

Ooredoo Group FY 2019 Fact Sheet (all data as of December 31, 2019)

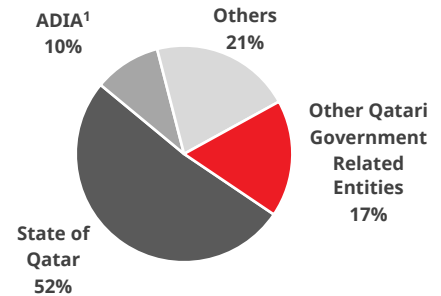
Group Overview

“Enriching people’s digital lives as a leading international communications company”

Company Ownership Profile

- The Ooredoo Group is a leading fixed and mobile telecommunications operator principally operating in Qatar, Indonesia, Kuwait, Iraq, Algeria, Tunisia, Myanmar and Oman
- Customer base of over 117 million
- Key regions of operation:
 - Middle East & North Africa
 - Asia Pacific
- Incorporated in 1987 and listed on the Qatar Exchange (Doha Securities Market) in 1998:
 - Market capitalization as of December 2019 QAR 21 bn
- Strategic backing by the Qatari government

Company Ownership Profile



¹Abu Dhabi Investment Authority

Group Highlights

Clear Strategic Path

- Three business lines - consumer mobile, consumer broadband, and corporate managed services
- Key geographies – Middle East and North Africa (MENA), and Asia Pacific

Strong free cash flow

- Strong free cash flow for the group

Growth Assets in Emerging Markets

- Customer base is solid, 117 million
- Ooredoo launched the world’s first commercially available 5G network in the world
- Ooredoo continues to be a data leader in its markets with 4G networks now available in 8 of Ooredoo’s 10 markets
- 9 of our 10 markets are Ooredoo rebranded

Solid Financials

- Stable revenue numbers
- stable EBITDA despite challenging market conditions
- Strong credit rating
- Long term balanced debt profile

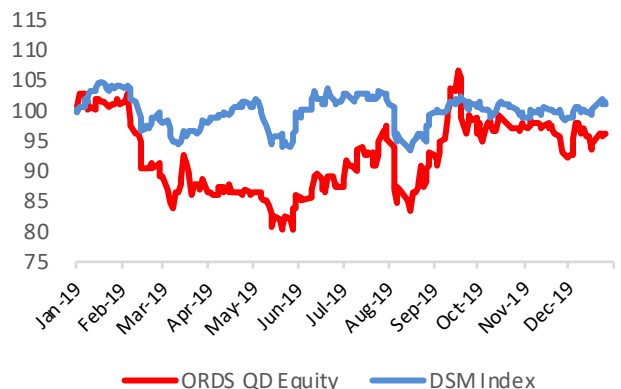
Network

- Data represent over 50% of Group revenue

Financial Results

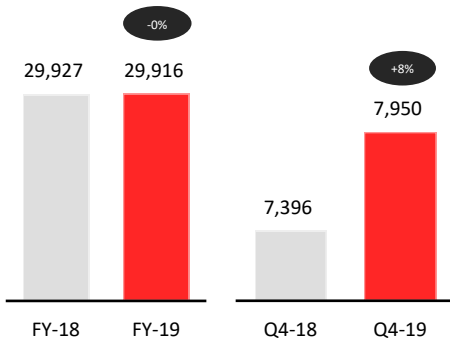
(QARmn)	12M'16	12M'17	12M'18	12M'19
Consolidated revenue	32,503	32,646	29,927	29,916
EBITDA	13,379	13,640	12,202	12,847
Net profit attributable to Ooredoo shareholders	2,193	1,897	1,565	1,725
Earnings per share (QAR)	0.68	0.59	0.49	0.54

Share Price Performance

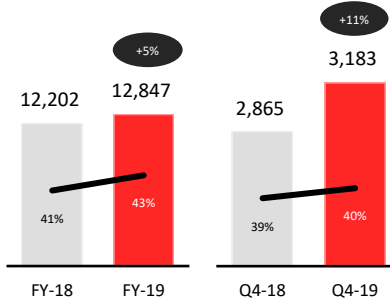


Group Key Financials (QAR mn)

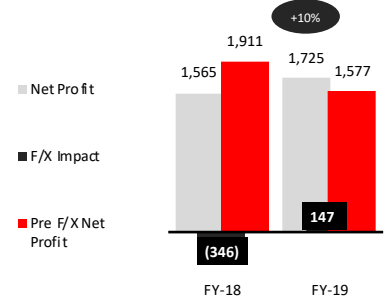
Revenue



EBITDA & EBITDA %



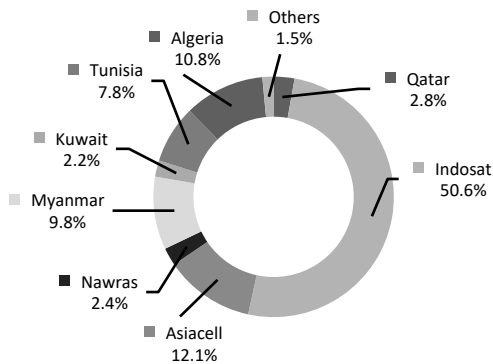
Net Profit attributable to Ooredoo Shareholders



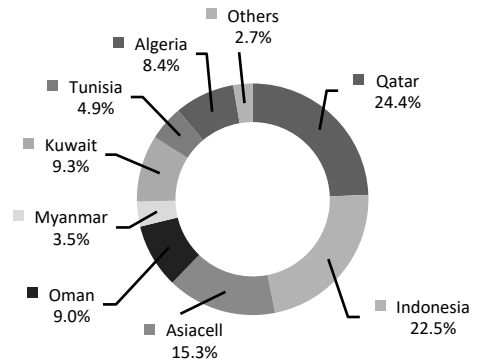
Ooredoo Group Geographical Presence



Group Customer Base Breakdown



Group Revenue Breakdown



Group Key Milestones

1987	Qtel established	2011	Wataniya Mobile Palestine listed on Palestine Exchange
1998	Listing on Doha Securities Exchange	2012	Ownership stake in Asiacell increased to 53.9%
2005	Nawras (Oman) launched	2012	Ownership stake in Wataniya Group increased to 92.1%
2006	NavLink equity partnership with AT&T	2012	Total ownership stake in Tunisiana increased to 90%
2007	Wataniya Group acquisition	2013	Asiacell listed on Iraqi Exchange
2007	Successful Asiacell (Iraq) bid for 15-year license	2013	Ownership stake in Asiacell increased to 64.1%
2007	Investment in Asia Mobile Holdings (Singapore)	2013	Re-branding of the Group under the "Ooredoo" brand
2008	Initial investment in Indosat (Indonesia)	2014	Launch of Myanmar operations
2009	Ownership stake in Indosat increased to 65%	2015	Launch of 3G in Iraq
2010	Nawras listed on Muscat Stock Market	2017	Ooredoo Maldives completed the listing of its shares on the Maldives Stock Exchange on 9 August, 2017.
2011	Wataniya Group ownership stake in Tunisian increased to 75%	2018	Wataniya Mobile has officially rebranded as Ooredoo Palestine.