capex	392.1	454.6	553.8	-	-	-	-	1,207.0
Capex/ Revenue (%)	20%	22%	26%	0%	0%	0%	0%	21%
Iraq								
Revenue	849.3	1,054.1	901.6	882.8	862.9	967.1	2,712.8	2,755.2
EBITDA	395.2	504.1	393.5	383.1	372.0	428.2	1,183.3	1,278.8
% EBITDA	47%	48%	44%	43%	43%	44%	44%	46%
Capex	182.0	147.0	320.9	67.3	68.9	81.0	217.2	373.6
Capex/ Revenue (%)	21%	14%	36%	8%	8%	8%	8%	14%
Oman								
Revenue	587.8	537.2	590.0	612.8	609.3	643.6	1,865.7	1,734.7
EBITDA	304.3	284.7	309.5	321.2	328.8	332.5	982.6	902.8
% EBITDA	52%	53%	52%	52%	54%	52%	53%	52%
Capex	128.5	60.1	168.3	52.6	101.5	100.5	254.6	333.4
Capex/ Revenue (%)	22%	11%	29%	9%	17%	16%	14%	19%
Myanmar								
Revenue	232.3	314.8	268.7	271.7	273.4	252.6	797.6	799.3
EBITDA	57.6	131.1	131.9	120.6	107.1	90.8	318.5	244.3
% EBITDA	25%	42%	49%	44%	39%	36%	40%	31%
Capex	24.2	36.3	61.9	12.7	22.5	15.9	51.1	79.6
Capex/ Revenue (%)	10%	12%	23%	5%	8%	6%	6%	10%
WATANIYA GROUP								
Revenue	1,797.2	1,861.5	1,846.9	1,837.6	1,822.7	1,877.0	5,537.3	5,415.6
EBITDA	653.8	682.6	558.3	671.3	670.7	714.0	2,056.0	1,947.5
% EBITDA	36%	37%	30%	37%	37%	38%	37%	36%
Capex	181.7	157.8	397.2	144.3	238.4	187.0	569.7	541.6
Capex/ Revenue (%)	10%	8%	22%	8%	13%	10%	10%	10%
Kuwait								
Revenue	632.0	641.5	659.6	692.6	706.5	704.5	2,103.5	1,880.5
EBITDA	189.3	200.1	179.1	197.8	222.1	212.8	632.7	558.8
% EBITDA	30%	31%	27%	29%	31%	30%	30%	30%
Capex	47.4	64.5	126.3	21.4	57.6	55.5	134.5	205.6
Capex/ Revenue (%)	8%	10%	19%	3%	8%	8%	6%	11%
Tunisia								
Revenue	398.8	421.9	402.6	379.6	361.9	379.3	1,120.8	1,214.7
EBITDA	166.6	182.0	114.6	163.0	160.8	173.7	497.5	510.9
% EBITDA	42%	43%	28%	43%	44%	46%	44%	42%
Capex	58.6	38.7	80.7	24.0	74.2	38.0	136.1	148.4
Capex/ Revenue (%)	15%	9%	20%	6%	21%	10%	12%	12%
Algeria								
Revenue	566.0	584.8	573.0	545.6	539.6	573.5	1,658.8	1,701.7
EBITDA	211.7	207.8	178.4	207.8	188.8	228.3	624.9	607.6
% EBITDA	37%	36%	31%	38%	35%	40%	38%	36%
Capex	56.2	40.6	160.4	90.9	82.8	71.9	245.6	136.8
Capex/ Revenue (%)	10%	7%	28%	17%	15%	13%	15%	8%
Maldives								
Revenue	100.0	104.3	112.1	115.1	109.9	111.3	336.3	309.9
EBITDA	50.1	51.2	49.4	62.9	60.7	58.7	182.4	158.6
% EBITDA	50%	49%	44%	55%	55%	53%	54%	51%
Capex	16.6	12.2	9.5	4.7	14.9	13.2	32.8	44.0
Capex/ Revenue (%)	17%	12%	8%	4%	14%	12%	10%	14%
Palestine								
Revenue	100.5	109.0	99.7	104.7	104.8	108.4	317.9	308.8
EBITDA	36.1	41.6	36.7	39.8	38.4	40.6	118.8	111.9
% EBITDA	36%	38%	37%	38%	37%	37%	37%	36%
Capex	3.0	1.7	20.3	3.4	8.9	8.4	20.7	6.9
Capex/ Revenue (%)	3%	2%	20%	3%	8%	8%	7%	2%

Note: 1. Ooredoo Group reflects the consolidated results including share in associates, joint venture and intra-group adjustments.

