

Operating Results by Operations in QR Millions



	Q1 2020	Q2 2020	Q3 2020	Q4 2020	Q1 2021	Q2 2021	6M 2021	6M 2020
OOREDOO GROUP								
Revenue	7,295.3	6,822.8	7,295.9	7,452.6	7,197.4	7,311.7	14,509.1	14,118.1
EBITDA	3,022.7	2,973.4	3,252.7	2,880.9	3,212.8	3,227.5	6,440.3	5,996.1
% EBITDA	41%	44%	45%	39%	45%	44%	44%	42%
NET PROFIT	425.8	515.1	752.8	(271.7)	287.7	(574.8)	(287.2)	940.8
Net Profit to Ooredoo shareholders	386.8	431.7	649.8	(341.7)	193.2	(1,149.4)	(956.2)	818.5
Capex	811.2	1,295.9	1,308.5	2,374.9	849.7	1,121.6	1,971.2	2,107.0
Capex/ Revenue (%)	11%	19%	18%	32%	12%	15%	14%	15%
Qatar operation								
Revenue	1,767.1	1,746.0	1,767.0	1,792.3	1,778.4	1,896.6	3,675.0	3,513.1
EBITDA	966.1	946.2	982.1	801.2	962.1	993.3	1,955.4	1,912.3
% EBITDA	55%	54%	56%	45%	54%	52%	53%	54%
Capex	147.7	151.9	215.8	401.3	77.8	211.0	288.8	299.6
Capex/ Revenue (%)	8%	9%	12%	22%	4%	11%	8%	9%
Indonesia								
Revenue	1,668.6	1,687.6	1,768.0	1,859.0	1,886.9	1,932.8	3,819.7	3,356.2
EBITDA	700.4	825.4	841.1	838.6	955.6	936.8	1,892.3	1,525.8
% EBITDA	42%	49%	48%	45%	51%	48%	50%	45%
Capex	142.2	724.9	590.6	811.6	360.3	392.1	752.4	867.1
Capex/ Revenue (%)	9%	43%	33%	44%	19%	20%	20%	26%
Iraq								
Revenue	1,084.7	846.8	1,051.1	1,037.2	851.8	849.3	1,701.1	1,931.4
EBITDA	473.0	355.4	499.7	436.8	379.6	395.2	774.8	828.4
% EBITDA	44%	42%	48%	42%	45%	47%	46%	43%
Capex	141.4	79.1	79.9	281.7	44.6	182.0	226.5	220.5
Capex/ Revenue (%)	13%	9%	8%	27%	5%	21%	13%	11%
Oman								
Revenue	638.2	623.9	627.4	619.3	609.8	587.8	1,197.6	1,262.1
EBITDA	355.8	328.7	339.1	317.9	313.9	304.3	618.2	684.5
% EBITDA	56%	53%	54%	51%	51%	52%	52%	54%
Capex	97.9	114.4	146.6	215.6	144.8	128.5	273.3	212.3
Capex/ Revenue (%)	15%	18%	23%	35%	24%	22%	23%	17%
Myanmar								
Revenue	283.7	296.0	291.9	299.9	252.2	232.3	484.5	579.6
