

Operating Results by Operations in QR Millions



	Q3 2012	Q4 2012	Q1 2013	Q2 2013	Q3 2013	Q4 2013	12M 2013	12M 2012
OOREDOO GROUP								
Revenue	8,571.0	8,641.0	8,383.7	8,642.2	8,451.6	8,373.9	33,851.3	33,475.6
Wireless	7,606.9	7,612.5	7,356.9	7,618.8	7,399.4	7,264.7	29,639.8	29,613.7
Wireline	964.2	1,028.4	1,026.8	1,023.4	1,052.2	1,109.2	4,211.5	3,861.9
EBITDA	3,871.5	3,882.8	3,690.2	3,922.0	3,613.0	3,414.5	14,639.7	15,567.5
% EBITDA	45%	45%	44%	45%	43%	41%	43%	47%
NET PROFIT	1,215.3	1,065.1	1,072.4	1,193.5	400.0	627.3	3,293.3	4,654.5
Net Profit to Ooredoo shareholders	803.6	790.9	808.4	923.0	337.3	510.0	2,578.7	2,946.6
Capex	1,210.2	3,086.5	1,341.6	2,397.5	2,425.6	3,133.2	9,297.9	7,315.7
Qatar								
Revenue	1,575.8	1,575.5	1,575.2	1,639.3	1,645.8	1,729.7	6,590.0	6,220.1
Wireless	1,028.6	1,005.8	992.7	1,058.4	1,043.4	1,068.0	4,162.4	4,019.5
Wireline	547.3	569.7	582.6	580.9	602.4	661.7	2,427.6	2,200.6
EBITDA	809.9	793.8	771.0	828.8	768.6	904.4	3,272.9	3,249.4
% EBITDA	51%	50%	49%	51%	47%	52%	50%	52%
NET PROFIT	382.5	381.4	374.8	362.8	277.3	358.9	1,373.8	1,529.5
Capex	145.8	106.4	58.3	157.6	204.3	310.9	731.1	484.8
Indonesia								
Revenue	2,348.7	2,359.3	2,174.8	2,200.1	2,083.6	1,912.5	8,371.0	8,804.0
Wireless	1,962.4	1,938.8	1,774.3	1,805.3	1,680.9	1,517.5	6,778.1	7,264.2
Wireline	386.3	420.5	400.5	394.8	402.7	395.0	1,592.9	1,539.8
EBITDA	1,112.5	1,202.3	1,043.6	1,054.2	961.9	801.9	3,861.5	4,420.1
% EBITDA	47%	51%	48%	48%	46%	42%	46%	50%
NET PROFIT	278.1	(87.7)	17.0	(46.2)	(507.2)	(313.3)	(849.8)	223.2
Capex	423.9	1,839.4	647.2	1,129.9	565.2	443.6	2,785.9	3,559.4
Iraq								
Revenue-Wireless	1,713.1	1,837.6	1,729.7	1,772.4	1,807.3	1,761.2	7,070.7	6,878.1
EBITDA	873.5	978.1	899.7	959.8	940.9	828.3	3,628.6	3,689.4
% EBITDA	51%	53%	52%	54%	52%	47%	51%	54%
NET PROFIT	472.4	534.4	446.7	516.4	429.3	341.3	1,733.7	1,968.4
Capex	220.0	194.4	91.4	330.0	401.4	517.1	1,339.8	815.9
Oman								
Revenue	462.2	506.1	474.7	494.5	500.8	520.1	1,990.1	1,907.1
Wireless	431.7	467.8	431.0	446.8	453.7	467.6	1,799.1	1,785.6
Wireline	30.6	38.2	43.7	47.7	47.1	52.5	191.0	121.5
EBITDA	197.1	248.8	219.1	223.6	232.2	258.6	933.4	902.4
% EBITDA	43%	49%	46%	45%	46%	50%	47%	47%
NET PROFIT	68.5	97.1	72.4	71.1	75.5	94.7	313.7	350.1
Capex	100.0	385.8	105.0	199.2	162.8	269.8	736.8	581.8
WATANIYA GROUP								
Revenue	2,419.9	2,306.9	2,334.0	2,412.2	2,301.0	2,331.3	9,378.4	9,444.9