Operating Results by Operations in Local Currency Millions


	Q2 2021	Q3 2021	Q4 2021	Q1 2022	Q2 2022	Q3 2022
Iraq						
Revenue	345,908	426,710	366,341	357,852	350,432	392,337
EBITDA	160,962	204,112	159,918	155,282	151,101	173,720
% EBITDA	47%	48%	44%	43%	43%	44%
Capex	72,189	59,556	130,388	27,230	28,023	32,849
Capex/ Revenue (%)	21%	14%	36%	8%	8%	8%
Myanmar						
Revenue	100,192	147,099	133,685	132,639	138,360	138,129
EBITDA	25,470	61,271	65,896	58,882	54,178	49,368
% EBITDA	25%	42%	49%	44%	39%	36%
Capex	11,452	23,534	26,330	6,188	11,400	9,150
Capex/ Revenue (%)	11%	16%	20%	5%	8%	7%
Kuwait						
Revenue	52.3	53.0	54.7	57.6	59.4	59.6
EBITDA	15.7	16.5	14.9	16.5	18.7	18.0
% EBITDA	30%	31%	27%	29%	31%	30.2%
Capex	3.90	5.40	10.50	1.79	4.85	4.71
Capex/ Revenue (%)	7%	10%	19%	3%	8%	8%
Tunisia						
Revenue	301	324	315	303	303	332
EBITDA	126	140	90	130	135	152
% EBITDA	42%	43%	28%	43%	44%	46%
Capex	44.56	31.64	65.23	19.3	62.8	33.7
Capex/ Revenue (%)	15%	10%	21%	6%	21%	10%
Algeria						
Revenue	20,736	21,755	21,748	21,117	21,492	22,566
EBITDA	7,759	7,727	6,763	8,041	7,523	8,985
% EBITDA	37%	36%	31%	38%	35%	40%
Capex	2,080	1,616	6,160	3,556	3,318	2,779
Capex/ Revenue (%)	10%	7%	28%	17%	15%	12%

Total Customers by Operation (number)



	Q2 2021	Q3 2021	Q4 2021	Q1 2022	Q2 2022	Q3 2022
QATAR						
Postpaid	769,635	773,334	785,997	795,119	797,862	818,903
Prepaid	1,907,927	2,003,993	2,072,157	2,069,111	2,026,133	2,009,745
Fixed Line	344,064	342,180	340,888	344,444	347,906	364,873
Total Customers	3,021,626	3,119,507	3,199,042	3,208,674	3,171,901	3,193,521
IRAQ						
Prepaid	14,493,710	15,205,911	15,984,857	16,106,252	16,325,725	17,128,279
OMAN						
Postpaid	509,283	551,690	606,581	633,288	672,610	715,114
Prepaid	2,153,670	2,062,300	2,089,071	2,026,143	2,072,157	2,016,188
Fixed Line	171,368	170,740	167,553	165,676	161,651	158,290
Total Customers	2,834,321	2,784,730	2,863,205	2,825,107	2,906,418	2,889,592
MYANMAR						
Postpaid	25,885	25,740	23,240	25,755	25,755	23,421
Prepaid	13,767,260	13,305,403	11,467,517	9,001,534	8,235,821	7,542,506
Total Customers	13,793,145	13,331,143	11,490,757	9,027,289	8,261,576	7,565,927
WATANIYA GROUP						
Postpaid	2,133,257	2,230,212	2,348,848	2,398,873	2,412,976	2,431,745
Prepaid	20,318,693	20,276,207	20,239,513	20,410,050	20,253,632	20,819,635
Wireless Broadband	1,120,915	1,112,634	1,146,382	1,292,822	1,332,721	1,332,695
Fixed Line	278,534	279,441	281,489	121,702	126,087	132,414
Total Customers	23,851,399	23,898,494	24,016,232	24,223,447	24,125,416	24,716,489
KUWAIT						
Postpaid	443,816	446,657	480,455	492,201	502,213	512,075
Prepaid	1,110,270	1,070,692	1,240,665	1,303,638	1,328,476	1,434,798
Wireless Broadband	756,492	774,681	796,588	767,347	803,547	789,094
Total Customers	2,310,578	2,292,030	2,517,708	2,563,186	2,634,236	2,735,967
TUNISIA						
Postpaid	550,531	564,984	584,057	595,504	603,010	609,667
Prepaid	6,281,303	6,248,273	5,944,337	5,991,084	5,866,800	6,170,492
Wireless Broadband	137,120	141,538	145,714	320,561	320,880	343,905
Fixed Line	241,400	239,956	240,364	78,711	80,307	83,117
Total Customers	7,210,354	7,194,751	6,914,472	6,985,860	6,870,997	7,207,181
ALGERIA						
Postpaid	957,234	1,029,171	1,088,712	1,108,797	1,098,327	1,095,570
Prepaid	11,497,246	11,500,737	11,575,058	11,647,670	11,587,618	11,739,278
Wireless Broadband	193,573	162,540	170,011	170,248	173,420	165,485
Total Customers	12,648,053	12,692,448	12,833,781	12,926,715	12,859,365	13,000,333
MALDIVES						
Postpaid	67,778	71,731	74,757	77,607	80,310	82,248
Prepaid	223,744	217,900	218,542	214,864	213,712	208,967
Wireless Broadband	33,730	33,875	34,069	34,666	34,874	34,211
Fixed Line	37,134	39,485	41,125	42,991	45,780	49,297
Total Customers	362,386	362,991	368,493	370,128	374,676	374,723
PALESTINE						
Postpaid	113,898	117,669	120,867	124,764	129,116	132,185
Prepaid	1,206,130	1,238,605	1,260,911	1,252,794	1,257,026	1,266,100
Total Customers	1,320,028	1,356,274	1,381,778	1,377,558	1,386,142	1,398,285
Total Consolidated Customers	57,994,201	58,339,785	57,554,093	55,390,769	54,791,036	55,493,808