EBITDA	49.6	74.7	73.3	116.6	55.6	57.6	113.2	124.3
% EBITDA	17%	25%	25%	39%	22%	25%	23%	21%
Capex	56.8	18.2	32.0	81.3	19.1	24.2	43.4	74.9
Capex/ Revenue (%)	20%	6%	11%	27%	8%	10%	9%	13%
WATANIYA GROUP								
Revenue	1,855.2	1,628.0	1,754.7	1,802.0	1,756.8	1,797.2	3,554.0	3,483.2
EBITDA	629.5	543.5	624.9	539.7	610.9	653.8	1,264.7	1,172.9
% EBITDA	34%	33%	36%	30%	35%	36%	36%	34%
Capex	223.4	204.3	239.3	581.1	202.1	181.7	383.8	427.7
Capex/ Revenue (%)	12%	13%	14%	32%	12%	10%	11%	12%
Kuwait								
Revenue	656.3	577.6	609.4	648.2	607.0	632.0	1,239.0	1,233.9
EBITDA	165.5	151.0	165.3	135.1	169.4	189.3	358.7	316.5
% EBITDA	25%	26%	27%	21%	28%	30%	29%	26%
Capex	71.8	49.6	55.7	149.3	93.6	47.4	141.0	121.5
Capex/ Revenue (%)	11%	9%	9%	23%	15%	8%	11%	10%
Tunisia								
Revenue	382.5	348.7	392.3	392.3	393.9	398.8	792.7	731.2
EBITDA	167.6	146.9	179.3	156.4	162.3	166.6	328.9	314.4
% EBITDA	44%	42%	46%	40%	41%	42%	41%	43%
Capex	32.7	50.2	71.1	101.0	51.0	58.6	109.6	82.9
Capex/ Revenue (%)	9%	14%	18%	26%	13%	15%	14%	11%
Algeria								
Revenue	594.4	520.0	571.0	570.2	550.9	566.0	1,116.9	1,114.4
EBITDA	200.4	170.5	204.5	168.4	188.1	211.7	399.8	371.0
% EBITDA	34%	33%	36%	30%	34%	37%	36%	33%
Capex	93.1	90.4	78.1	276.5	40.0	56.2	96.2	183.5
Capex/ Revenue (%)	16%	17%	14%	48%	7%	10%	9%	16%
Maldives								
Revenue	128.2	96.7	86.9	95.1	105.6	100.0	205.6	225.0
EBITDA	68.4	46.1	40.9	46.6	57.0	50.2	107.2	114.5
% EBITDA	53%	48%	47%	49%	54%	50%	52%	51%
Capex	8.7	8.1	33.3	40.7	15.2	16.6	31.7	16.8
Capex/ Revenue (%)	7%	8%	38%	43%	14%	17%	15%	7%
Palestine								
Revenue	93.7	85.0	95.2	96.1	99.4	100.5	199.8	178.7
EBITDA	27.6	29.0	35.0	33.2	34.2	36.1	70.3	56.6
% EBITDA	29%	34%	37%	35%	34%	36%	35%	32%
Capex	17.0	6.1	1.1	13.5	2.2	3.0	5.2	23.0
Capex/ Revenue (%)	18%	7%	1%	14%	2%	3%	3%	13%