EBITDA	1,006.8	818.0	910.8	976.6	872.6	848.2	3,608.1	3,860.6
% EBITDA	42%	35%	39%	40%	38%	36%	38%	41%
NET PROFIT	264.1	144.1	350.3	378.1	266.8	319.3	1,314.5	1,114.2
Capex	304.1	539.6	423.1	567.5	1,081.5	1,578.0	3,650.2	1,802.0
Kuwait								
Revenue-Wireless	752.1	630.8	678.2	662.8	575.5	583.3	2,499.7	2,880.3
EBITDA	257.6	253.5	217.3	194.4	114.6	140.8	667.1	1,101.0
% EBITDA	34%	40%	32%	29%	20%	24%	27%	38%
NET PROFIT	159.1	184.3	122.3	50.8	(2.5)	19.3	190.0	725.6
Capex	55.9	49.1	142.3	177.6	754.0	247.6	1,321.4	290.5
Tunisia								
Revenue-Wireless	682.9	630.2	613.0	642.4	634.9	613.9	2,504.2	2,633.2
EBITDA	395.4	189.3	309.1	344.6	345.2	311.3	1,310.3	1,350.4
% EBITDA	58%	30%	50%	54%	54%	51%	52%	51%
NET PROFIT	188.5	(5.2)	124.7	155.4	148.1	110.2	538.3	551.1
Capex	96.5	273.8	65.0	156.5	92.9	156.7	471.0	585.5
Algeria								
Revenue-Wireless	872.4	929.5	925.8	980.9	972.4	1,004.7	3,883.8	3,478.9
EBITDA	348.9	360.8	371.1	426.8	402.6	382.7	1,583.2	1,373.5
% EBITDA	40%	39%	40%	44%	41%	38%	41%	39%
NET PROFIT	100.5	152.1	134.7	207.1	166.0	225.6	733.4	359.0
Capex	140.0	200.8	208.1	203.0	226.2	1,130.6	1,767.9	823.1
Saudi Arabia								
Revenue-Wireless	0.0	0.0	0.0	0.0	0.0	0.0	(0.0)	(0.0)
EBITDA	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
% EBITDA	0%	0%	0%	0%	0%	0%	0%	0%
NET PROFIT	(31.1)	(18.4)	7.2	6.3	(2.6)	(1.2)	9.6	(112.9)
Capex	0.0	0.2	0.2	0.1	0.0	0.0	0.3	0.3
Maldives								
Revenue-Wireless	33.0	40.0	42.8	39.1	37.8	46.2	165.9	146.1
EBITDA	3.9	13.0	14.3	8.4	7.2	8.1	38.0	33.7
% EBITDA	12%	32%	33%	22%	19%	17%	23%	23%
NET PROFIT	(10.6)	(2.9)	(1.5)	(8.5)	(8.4)	(6.5)	(24.9)	(29.1)
Capex	3.6	2.4	2.0	21.7	3.2	17.0	44.0	17.0
Palestine								
Revenue-Wireless	78.9	77.4	74.2	87.0	80.4	83.2	324.9	306.3
EBITDA	6.1	7.0	4.5	8.1	8.6	11.3	32.5	22.7
% EBITDA	8%	9%	6%	9%	11%	14%	10%	7%
NET PROFIT	(19.5)	(25.2)	(22.9)	(19.2)	(21.5)	(14.0)	(77.7)	(86.8)
Capex	7.7	12.9	5.6	8.5	5.2	26.1	45.5	81.6
WI-TRIBE GROUP								
Revenue-Wireless	34.2	35.8	48.1	38.9	36.7	35.7	159.4	130.7
EBITDA	4.8	4.5	20.1	10.8	13.7	12.3	56.8	(6.4)
% EBITDA	14%	13%	42%	28%	37%	34%	36%	-5%
NET PROFIT	(171.5)	(184.0)	(15.1)	(11.8)	(45.5)	(12.9)	(85.2)	(471.2)
Capex	7.5	20.6	1.5	5.8	(0.6)	3.5	10.3	48.6

Note: 1. Ooredoo Group reflects the consolidated results including share in associates and intra-group adjustments.
 2. wi-Tribe Group includes results of Pakistan, and the holding company wi-tribe Limited.

