

Operating Results by Operations in QR Millions



	Q3 2014	Q4 2014	Q1 2015	Q2 2015	Q3 2015	Q4 2015	12M 2015	12M 2014
OOREDOO GROUP								
Revenue	8,335.3	8,368.4	8,037.1	8,004.5	8,154.5	7,964.8	32,160.9	33,207.2
Wireless	7,392.1	7,322.0	6,913.6	6,889.4	7,121.9	6,771.6	27,696.5	28,981.0
Wireline	943.1	1,046.4	1,123.5	1,115.0	1,032.7	1,193.2	4,464.4	4,226.2
EBITDA	3,364.7	2,713.5	3,204.9	3,250.8	3,555.8	3,006.8	13,018.3	12,947.9
% EBITDA	40%	32%	40%	41%	44%	38%	40%	39%
NET PROFIT	359.3	15.0	500.3	558.0	827.1	408.2	2,293.5	2,528.4
Net Profit to Ooredoo shareholders	375.0	55.3	501.2	501.2	755.8	360.1	2,118.3	2,134.3
Capex	2,257.4	2,182.0	1,628.6	2,218.6	1,799.9	3,114.7	8,761.8	8,391.0
Qatar operation								
Revenue	1,783.5	1,862.3	1,986.3	2,016.4	1,894.7	2,000.0	7,897.4	7,148.0
Wireless	1,111.6	1,187.0	1,265.7	1,294.7	1,214.2	1,221.8	4,996.4	4,519.2
Wireline	672.0	675.3	720.6	721.6	680.5	778.2	2,901.0	2,628.8
EBITDA	883.0	822.7	979.7	1,040.1	1,030.2	945.5	3,995.5	3,448.4
% EBITDA	50%	44%	49%	52%	54%	47%	51%	48%
NET PROFIT	582.6	425.9	481.0	551.8	580.3	525.1	2,138.2	1,918.8
Capex	498.9	397.5	58.2	237.5	245.7	441.0	982.3	1,187.1
Indonesia								
Revenue	1,892.0	1,893.5	1,732.4	1,810.4	1,830.8	1,900.5	7,274.0	7,394.8
Wireless	1,679.6	1,585.6	1,394.0	1,483.9	1,552.1	1,563.3	5,993.2	6,025.6
Wireline	212.4	307.9	338.4	326.4	278.7	337.2	1,280.8	1,369.3
EBITDA	844.8	775.3	786.4	811.8	892.3	812.2	3,302.8	3,279.2
% EBITDA	45%	41%	45%	45%	49%	43%	45%	44%
NET PROFIT	(473.7)	(188.5)	(121.1)	(67.3)	(113.0)	(18.6)	(320.0)	(563.7)
Capex	479.7	358.8	407.7	692.2	313.5	1,229.9	2,643.4	2,060.2
Iraq								
Revenue-Wireless	1,583.7	1,494.1	1,265.9	1,190.7	1,255.0	1,172.9	4,884.5	6,298.0
EBITDA	727.7	667.3	537.6	494.4	579.8	523.9	2,135.7	2,939.0
% EBITDA	46%	45%	42%	42%	46%	45%	44%	47%
NET PROFIT	253.1	163.8	48.9	13.6	89.9	6.7	159.1	1,031.4
Capex	269.0	133.1	471.8	378.9	390.8	173.8	1,415.3	1,177.9
Oman								
Revenue	570.4	595.1	581.6	612.6	639.4	641.8	2,475.4	2,231.3
Wireless	511.7	531.9	517.2	545.6	566.0	564.0	2,192.8	2,003.2
Wireline	58.7	63.3	64.4	67.0	73.5	77.8	282.6	228.1
EBITDA	294.4	276.2	319.6	328.4	339.1	314.8	1,301.8	1,114.8
% EBITDA	52%	46%	55%	54%	53%	49%	53%	50%
NET PROFIT	102.5	49.3	101.0	108.9	96.3	88.0	394.2	329.0
Capex	146.2	341.5	101.5	184.7	176.7	175.4	638.3	803.2