Consolidated Customer Status as at 30th September 2022



	POSTPAID	PREPAID	WIRELESS BROADBAND	FIXED LINE	FIXED WIRELESS	Total Customers	Ownership	PROPORTIONAL CUSTOMERS
Qatar	818,903	2,009,745	-	364,873	-	3,193,521	100%	3,193,521
Iraq	-	17,128,279	-	-	-	17,128,279	64.1%	10,972,376
Oman	715,114	2,016,188	-	158,290	-	2,889,592	55%	1,589,276
Myanmar	23,421	7,542,506	-	-	-	7,565,927	100.0%	7,565,927
Kuwait	512,075	1,434,798	789,094	-	-	2,735,967	92.1%	2,519,826
Tunisia	609,667	6,170,492	343,905	83,117	-	7,207,181	84.1%	6,061,239
Algeria	1,095,570	11,739,278	165,485	-	-	13,000,333	74.4%	9,672,248
Maldives	82,248	208,967	34,211	49,297	-	374,723	83.3%	312,294
Palestine	132,185	1,266,100	-	-	-	1,398,285	45.4%	634,518
Total Active Customers	3,989,183	49,516,353	1,332,695	655,577	-	55,493,808		42,521,224

Quarterly ARPU by Operation in Qatari Riyal



	Q2 2021	Q3 2021	Q4 2021	Q1 2022	Q2 2022	Q3 2022
QATAR						
Postpaid	282.5	286.5	284.4	288.7	288.0	287.1
Prepaid	43.9	40.9	42.6	39.3	37.4	36.5
BLENDDED ARPU	113.1	110.3	109.5	108.1	107.6	108.4
Fixed Line	53.8	53.5	50.9	51.3	47.2	44.6
IRAQ						
Prepaid	18.2	19.6	19.2	17.2	16.1	19.3
OMAN						
Postpaid	116.4	112.8	104.3	101.6	99.4	96.9
Prepaid	28.1	27.1	26.8	24.5	25.2	24.3
BLENDDED ARPU	44.2	44.3	43.9	42.2	43.2	41.3
Fixed Line	302.0	296.8	296.7	305.3	313.8	317.3
KUWAIT						
Postpaid	168.4	178.0	174.7	172.8	176.2	181.0
Prepaid	36.1	39.4	41.0	34.8	34.0	34.0
Wireless Broadband	42.0	41.2	38.7	36.2	37.1	34.8
BLENDDED ARPU	62.8	67.1	66.0	61.8	62.3	62.0
TUNISIA						
Postpaid	20.5	21.4	21.3	21.3	19.7	21.2
Prepaid	14.4	14.9	14.5	13.5	13.2	13.6
Wireless Broadband	37.6	41.7	39.9	34.5	30.0	32.5
BLENDDED ARPU	15.3	16.0	15.6	15.1	14.6	15.2
ALGERIA						
Postpaid	35.3	35.4	36.9	33.9	33.4	33.9
Prepaid	13.2	13.6	12.8	12.1	12.0	12.9
Wireless Broadband	12.5	13.4	14.5	14.4	13.4	14.3
BLENDDED ARPU	14.8	15.3	14.9	14.0	13.9	14.7
MALDIVES						
Postpaid	123.4	120.8	115.8	114.5	111.5	109.9
Prepaid	51.3	54.4	58.0	60.7	61.2	64.3
Wireless Broadband	19.9	13.2	12.7	11.9	10.2	9.4
Fixed Line	138.2	124.6	111.3	110.5	105.8	99.5
BLENDDED ARPU	62.6	63.8	66.3	68.0	67.8	69.9
PALESTINE						
Postpaid	98.1	102.5	91.2	98.6	94.8	94.8
Prepaid	16.7	18.3	14.9	15.3	15.3	15.7
BLENDDED ARPU	23.7	25.5	21.6	22.7	22.7	23.0
MYANMAR						
Postpaid	12.1	10.8	10.6	10.1	9.6	8.3
Prepaid	5.7	7.2	7.1	8.4	9.7	10.1
BLENDDED ARPU	5.8	7.2	7.1	8.4	9.7	10.1