Revenue Breakdown



Amounts in QR '000	Q3 2012	Q4 2012	Q1 2013	Q2 2013	Q3 2013	Q4 2013
WIRELESS REVENUE						
Qatar						
Post paid	470,590	446,529	440,423	471,876	479,604	471,081
Prepaid	509,309	528,072	517,130	548,696	513,640	534,260
Other Revenue	48,659	31,236	35,126	37,790	50,131	62,626
Total	1,028,558	1,005,837	992,679	1,058,362	1,043,375	1,067,966
Oman						
Post paid	122,391	121,902	116,764	120,367	116,828	118,949
Prepaid	297,780	330,888	300,454	315,281	326,949	334,826
Other Revenue	11,472	15,006	13,741	11,175	10,036	13,728
Total	431,643	467,796	430,959	446,823	453,813	467,503
Others						
Wataniya (Consolidated)	2,419,906	2,306,893	2,333,984	2,412,185	2,300,964	2,331,267
Indosat	1,962,399	1,938,781	1,774,340	1,805,340	1,680,930	1,517,477
Asiacell	1,713,123	1,837,577	1,729,732	1,772,390	1,807,349	1,761,211
Wi-tribe	34,175	35,755	48,096	38,878	36,651	35,742
Starlink	93,144	110,660	109,923	126,305	113,495	104,154
Fanoos	35,635	40,055	42,009	41,197	44,522	44,805
Total	6,258,382	6,269,721	6,038,084	6,196,295	5,983,911	5,794,656
Elimination on consolidation	(111,782)	(130,819)	(104,866)	(82,635)	(81,603)	(65,532)
			0	0		
Total Wireless	7,606,801	7,612,535	7,356,856	7,618,845	7,399,496	7,264,593
WIRELINE REVENUE						
Qatar						
Fixed Line	249,971	250,762	249,337	230,220	251,248	252,167
Internet	174,813	179,342	195,308	197,162	202,195	200,957
Triple Play	53,584	58,466	61,729	68,359	73,724	79,276
Other Revenue	68,914	81,089	76,178	85,174	75,273	129,299
Total	547,281	569,659	582,553	580,915	602,439	661,699
Oman						
Fixed Line	19,437	24,226	27,603	31,493	32,767	37,533
Other Revenue	11,107	14,081	16,145	16,171	14,258	15,057
Total	30,544	38,307	43,748	47,664	47,025	52,590
Indonesia						
Total	386,300	420,498	400,500	394,750	402,670	394,996
Total Wireline	964,125	1,028,464	1,026,801	1,023,329	1,052,134	1,109,285
TOTAL GROUP REVENUE	8,570,926	8,640,999	8,383,657	8,642,174	8,451,630	8,373,878

Customers - Qtel	30-Sep-12	31-Dec-12	31-Mar-13	30-Jun-13	30-Sep-13	31-Dec-13
GSM-Postpaid	291,245	291,149	300,555	316,591	317,533	325,704
GSM Prepaid	1,752,057	1,822,273	1,930,732	2,011,038	2,087,373	2,123,419
Wireless Broadband	92,319	92,833	91,074	84,471	82,836	83,092
Fixed Line	318,411	323,691	328,810	332,924	333,441	333,300
Internet Dial up	4,758	4,831	4,484	4,352	4,257	4,161
Internet DSL	175,242	181,210	186,683	192,245	194,856	198,104
Internet VPN/MPLS & Dedicated Access	1,383	1,411	1,706	1,722	1,734	1,733
Triple play	70,433	75,567	79,302	84,155	88,390	92,900