Note: 1. Ooredoo Group reflects the consolidated results including share in associates, joint venture and intra-group adjustments.

Total Customers by Operation (number)



	Q1 2020	Q2 2020	Q3 2020	Q4 2020	Q1 2021	Q2 2021
QATAR						
Postpaid	785,379	788,388	774,226	781,573	785,008	769,635
Prepaid	2,064,155	2,083,888	2,013,497	1,904,058	1,897,392	1,907,927
Fixed Line	373,546	374,921	367,753	361,874	345,230	344,064
Total Customers	3,223,080	3,247,197	3,155,476	3,047,505	3,027,630	3,021,626
INDONESIA						
Postpaid	1,533,414	1,495,441	1,558,008	1,616,672	1,728,173	1,654,858
Prepaid	54,636,747	55,712,200	58,829,702	58,656,967	58,280,912	58,607,571
Fixed Line	-	-	-	-	-	-
Total Customers	56,170,161	57,207,641	60,387,710	60,273,639	60,009,085	60,262,429
IRAQ						
Prepaid	14,487,343	13,257,935	14,200,914	14,718,887	14,618,667	14,493,710
OMAN						
Postpaid	308,961	315,040	343,212	427,206	469,059	509,283
Prepaid	2,363,829	2,128,438	2,120,970	2,199,348	2,254,856	2,153,670
Fixed Line	171,017	172,296	167,773	168,870	171,985	171,368
Total Customers	2,843,807	2,615,774	2,631,955	2,795,424	2,895,900	2,834,321
MYANMAR						
Postpaid	20,845	21,184	26,352	27,184	24,554	25,885
Prepaid	15,544,923	14,817,929	13,093,445	14,689,127	13,355,572	13,767,260
Total Customers	15,565,768	14,839,113	13,119,797	14,716,311	13,380,126	13,793,145
Others						
Total Customers	22,643	18,987	12,305	12,305	12,305	12,305
WATANIYA GROUP						
Postpaid	1,649,230	1,679,671	1,705,640	1,853,715	2,036,142	2,133,257
Prepaid	22,553,089	22,798,075	22,146,039	21,531,046	20,176,656	20,318,693
Wireless Broadband	1,110,863	1,128,728	1,130,741	1,131,557	1,122,014	1,120,915
Fixed Line	294,911	300,669	291,898	276,904	288,004	278,534
Total Customers	25,608,093	25,907,143	25,274,318	24,793,222	23,622,816	23,851,399
KUWAIT						
Postpaid	483,983	506,187	462,381	450,795	445,974	443,816
Prepaid	1,222,941	1,135,948	1,221,762	1,319,449	1,221,397	1,110,270
Wireless Broadband	743,614	752,273	764,460	760,794	763,178	756,492
Total Customers	2,450,538	2,394,408	2,448,603	2,531,038	2,430,549	2,310,578
TUNISIA						
Postpaid	459,086	464,648	491,390	513,850	531,787	550,531
Prepaid	8,184,186	7,918,765	7,917,816	7,166,122	5,930,621	6,281,303
Wireless Broadband	179,971.00	179,644.00	166,506.00	153,652.00	136,229.00	137,120
Fixed Line	269,517	273,487	262,009	244,240	252,583	241,400
Total Customers	9,092,760	8,836,544	8,837,721	8,077,864	6,851,220	7,210,354
ALGERIA						
Postpaid	541,806	545,209	586,219	719,758	883,074	957,234
Prepaid	11,598,730	12,215,720	11,561,210	11,619,362	11,590,511	11,497,246
Wireless Broadband	157,886	166,503	167,972	183,863	189,110	193,573
Total Customers	12,298,422	12,927,432	12,315,401	12,522,983	12,662,695	12,648,053
MALDIVES						
Postpaid	56,055	57,055	59,729	62,526	65,096	67,778
Prepaid	280,756	257,898	232,376	220,991	225,872	223,744
Wireless Broadband	29,392	30,308	31,803	33,248	33,497	33,730
Fixed Line	25,394	27,182	29,889	32,664	35,421	37,134
Total Customers	391,597	372,443	353,797	349,429	359,886	362,386
PALESTINE						
Postpaid	108,300	106,572	105,921	106,786	110,211	113,898
Prepaid	1,266,476	1,269,744	1,212,875	1,205,122	1,208,255	1,206,130
Total Customers	1,374,776	1,376,316	1,318,796	1,311,908	1,318,466	1,320,028
Total Consolidated Customers	117,920,895	117,093,790	118,782,475	120,357,293	117,566,529	118,268,935