Myanmar								
Revenue-Wireless	53.9	134.8	235.6	274.5	272.0	282.6	1,064.7	188.7
EBITDA	(96.2)	(105.8)	(25.0)	7.5	(12.3)	(46.4)	(76.2)	(356.6)
% EBITDA	-178%	-79%	-11%	3%	-5%	-16%	-7%	-189%
NET PROFIT	(154.5)	(208.8)	(154.1)	(148.0)	(141.7)	(149.6)	(593.4)	(531.3)
Capex	452.8	389.0	241.7	208.9	317.5	562.4	1,330.6	1,064.7
WATANIYA GROUP								
Revenue	2,383.6	2,293.2	2,142.2	2,229.0	2,272.9	2,048.0	8,692.0	9,578.2
EBITDA	837.4	494.1	705.9	766.0	857.2	697.8	3,026.8	3,114.9
% EBITDA	35%	22%	33%	34%	38%	34%	35%	33%
NET PROFIT	131.9	(61.6)	11.2	191.7	204.9	5.9	413.8	695.9
Capex	398.4	551.5	341.6	513.1	350.2	522.1	1,727.0	2,053.8
Kuwait								
Revenue-Wireless	523.2	534.1	544.6	566.6	575.0	588.9	2,275.1	2,149.5
EBITDA	104.9	133.8	120.5	129.3	168.3	202.1	620.1	473.3
% EBITDA	20%	25%	22%	23%	29%	34%	27%	22%
NET PROFIT	9.2	119.9	36.5	18.6	49.6	131.9	236.6	189.1
Capex	57.9	71.0	61.0	97.3	145.6	68.1	372.0	427.9
Tunisia								
Revenue-Wireless	582.5	508.2	446.4	473.2	494.4	388.8	1,802.8	2,288.3
EBITDA	291.2	218.6	186.2	225.7	213.9	120.0	745.8	1,072.4
% EBITDA	50%	43%	42%	48%	43%	31%	41%	47%
NET PROFIT	69.7	46.4	33.6	71.2	46.1	(4.3)	146.5	299.5
Capex	90.7	146.2	38.6	112.9	67.6	135.6	354.7	385.1
Algeria								
Revenue-Wireless	1,147.9	1,116.7	1,011.1	1,043.7	1,047.8	920.6	4,023.1	4,623.4
EBITDA	420.2	114.9	365.0	371.4	429.7	307.7	1,473.8	1,481.3
% EBITDA	37%	10%	36%	36%	41%	33%	37%	32%
NET PROFIT	64.3	(217.7)	(61.7)	101.9	147.2	56.7	244.1	227.9
Capex	229.8	310.6	218.6	274.6	104.4	295.6	893.2	1,137.5
Maldives								
Revenue-Wireless	49.4	60.0	70.2	68.7	70.9	78.1	288.0	206.4
EBITDA	14.3	23.0	33.7	31.6	31.4	35.9	132.6	68.2
% EBITDA	29%	38%	48%	46%	44%	46%	46%	33%
NET PROFIT	0.9	15.3	15.6	16.7	12.9	17.2	62.3	18.5
Capex	9.4	13.5	11.4	16.4	22.0	8.5	58.3	38.8
Palestine								
Revenue-Wireless	80.6	74.2	69.9	76.8	84.8	71.5	303.0	310.7
EBITDA	13.5	10.4	6.5	14.1	20.0	37.6	78.2	46.9
% EBITDA	17%	14%	9%	18%	24%	53%	26%	15%
NET PROFIT	(9.2)	(21.3)	(15.0)	(13.9)	(1.4)	11.6	(18.7)	(60.2)
Capex	10.6	10.3	12.0	11.8	10.6	14.3	48.7	64.4
WI-TRIBE GROUP								
Revenue-Wireless	33.5	29.7	28.3	29.0	25.9	24.2	107.5	139.8
EBITDA	7.8	6.1	6.3	5.9	0.5	1.3	14.0	39.2
% EBITDA	23%	21%	22%	20%	2%	5%	13%	28%
NET PROFIT	(37.8)	(35.1)	(23.1)	(16.8)	(35.4)	(20.0)	(95.3)	(67.4)
Capex	3.1	2.8	3.1	1.2	0.3	1.4	6.0	8.7