Operating Results by Operations in USD Millions



	Q3 2012	Q4 2012	Q1 2013	Q2 2013	Q3 2013	Q4 2013	12M 2013	12M 2012
OOREDOO GROUP								
Revenue	2,353.7	2,372.9	2,302.3	2,373.2	2,320.9	2,299.6	9,296.0	9,192.8
Wireless	2,088.9	2,090.5	2,020.3	2,092.2	2,032.0	1,995.0	8,139.4	8,132.3
Wireline	264.8	282.4	282.0	281.0	288.9	304.6	1,156.5	1,060.5
EBITDA	1,063.2	1,066.3	1,013.4	1,077.0	992.2	937.7	4,020.2	4,275.0
% EBITDA	45%	45%	44%	45%	43%	41%	43%	47%
NET PROFIT	333.7	292.5	294.5	327.8	109.9	172.3	904.4	1,278.2
Net Profit to Ooredoo shareholders	220.7	217.2	222.0	253.5	92.6	140.1	708.1	809.2
Capex	332.3	847.6	368.4	658.4	666.1	860.4	2,553.3	2,009.0
Qatar								
Revenue	432.7	432.7	432.6	450.2	452.0	475.0	1,809.7	1,708.1
Wireless	282.5	276.2	272.6	290.6	286.5	293.3	1,143.0	1,103.8
Wireline	150.3	156.4	160.0	159.5	165.4	181.7	666.6	604.3
EBITDA	222.4	218.0	211.7	227.6	211.1	248.4	898.8	892.3
% EBITDA	51%	50%	49%	51%	47%	52%	50%	52%
NET PROFIT	105.0	104.7	102.9	99.6	76.2	98.6	377.3	420.0
Capex	40.0	29.2	16.0	43.3	56.1	85.4	200.8	133.1
Indonesia								
Revenue	645.0	647.9	597.2	604.2	572.2	525.2	2,298.8	2,417.7
Wireless	538.9	532.4	487.3	495.8	461.6	416.7	1,861.3	1,994.8
Wireline	106.1	115.5	110.0	108.4	110.6	108.5	437.4	422.8
EBITDA	305.5	330.2	286.6	289.5	264.1	220.2	1,060.4	1,213.8
% EBITDA	47%	51%	48%	48%	46%	42%	46%	50%
NET PROFIT	76.4	(24.1)	4.7	(12.7)	(139.3)	(86.0)	(233.4)	61.3
Capex	116.4	505.1	177.7	310.3	155.2	121.8	765.0	977.4
Iraq								
Revenue-Wireless	470.4	504.6	475.0	486.7	496.3	483.6	1,941.7	1,888.8
EBITDA	239.9	268.6	247.1	263.6	258.4	227.5	996.5	1,013.1
% EBITDA	51%	53%	52%	54%	52%	47%	51%	54%
NET PROFIT	129.7	146.7	122.7	141.8	117.9	93.7	476.1	540.5
Capex	60.4	53.4	25.1	90.6	110.2	142.0	367.9	224.0
Oman								
Revenue	126.9	139.0	130.4	135.8	137.5	142.8	546.5	523.7
Wireless	118.6	128.5	118.4	122.7	124.6	128.4	494.1	490.3
Wireline	8.4	10.5	12.0	13.1	12.9	14.4	52.5	33.4
EBITDA	54.1	68.3	60.2	61.4	63.8	71.0	256.3	247.8
% EBITDA	43%	49%	46%	45%	46%	50%	47%	47%
NET PROFIT	18.8	26.7	19.9	19.5	20.7	26.0	86.2	96.1
Capex	27.5	105.9	28.8	54.7	44.7	74.1	202.3	159.8
WATANIYA GROUP								