Consolidated Customer Status as at 30th June 2021



	POSTPAID	PREPAID	WIRELESS BROADBAND	FIXED LINE	FIXED WIRELESS	Total Customers	Ownership	PROPORTIONAL CUSTOMERS
Qatar	769,635	1,907,927	-	344,064	-	3,021,626	100%	3,021,626
Indonesia	1,654,858	58,607,571	-	-	-	60,262,429	65%	39,170,579
Iraq	-	14,493,710	-	-	-	14,493,710	64.1%	9,284,671
Oman	509,283	2,153,670	-	171,368	-	2,834,321	55%	1,558,877
Myanmar	25,885	13,767,260	-	-	-	13,793,145	100.0%	13,793,145
Kuwait	443,816	1,110,270	756,492	-	-	2,310,578	92.1%	2,128,042
Tunisia	550,531	6,281,303	137,120	241,400	-	7,210,354	84.1%	6,063,908
Algeria	957,234	11,497,246	193,573	-	-	12,648,053	74.4%	9,410,151
Maldives	67,778	223,744	33,730	37,134	-	362,386	83.3%	302,012
Palestine	113,898	1,206,130	-	-	-	1,320,028	45.4%	599,007
Others	-	-	-	-	12,305	12,305	49.0%	6,029
Total Active Customers	5,092,918	111,248,831	1,120,915	793,966	12,305	118,268,935		85,338,047

Quarterly ARPU by Operation in Qatari Riyal



	Q1 2020	Q2 2020	Q3 2020	Q4 2020	Q1 2021	Q2 2021
QATAR						
Postpaid	261.1	256.4	261.4	226.2	272.1	282.5
Prepaid	50.0	46.9	46.6	45.6	46.6	43.9
BLENDDED ARPU	107.0	105.0	105.6	96.8	112.6	113.1
Fixed Line	54.4	48.9	54.2	54.1	57.0	53.8
INDONESIA						
Postpaid	22.1	20.6	20.1	20.4	21.3	19.6
Prepaid	7.2	7.7	7.7	7.9	8.0	8.6
BLENDDED ARPU	7.6	8.1	8.0	8.3	8.4	8.9
IRAQ						
Prepaid	23.2	19.0	23.7	22.3	17.8	18.2
OMAN						
Postpaid	133.3	132.9	132.0	122.4	118.1	116.4
Prepaid	40.4	39.1	42.5	37.8	30.4	28.1
BLENDDED ARPU	50.5	50.8	54.5	50.4	45.1	44.2
Fixed Line	296.7	296.5	299.2	303.9	302.9	302.0
KUWAIT						
Postpaid	166.2	146.9	160.0	162.5	160.0	168.4
Prepaid	26.0	28.3	31.3	29.8	30.7	36.1
Wireless Broadband	49.3	49.4	48.5	45.9	41.4	42.0
BLENDDED ARPU	59.3	59.6	62.3	59.3	56.8	62.8
TUNISIA						
Postpaid	29.2	28.4	18.6	14.7	19.5	20.5
Prepaid	10.1	9.5	11.3	11.9	15.0	14.4
Wireless Broadband	28.0	23.9	27.8	31.0	37.7	37.6
BLENDDED ARPU	11.4	10.8	12.0	12.5	15.8	15.3
ALGERIA						
Postpaid	42.5	38.1	39.3	38.3	35.3	35.3
Prepaid	15.0	12.5	13.8	13.9	13.1	13.2
Wireless Broadband	17.6	15.6	15.4	14.7	13.6	12.5
BLENDDED ARPU	16.2	13.7	15.0	15.2	14.5	14.8
MALDIVES						
Postpaid	144.4	141.1	135.6	130.0	126.6	123.4
Prepaid	43.3	43.8	43.7	45.3	49.2	51.3
Wireless Broadband	56.0	51.2	37.4	35.1	29.3	19.9
Fixed Line	135.4	149.5	146.9	130.2	134.1	138.2
BLENDDED ARPU	59.0	59.9	59.1	60.5	62.6	62.6
PALESTINE						
Postpaid	90.2	91.3	92.7	96.5	98.6	98.1
Prepaid	15.0	13.2	15.6	16.4	16.5	16.7
BLENDDED ARPU	20.9	19.3	21.6	22.9	23.3	23.7
MYANMAR						
Postpaid	15.8	15.1	15.4	15.1	14.4	12.1
Prepaid	6.4	5.9	6.8	6.8	5.5	5.7
BLENDDED ARPU	6.4	5.9	6.8	6.8	5.5	5.8