Note: 1. Ooredoo Group reflects the consolidated results including share in associates and intra-group adjustments.
2. Wi-Tribe Group includes results of Pakistan and the holding company wi-tribe Limited.

Quarterly ARPU by Operation in Qatari Riyal



	Q2 2014	Q3 2014	Q4 2014	Q1 2015	Q2 2015	Q3 2015	Q4 2015
QATAR							
Postpaid	412.6	429.4	419.0	418.5	427.6	435.1	390.3
Prepaid	83.2	74.2	74.3	74.0	73.2	68.0	68.5
Wireless Broadband	259.5	270.1	256.2	283.3	301.6	294.9	291.4
BLENDED ARPU	134.0	129.9	128.1	127.3	127.6	124.3	118.5
Fixed Line	102.9	96.2	94.0	91.7	87.8	81.2	82.7
INDONESIA							
Postpaid	43.3	40.9	39.7	36.7	35.9	32.1	40.4
Prepaid	7.8	8.1	7.5	6.4	6.5	6.4	6.9
BLENDED ARPU	8.2	8.6	8.0	6.8	6.8	6.7	7.3
Fixed Line	8.0	8.4	8.0	0.0	0.0	0.0	0.0
IRAQ							
Prepaid	47.6	43.5	40.0	34.4	35.4	38.4	36.6
OMAN							
Postpaid	207.0	207.2	206.4	202.6	206.0	207.3	209.0
Prepaid	53.3	54.3	55.0	52.6	53.5	54.7	55.3
BLENDED ARPU	65.6	66.3	66.8	63.9	64.9	66.2	67.0
Fixed Line	228.8	246.2	273.4	288.0	294.7	298.4	299.9
KUWAIT							
Postpaid	252.8	254.8	260.8	277.3	286.2	290.9	268.4
Prepaid	47.0	39.8	38.7	35.8	35.8	34.7	38.6
Wireless Broadband	65.0	81.5	84.3	80.6	80.2	85.2	83.6
BLENDED ARPU	74.8	67.4	65.6	65.1	67.4	68.3	71.7
TUNISIA							
Postpaid	65.7	58.0	54.7	48.2	54.3	57.8	41.8
Prepaid	24.2	22.4	19.3	16.8	17.5	17.7	13.4
BLENDED ARPU	25.8	23.8	20.7	18.2	19.0	19.4	14.7
ALGERIA							
Postpaid	86.3	86.0	77.4	78.3	68.0	67.1	62.4
Prepaid	34.2	31.9	29.4	26.1	25.0	24.8	22.3
Wireless Broadband	18.6	12.0	9.9	7.2	5.5	5.9	5.3
BLENDED ARPU	35.7	32.3	29.4	26.1	24.5	25.1	22.9
MALDIVES							
Postpaid	135.6	124.0	116.5	122.9	127.5	126.6	130.7
Prepaid	37.9	38.1	41.3	41.1	42.7	44.8	45.1
Wireless Broadband	38.1	38.8	42.4	43.6	41.8	43.4	41.7
BLENDED ARPU	43.4	43.1	46.0	46.5	47.9	49.8	50.3
PALESTINE							
Postpaid	122.5	119.0	112.9	102.5	101.1	106.8	101.8
Prepaid	26.8	26.5	26.9	25.5	27.7	29.2	23.7
BLENDED ARPU	32.6	31.7	32.3	30.5	32.7	34.5	29.2
PAKISTAN							
Wimax	45.8	45.4	44.7	44.0	44.2	42.6	41.8
MYANMAR							
Prepaid	0.0	33.8	27.2	26.9	23.6	23.6	17.1

Revenue Breakdown (QAR)



<i>Amounts in QR '000</i>	Q3 2014	Q4 2014	Q1 2015	Q2 2015	Q3 2015	Q4 2015
WIRELESS REVENUE						
Qatar						
Post paid	557	546	572	606	631	579
Prepaid	497	505	531	550	524	528
Other Revenue	58	137	163	139	59	115
Total	1,112	1,187	1,266	1,295	1,214	1,222
Oman						
Post paid	119	120	121	128	128	134
Prepaid	381	395	380	398	422	415
Other Revenue	12	17	16	20	16	15
Total	512	532	517	546	566	564
Others						
Wataniya (Consolidated)	2,384	2,293	2,142	2,229	2,273	2,048
Indosat	1,680	1,586	1,393.96	1,483.92	1,552.07	1,563.29
Asiacell	1,584	1,494	1,266	1,191	1,255	1,173
Wi-tribe	34	30	28	29	26	24
Starlink	81	106	166	187	128	140
Fanoos	22	26	17	15	16	13
Myanmar	53.94	134.77	235.58	274.49	272.04	282.58
Total	5,838	5,670	5,249	5,409	5,522	5,244
Elimination on consolidation	(69)	(67)	(119)	(360)	(181)	(259)
Total Wireless	7,392	7,322	6,914	6,889	7,122	6,772
WIRESLINE REVENUE						
Qatar						
Fixed Line	257	251	255	262	239	262
Internet	216	227	245	241	245	251
Triple Play	103	104	108	113	111	114
Other Revenue	96	93	113	105	85	151
Total	672	675	721	722	681	778
Oman						
Fixed Line	46	48	50	57	60	65
Other Revenue	13	15	14	10	14	13
Total	59	63	64	67	73	78
Indonesia	212	308	338	326	279	337
Total Wireline	943	1,046	1,123	1,115	1,033	1,193
TOTAL GROUP REVENUE	8,335	8,368	8,037	8,004	8,155	7,965