Revenue	664.5	633.5	640.9	662.4	631.9	640.2	2,575.4	2,593.7
EBITDA	276.5	224.6	250.1	268.2	239.6	232.9	990.8	1,060.2
% EBITDA	42%	35%	39%	40%	38%	36%	38%	41%
NET PROFIT	72.5	39.6	96.2	103.8	73.3	87.7	361.0	306.0
Capex	83.5	148.2	116.2	155.9	297.0	433.3	1,002.4	494.8
Kuwait								
Revenue-Wireless	206.5	173.2	186.2	182.0	158.0	160.2	686.5	791.0
EBITDA	70.7	69.6	59.7	53.4	31.5	38.7	183.2	302.4
% EBITDA	34%	40%	32%	29%	20%	24%	27%	38%
NET PROFIT	43.7	50.6	33.6	14.0	(0.7)	5.3	52.2	199.3
Capex	15.3	13.5	39.1	48.8	207.1	68.0	362.9	79.8
Tunisia								
Revenue-Wireless	187.5	173.0	168.3	176.4	174.4	168.6	687.7	723.1
EBITDA	108.6	52.0	84.9	94.6	94.8	85.5	359.8	370.8
% EBITDA	58%	30%	50%	54%	54%	51%	52%	51%
NET PROFIT	51.8	(1.4)	34.2	42.7	40.7	30.3	147.8	151.3
Capex	26.5	75.2	17.8	43.0	25.5	43.0	129.4	160.8
Algeria								
Revenue-Wireless	239.6	255.3	254.2	269.4	267.0	275.9	1,066.5	955.4
EBITDA	95.8	99.1	101.9	117.2	110.6	105.1	434.8	377.2
% EBITDA	40%	39%	40%	44%	41%	38%	41%	39%
NET PROFIT	27.6	41.8	37.0	56.9	45.6	62.0	201.4	98.6
Capex	38.4	55.1	57.1	55.8	62.1	310.5	485.5	226.0
Saudi Arabia								
Revenue-Wireless	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EBITDA	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
% EBITDA	0%	0%	0%	0%	0%	0%	0%	0%
NET PROFIT	(8.5)	(5.0)	2.0	1.7	(0.7)	(0.3)	2.6	(31.0)
Capex	0.0	0.1	0.1	0.0	0.0	0.0	0.1	0.1
Maldives								
Revenue-Wireless	9.1	11.0	11.7	10.7	10.4	12.7	45.5	40.1
EBITDA	1.1	3.6	3.9	2.3	2.0	2.2	10.4	9.2
% EBITDA	12%	32%	33%	22%	19%	17%	23%	23%
NET PROFIT	(2.9)	(0.8)	(0.4)	(2.3)	(2.3)	(1.8)	(6.8)	(8.0)
Capex	1.0	0.7	0.5	6.0	0.9	4.7	12.1	4.7
Palestine								
Revenue-Wireless	21.7	21.2	20.4	23.9	22.1	22.9	89.2	84.1
EBITDA	1.7	1.9	1.2	2.2	2.4	3.1	8.9	6.2
% EBITDA	8%	9%	6%	9%	11%	14%	10%	7%
NET PROFIT	(5.4)	(6.9)	(6.3)	(5.3)	(5.9)	(3.8)	(21.3)	(23.8)
Capex	2.1	3.5	1.5	2.3	1.4	7.2	12.5	22.4
WI-TRIBE GROUP								
Revenue-Wireless	9.4	9.8	13.2	10.7	10.1	9.8	43.8	35.9
EBITDA	1.3	1.2	5.5	3.0	3.8	3.4	15.6	(1.7)
% EBITDA	14%	13%	42%	28%	37%	34%	36%	-5%
NET PROFIT	(47.1)	(50.5)	(4.1)	(3.3)	(12.5)	(3.5)	(23.4)	(129.4)
Capex	2.1	5.7	0.4	1.6	(0.2)	1.0	2.8	13.4

Note: 1. Ooredoo Group reflects the consolidated results including share in associates and intra-group adjustments.
 2. wi-Tribe Group includes results of Pakistan, and the holding company wi-tribe Limited.

Revenue Breakdown in USD Millions



	Q3 2012	Q4 2012	Q1 2013	Q2 2013	Q3 2013	Q4 2013
WIRELESS REVENUE						
Qatar						
Postpaid	129.2	122.6	120.9	129.6	131.7	129.4
Prepaid	139.9	145.0	142.0	150.7	141.1	146.7
Other Revenue	13.4	8.6	9.6	10.4	13.8	17.2
Total	282.5	276.2	272.6	290.6	286.5	293.3
Oman						
Postpaid	33.6	33.5	32.1	33.1	32.1	32.7
Prepaid	81.8	90.9	82.5	86.6	89.8	91.9
Other Revenue	3.2	4.1	3.8	3.1	2.8	3.8
Total	118.5	128.5	118.3	122.7	124.6	128.4
Others						
Wataniya (Consolidated)	664.5	633.5	640.9	662.4	631.9	640.2
Asiacell	470.4	504.6	475.0	486.7	496.3	483.6
Indosat	538.9	532.4	487.3	495.8	461.6	416.7
Others / Group elimination	14.1	15.3	26.1	34.0	31.0	32.7
Total Wireless	2,088.9	2,090.5	2,020.3	2,092.2	2,032.0	1,994.9
WIRELINE REVENUE						
Qatar						
Fixed Line	68.6	68.9	68.5	63.2	69.0	69.2
Internet	48.0	49.2	53.6	54.1	55.5	55.2
Triple Play	14.7	16.1	17.0	18.8	20.2	21.7
Other Revenue	18.9	22.3	20.9	23.4	20.7	35.5
	150.3	156.4	160.0	159.5	165.4	181.7
Oman						
Fixed Line	5.3	6.7	7.6	8.6	9.0	10.3
Other Revenue	3.1	3.9	4.4	4.4	3.9	4.1
	8.4	10.5	12.0	13.1	12.9	14.4
Indonesia	106.1	115.5	110.0	108.4	110.6	108.5
Total Wireline	264.8	282.4	282.0	281.0	288.9	304.6
TOTAL GROUP REVENUE	2,353.7	2,372.9	2,302.3	2,373.2	2,320.9	2,299.6

Customers - Ooredoo	30-Sep-12	31-Dec-12	31-Mar-13	30-Jun-13	30-Sep-13	31-Dec-13
GSM-Postpaid	291,245	291,149	300,555	316,591	317,533	325,704
GSM Prepaid	1,752,057	1,822,273	1,930,732	2,011,038	2,087,373	2,123,419
Wireless Broadband	92,319	92,833	91,074	84,471	82,836	83,092
Fixed Line	318,411	323,691	328,810	332,924	333,441	333,300
Internet Dial up	4,758	4,831	4,484	4,352	4,257	4,161
Internet DSL	175,242	181,210	186,683	192,245	194,856	198,104
Internet VPN/MPLS & Dedicated Access	1,383	1,411	1,706	1,722	1,734	1,733
Triple play	70,433	75,567	79,302	84,155	88,390	92,900

Total Customers by Operation (number)