Total Customers by Operation (number)



	Q3 2014	Q4 2014	Q1 2015	Q2 2015	Q3 2015	Q4 2015
QATAR						
Postpaid	376,099	386,349	398,531	412,158	418,953	414,061
Prepaid	2,230,140	2,324,601	2,451,870	2,560,672	2,597,587	2,609,267
Wireless Broadband	86,184	86,440	86,721	89,051	95,479	110,595
Fixed Line	354,851	357,698	363,140	367,455	369,099	371,935
Total Customers	3,047,274	3,155,088	3,300,262	3,429,336	3,481,118	3,505,858
INDONESIA						
Postpaid	804,702	813,257	804,722	803,794	784,757	779,107
Prepaid	53,393,523	62,407,561	65,744,571	67,673,854	68,193,839	68,958,137
Fixed Line	85,770	77,162	-	-	-	-
Total Customers	54,283,995	63,297,980	66,549,293	68,477,648	68,978,596	69,737,244
IRAQ						
Prepaid	12,327,653	12,301,895	11,187,176	10,968,261	10,631,010	10,793,583
OMAN						
Postpaid	192,427	196,142	199,206	202,026	204,852	206,259
Prepaid	2,262,174	2,347,908	2,457,075	2,488,704	2,494,657	2,510,969
Fixed Line	59,630	57,654	58,435	62,410	66,886	70,771
Total Customers	2,514,231	2,601,704	2,714,716	2,753,140	2,766,395	2,787,999
MYANMAR						
Prepaid	1,013,483	2,236,194	3,444,587	3,951,566	4,766,983	5,817,872
FANOOS						
Total Customers	351,200	278,900	135,278	122,397	116,401	116,401
WATANIYA GROUP						
Postpaid	1,267,884	1,310,453	1,335,197	1,359,127	1,361,143	1,389,577
Prepaid	19,334,131	19,865,349	19,965,100	20,861,346	21,108,523	20,915,900
Wireless Broadband	1,665,066	2,006,833	2,135,301	1,791,219	1,475,190	1,496,486
Fixed Line	23,560	28,996	35,253	38,428	41,225	46,159
Total Customers	22,290,641	23,211,631	23,470,851	24,050,120	23,986,081	23,848,121
KUWAIT						
Postpaid	278,826	273,670	274,181	278,620	275,832	285,699
Prepaid	2,042,553	2,103,461	1,999,538	1,990,188	1,842,841	1,691,673
Wireless Broadband	97,363	138,000	193,167	240,291	263,181	291,357
Total Customers	2,418,742	2,515,131	2,466,886	2,509,099	2,381,854	2,268,729
TUNISIA						
Postpaid	297,366	308,072	316,836	320,553	331,092	338,498
Prepaid	7,171,582	7,215,366	7,076,290	6,940,641	7,135,698	7,106,572
Fixed Line	23,560	28,996	35,253	38,428	41,225	46,159
Total Customers	7,492,508	7,552,434	7,428,379	7,299,622	7,508,015	7,491,229
ALGERIA						
Postpaid	635,520	671,371	682,652	693,842	686,571	691,366
Prepaid	9,280,800	9,717,144	10,038,305	11,035,703	11,192,401	11,168,368
Wireless Broadband	1,533,132	1,836,019	1,909,314	1,519,869	1,182,497	1,177,499
Total Customers	11,449,452	12,224,534	12,630,271	13,249,414	13,061,469	13,037,232
MALDIVES						
Postpaid	16,989	18,709	19,668	21,132	21,269	22,613
Prepaid	235,575	247,235	264,374	278,842	288,857	299,474
Wireless Broadband	34,571	32,814	32,820	31,059	29,512	27,630
Total Customers	287,135	298,758	316,862	331,033	339,638	349,717
PALESTINE						
Postpaid	39,183	38,631	41,860	44,980	46,379	51,401
Prepaid	603,621	582,143	586,593	615,972	648,726	649,813
Total Customers	642,804	620,774	628,453	660,952	695,105	701,214
PAKISTAN						
Fixed Wireless	176,457	170,536	166,676	160,880	151,512	144,181
Total Consolidated Customers	96,004,934	107,253,928	110,968,839	113,913,348	114,878,096	116,751,259

Consolidated Customer Status as at 31st December 2015

	POSTPAID	PREPAID	WIRELESS BROADBAND	FIXED LINE	FIXED WIRELESS	Total Customers	Ownership	PROPORTIONAL CUSTOMERS
Qatar	414,061	2,609,267	110,595	371,935	-	3,505,858	100%	3,505,858
Indonesia	779,107	68,958,137	-	-	-	69,737,244	65%	45,329,208.60
Iraq	-	10,793,583	-	-	-	10,793,583	64.1%	6,914,369
Oman	206,259	2,510,969	-	70,771	-	2,787,999	55%	1,533,399.45
Myanmar	-	5,817,872	-	-	-	5,817,872	100.0%	5,817,872
Kuwait	285,699	1,691,673	291,357	-	-	2,268,729	92.1%	2,089,499
Tunisia	338,498	7,106,572	-	46,159	-	7,491,229	84.1%	6,300,124
Algeria	691,366	11,168,368	1,177,499	-	-	13,037,232	74.4%	9,699,701
Maldives	22,613	299,474	27,630	-	-	349,717	92.1%	322,089
Palestine	51,401	649,813	-	-	-	701,214	44.6%	312,952
Fanoos	-	-	-	-	116,401	116,401	49.0%	57,036
Pakistan	-	-	-	-	144,181	144,181	86.1%	124,140
Total Active Customers	2,789,004	111,605,728	1,607,081	488,865	260,582	116,751,259		82,006,249

Operating Results by Operations in USD Millions



	Q3 2014	Q4 2014	Q1 2015	Q2 2015	Q3 2015	Q4 2015	12M 2015	12M 2014
OOREDOO GROUP								
Revenue	2,289.0	2,298.1	2,207.1	2,198.1	2,239.3	2,187.2	8,831.8	9,119.1
Wireless	2,030.0	2,010.7	1,898.6	1,891.9	1,955.8	1,859.6	7,605.8	7,958.5
Wireline	259.0	287.4	308.5	306.2	283.6	327.7	1,226.0	1,160.6
EBITDA	924.0	745.1	880.1	892.7	976.5	825.7	3,575.0	3,555.6
% EBITDA	40%	32%	40%	41%	44%	38%	40%	39%
NET PROFIT	98.7	4.1	137.4	153.2	227.1	112.1	629.8	694.3
Net Profit to Ooredoo shareholders	103.0	15.2	137.6	137.6	207.5	98.9	581.7	586.1
Capex	619.9	599.2	447.2	609.2	494.3	855.3	2,406.1	2,304.3
Qatar operation								
Revenue	489.8	511.4	545.5	553.7	520.3	549.2	2,168.7	1,962.9
Wireless	305.2	326.0	347.6	355.6	333.4	335.5	1,372.1	1,241.0
Wireline	184.5	185.4	197.9	198.2	186.9	213.7	796.6	721.9
EBITDA	242.5	225.9	269.0	285.6	282.9	259.6	1,097.2	947.0
% EBITDA	50%	44%	49%	52%	54%	47%	51%	48%
NET PROFIT	160.0	117.0	132.1	151.5	159.4	144.2	587.2	526.9
Capex	137.0	109.1	16.0	65.2	67.5	121.1	269.8	326.0
Indonesia								
Revenue	519.6	520.0	475.7	497.1	502.7	521.9	1,997.5	2,030.7
Wireless	461.2	435.4	382.8	407.5	426.2	429.3	1,645.8	1,654.7
Wireline	58.3	84.5	92.9	89.6	76.5	92.6	351.7	376.0
EBITDA	232.0	212.9	216.0	222.9	245.0	223.0	907.0	900.5
% EBITDA	45%	41%	45%	45%	49%	43%	45%	44%
NET PROFIT	(130.1)	(51.8)	(33.3)	(18.5)	(31.0)	(5.1)	(87.9)	(154.8)
Capex	131.7	98.5	112.0	190.1	86.1	337.8	725.9	565.8
Iraq								
Revenue-Wireless	434.9	410.3	347.6	327.0	344.6	322.1	1,341.3	1,729.5
EBITDA	199.8	183.3	147.6	135.8	159.2	143.9	586.5	807.1
% EBITDA	46%	45%	42%	42%	46%	45%	44%	47%
NET PROFIT	69.5	45.0	13.4	3.7	24.7	1.8	43.7	283.2
Capex	73.9	36.6	129.6	104.0	107.3	47.7	388.7	323.5
Oman								
Revenue	156.7	163.4	159.7	168.2	175.6	176.2	679.8	612.7
Wireless	140.5	146.1	142.0	149.8	155.4	154.9	602.2	550.1
Wireline	16.1	17.4	17.7	18.4	20.2	21.4	77.6	62.6
EBITDA	80.9	75.9	87.8	90.2	93.1	86.4	357.5	306.1
% EBITDA	52%	46%	55%	54%	53%	49%	53%	50%
NET PROFIT	28.1	13.5	27.7	29.9	26.4	24.2	108.2	90.3
Capex	40.2	93.8	27.9	50.7	48.5	48.2	175.3	220.6
Myanmar								
Revenue-Wireless	14.8	37.0	64.7	75.4	74.7	77.6	292.4	51.8
EBITDA	(26.4)	(29.1)	(6.9)	2.1	(3.4)	(12.7)	(20.9)	(97.9)
% EBITDA	-178%	-79%	-11%	3%	-5%	-16%	-7%	-189%
NET PROFIT	(42.4)	(57.3)	(42.3)	(40.6)	(38.9)	(41.1)	(163.0)	(145.9)
Capex	124.3	106.8	66.4	57.4	87.2	154.5	365.4	292.4
WATANIYA GROUP								
Revenue	654.6	629.7	588.3	612.1	624.2	562.4	2,386.9	2,630.3
EBITDA	229.9	135.7	193.8	210.4	235.4	191.6	831.2	855.4
% EBITDA	35%	22%	33%	34%	38%	34%	35%	33%
NET PROFIT	36.2	(16.9)	3.1	52.7	56.3	1.6	113.6	191.1
Capex	109.4	151.5	93.8	140.9	96.2	143.4	474.2	564.0
Kuwait								
Revenue-Wireless	143.7	146.7	149.5	155.6	157.9	161.7	624.8	590.3
EBITDA	28.8	36.7	33.1	35.5	46.2	55.5	170.3	130.0
% EBITDA	20%	25%	22%	23%	29%	34%	27%	22%
NET PROFIT	2.5	32.9	10.0	5.1	13.6	36.2	65.0	51.9
Capex	15.9	19.5	16.8	26.7	40.0	18.7	102.2	117.5
Tunisia								
Revenue-Wireless	160.0	139.5	122.6	129.9	135.8	106.8	495.1	628.4
EBITDA	80.0	60.0	51.1	62.0	58.7	32.9	204.8	294.5
% EBITDA	50%	43%	42%	48%	43%	31%	41%	47%
NET PROFIT	19.2	12.7	9.2	19.5	12.7	(1.2)	40.2	82.2
Capex	24.9	40.2	10.6	31.0	18.6	37.2	97.4	105.8
Algeria								
Revenue-Wireless	315.2	306.7	277.7	286.6	287.7	252.8	1,104.8	1,269.6
EBITDA	115.4	31.5	100.2	102.0	118.0	84.5	404.7	406.8
% EBITDA	37%	10%	36%	36%	41%	33%	37%	32%
NET PROFIT	17.7	(59.8)	(16.9)	28.0	40.4	15.6	67.0	62.6
Capex	63.1	85.3	60.0	75.4	28.7	81.2	245.3	312.4
Maldives								
Revenue-Wireless	13.6	16.5	19.3	18.9	19.5	21.5	79.1	56.7
EBITDA	3.9	6.3	9.2	8.7	8.6	9.9	36.4	18.7
% EBITDA	29%	38%	48%	46%	44%	46%	46%	33%
NET PROFIT	0.2	4.2	4.3	4.6	3.5	4.7	17.1	5.1
Capex	2.6	3.7	3.1	4.5	6.0	2.3	16.0	10.7
Palestine								
Revenue-Wireless	22.1	20.4	19.2	21.1	23.3	19.6	83.2	85.3
EBITDA	3.7	2.9	1.8	3.9	5.5	10.3	21.5	12.9
% EBITDA	17%	14%	9%	18%	24%	53%	26%	15%
NET PROFIT	(2.5)	(5.9)	(4.1)	(3.8)	(0.4)	3.2	(5.1)	(16.5)
Capex	2.9	2.8	3.3	3.2	2.9	3.9	13.4	17.7
WI-TRIBE GROUP								
Revenue-Wireless	9.2	8.2	7.8	8.0	7.1	6.7	29.5	38.4
EBITDA	2.2	1.7	1.7	1.6	0.1	0.4	3.8	10.8
% EBITDA	23%	21%	22%	20%	2%	5%	13%	28%
NET PROFIT	(10.4)	(9.6)	(6.3)	(4.6)	(9.7)	(5.5)	(26.2)	(18.5)
Capex	0.9	0.8	0.8	0.3	0.1	0.4	1.6	2.4

Note: 1. Ooredoo Group reflects the consolidated results including share in associates and intra-group adjustments.
 2. Wi-Tribe Group includes results of Pakistan and the holding company wi-tribe Limited.

Quarterly ARPU by Operation in US Dollar



	Q2 2014	Q3 2014	Q4 2014	Q1 2015	Q2 2015	Q3 2015	Q4 2015
QATAR							
Postpaid	113.3	117.9	115.0	114.9	117.4	119.5	107.2
Prepaid	22.8	20.4	20.4	20.3	20.1	18.7	18.8
Wireless Broadband	71.3	74.2	70.4	77.8	82.8	81.0	80.0
BLENDDED ARPU	36.8	35.7	35.2	35.0	35.0	34.1	32.5
Fixed Line	28.3	26.4	25.8	25.2	24.1	22.3	22.7
INDONESIA							
Postpaid	11.9	11.2	10.9	10.1	9.8	8.8	11.1
Prepaid	2.1	2.2	2.1	1.8	1.8	1.8	1.9
BLENDDED ARPU	2.3	2.3	2.2	1.9	1.9	1.8	2.0
Fixed Line	2.2	2.3	2.2	0.0	0.0	0.0	0.0
IRAQ							
Prepaid	13.1	11.9	11.0	9.4	9.7	10.5	10.1
OMAN							
Postpaid	56.9	56.9	56.7	55.6	56.6	56.9	57.4
Prepaid	14.6	14.9	15.1	14.4	14.7	15.0	15.2
BLENDDED ARPU	18.0	18.2	18.3	17.5	17.8	18.2	18.4
Fixed Line	62.8	67.6	75.1	79.1	80.9	81.9	82.4
KUWAIT							
Postpaid	69.4	70.0	71.6	76.1	78.6	79.9	73.7
Prepaid	12.9	10.9	10.6	9.8	9.8	9.5	10.6
Wireless Broadband	17.9	22.4	23.2	22.1	22.0	23.4	23.0
BLENDDED ARPU	20.5	18.5	18.0	17.9	18.5	18.8	19.7
TUNISIA							
Postpaid	18.0	15.9	15.0	13.2	14.9	14.6	11.5
Prepaid	6.6	6.2	5.3	4.6	4.8	4.7	3.7
BLENDDED ARPU	7.1	6.5	5.7	5.0	5.2	5.2	4.0
ALGERIA							
Postpaid	23.7	23.6	21.2	21.5	18.7	18.4	17.1
Prepaid	9.4	8.7	8.1	7.2	6.9	6.8	6.1
Wireless Broadband	5.1	3.3	2.7	2.0	1.5	1.6	1.5
BLENDDED ARPU	9.8	8.9	8.1	7.2	6.7	6.9	6.3
MALDIVES							
Postpaid	37.2	34.1	32.0	33.7	35.0	34.8	35.9
Prepaid	10.4	10.5	11.3	11.3	11.7	12.3	12.4
Wireless Broadband	10.5	10.7	11.6	12.0	11.5	11.9	11.4
BLENDDED ARPU	11.9	11.8	12.6	12.8	13.2	13.7	13.8
PALESTINE							
Postpaid	33.7	32.7	31.0	28.2	27.8	29.3	27.9
Prepaid	7.4	7.3	7.4	7.0	7.6	8.0	6.5
BLENDDED ARPU	9.0	8.7	8.9	8.4	9.0	9.5	8.0
PAKISTAN							
Wimax	12.6	12.5	12.3	12.1	12.1	11.7	11.5
MYANMAR							
Prepaid	0.0	9.3	7.5	7.4	6.5	6.5	4.7

Revenue Breakdown (USD)



<i>Amounts in USD '000</i>	Q3 2014	Q4 2014	Q1 2015	Q2 2015	Q3 2015	Q4 2015
WIRELESS REVENUE						
Qatar						
Post paid	153	150	157	166	173	159
Prepaid	136	139	146	151	144	145
Other Revenue	16	37	45	38	16	32
Total	305	326	348	356	333	336
Oman						
Post paid	33	33	33	35	35	37
Prepaid	105	108	104	109	116	114
Other Revenue	3	5	4	5	4	4
Total	141	146	142	150	155	155
Others						
Wataniya (Consolidated)	655	630	588	612	624	562
Indosat	461	435	382.80	407.50	426.22	429.30
Asiacell	435	410	348	327	345	322
Wi-tribe	9	8	8	8	7	7
Starlink	22	29	46	51	35	38
Fanoos	6	7	5	4	4	4
Myanmar	14.81	37.01	64.69	75.38	74.71	77.60
Total	1,603	1,557	1,442	1,485	1,516	1,440
Elimination on consolidation	(19)	(18)	(33)	(99)	(50)	(71)
Total Wireless	2,030	2,011	1,899	1,892	1,956	1,860
WIRELINE REVENUE						
Qatar						
Fixed Line	70	69	70	72	66	72
Internet	59	62	67	66	67	69
Triple Play	28	29	30	31	31	31
Other Revenue	26	26	31	29	23	41
	185	185	198	198	187	214
Oman						
Fixed Line	13	13	14	16	16	18
Other Revenue	4	4	4	3	4	4
	16	17	18	18	20	21
Indonesia						
	58	85	93	90	77	93
Total Wireline	259	287	309	306	284	328
TOTAL GROUP REVENUE	2,289	2,298	2,207	2,198	2,239	2,187

Ooredoo Q.S.C.**CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

At 31 December 2015

	<i>31 December 2015 QR'000</i>	<i>31 December 2014 QR'000</i>
ASSETS		
Non-current assets		
Property, plant and equipment	33,745,408	33,690,589
Intangible assets and goodwill	30,139,906	33,524,208
Investment property	49,861	55,112
Investment in associates	2,296,421	2,604,367
Available-for-sale investments	747,196	1,627,146
Other non-current assets	665,115	750,626
Deferred tax assets	54,561	59,884
Total non-current assets	67,698,468	72,311,932
Current assets		
Inventories	697,069	666,670
Trade and other receivables	7,598,348	7,583,319
Bank balances and cash	18,158,180	17,437,426
Assets held for distribution	-	-
Total current assets	26,453,597	25,687,415
TOTAL ASSETS	94,152,065	97,999,347
EQUITY		
Share capital	3,203,200	3,203,200
Legal reserve	12,434,282	12,434,282
Fair value reserve	448,184	892,562
Employment benefit reserve	39,102	17,659
Translation reserve	(5,565,599)	(3,503,511)
Other statutory reserve	1,094,696	1,057,820
Retained earnings	10,155,924	9,386,147
	21,809,789	23,488,159
Non-controlling interests	6,563,076	6,980,354
Total equity	28,372,865	30,468,513

Continued

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

At 31 December 2015

	<i>31 December 2015 QR'000</i>	<i>31 December 2014 QR'000</i>
Non-current liabilities		
Loans and borrowings	36,108,055	35,641,221
Employees benefits	812,142	837,458
Deferred tax liabilities	466,953	755,494
Other non-current liabilities	2,016,333	3,658,173
	39,403,483	40,892,346
Current liabilities		
Loans and borrowings	6,663,787	7,155,509
Trade and other payables	17,243,549	16,998,045
Current account with State of Qatar	-	-
Deferred income	1,775,181	1,914,890
Income tax payable	693,200	570,044
Liabilities held for distribution	-	-
	26,375,717	26,638,488
Total current liabilities	26,375,717	26,638,488
Total liabilities	65,779,200	67,530,834
TOTAL EQUITY AND LIABILITIES	94,152,065	97,999,347

Ooredoo Q.S.C.

CONSOLIDATED STATEMENT OF PROFIT OR LOSS

Year ended 31 December 2015

	<i>Year ended</i> <i>31 December</i>	
	<i>2015</i>	<i>2014</i>
	<i>(Audited)</i>	
	<i>QR '000</i>	<i>QR '000</i>
Continuing operations		
Revenue	32,160,855	33,207,209
Operating expenses	(11,400,368)	(12,043,019)
Selling, general and administrative expenses	(7,756,835)	(8,305,408)
Depreciation and amortisation	(7,945,360)	(7,626,309)
Net finance cost	(2,016,798)	(2,031,844)
Impairment of financial assets	(333,086)	(25,963)
Other income (expense) / income - net	310,442	209,528
Share of results in associates and joint venture - net of tax	14,677	89,098
Royalties and fees	(408,578)	(392,834)
Profit before income taxes	2,624,949	3,080,458
Income tax	(331,466)	(598,796)
Profit from continuing operations	2,293,483	2,481,662
Discontinued operation		
Profit/(loss) from discontinued operation - net of tax	-	46,725
Profit for the period / year	2,293,483	2,528,387
Profit attributable to:		
Shareholders of the parent	2,118,278	2,134,334
Non-controlling interests	175,205	394,053
	2,293,483	2,528,387
Basic and diluted earnings per share	6.61	6.66
(Attributable to shareholders of the Parent)		
(Expressed in QR per share)		

The attached notes 1 to 42 form part of these consolidated financial statements