	Q3 2012	Q4 2012	Q1 2013	Q2 2013	Q3 2013	Q4 2013
QATAR						
Postpaid	291,245	291,149	300,555	316,591	317,533	325,704
Prepaid	1,752,057	1,822,273	1,930,732	2,011,038	2,087,373	2,123,419
Wireless Broadband	92,319	92,833	91,074	84,471	82,836	83,092
Fixed Line	318,411	323,691	328,810	332,924	333,441	333,300
Total Customers	2,454,032	2,529,946	2,651,171	2,745,024	2,821,183	2,865,515
INDONESIA						
Postpaid	597,878	592,703	634,678	672,802	742,205	794,627
Prepaid	54,854,092	57,871,850	55,307,047	55,781,684	53,036,738	58,785,907
Fixed Line	202,259	174,339	142,892	129,260	119,167	111,799
Total Customers	55,654,229	58,638,892	56,084,617	56,583,746	53,898,110	59,692,333
IRAQ						
Prepaid	9,793,106	10,029,661	10,324,404	10,558,807	10,602,842	10,734,096
OMAN						
Postpaid	177,747	179,182	182,090	185,705	187,000	186,917
Prepaid	1,913,200	1,969,586	2,000,831	2,052,260	2,112,000	2,145,622
Fixed Line	38,018	44,261	51,532	56,598	61,100	64,287
Total Customers	2,128,965	2,193,029	2,234,453	2,294,563	2,360,100	2,396,826
WATANIYA GROUP						
Postpaid	1,434,289	1,733,315	1,844,272	1,982,074	2,083,445	2,350,362
Prepaid	17,303,087	17,398,759	17,531,637	17,546,597	17,499,340	17,521,507
Wireless Broadband	109,386	98,928	69,164	70,143	67,802	67,505
Fixed Line	16,777	20,857	21,653	24,211	24,727	24,861
Total Customers	18,863,539	19,251,859	19,466,726	19,623,025	19,675,314	19,964,235
KUWAIT						
Postpaid	294,288	295,341	304,781	304,389	308,477	308,249
Prepaid	1,631,371	1,663,763	1,634,487	1,600,270	1,571,392	1,627,092
Wireless Broadband	84,800	72,639	40,721	36,644	33,217	34,837
Total Customers	2,010,459	2,031,743	1,979,989	1,941,303	1,913,086	1,970,178
TUNISIA						
Postpaid	209,403	220,075	229,142	240,238	247,283	259,388
Prepaid	6,848,281	6,969,481	7,016,548	7,067,241	7,134,346	7,156,476
Fixed Line	16,777	20,857	21,653	24,211	24,727	24,861
Total Customers	7,074,461	7,210,413	7,267,343	7,331,690	7,406,356	7,440,725
ALGERIA						
Postpaid	712,369	992,206	1,085,039	1,212,334	1,298,491	1,551,592
Prepaid	8,151,585	8,066,944	8,161,599	8,117,693	7,999,901	7,939,831
Total Customers	8,863,954	9,059,150	9,246,638	9,330,027	9,298,392	9,491,423
SAUDI ARABIA						
Postpaid	157,110	164,324	166,000	171,000	175,000	174,811
MALDIVES						
Postpaid	9,570	10,525	11,153	11,448	13,471	14,143
Prepaid	131,856	139,182	147,512	177,003	196,482	202,468
Wireless Broadband	24,586	26,289	28,443	33,499	34,585	32,668
Total Customers	166,012	175,996	187,108	221,950	244,538	249,279
PALESTINE						
Postpaid	51,549	50,844	48,157	42,665	40,723	42,179
Prepaid	539,994	559,389	571,491	584,390	597,219	595,640
Total Customers	591,543	610,233	619,648	627,055	637,942	637,819
PAKISTAN						
Fixed Wireless	193,636	205,884	207,846	199,786	201,000	200,186
JORDAN						
Fixed Wireless	19,853	0	0	0	0	0
PHILIPPINES						
Fixed Wireless	82,302	78,737	73,426	63,350	55,000	48,179
Total Consolidated Customers	89,189,662	92,928,008	91,042,643	92,068,301	89,613,549	95,901,370

Consolidated Customers Status at 31 December 2013

Customers	Qatar	Indonesia	Iraq	Oman	Kuwait	Tunisia	Algeria	Saudi	Maldives	Palestine	Pakistan	Philippines	Total Active Customers
POST-PAID	325,704	794,627	-	186,917	308,249	259,388	1,551,592	174,811	14,143	42,179	-	-	3,657,610
PREPAID	2,123,419	58,785,907	10,734,096	2,145,622	1,627,092	7,156,476	7,939,831	-	202,468	595,640	-	-	91,310,551
WIRELESS BROADBAND	83,092	-	-	-	34,837	-	-	-	32,668	-	-	-	150,597
FIXED LINE	333,300	111,799	-	64,287	-	24,861	-	-	-	-	-	-	534,247
FIXED WIRELESS	-	-	-	-	-	-	-	-	-	-	200,186	48,179	248,365
Total Customers	2,865,515	59,692,333	10,734,096	2,396,826	1,970,178	7,440,725	9,491,423	174,811	249,279	637,819	200,186	48,179	95,901,370
OWNERSHIP	100.0%	65.0%	64.1%	55.0%	92.1%	84.1%	74.4%	92.1%	92.1%	45.8%	86.1%	40.0%	
PROPORTIONAL CUSTOMERS	2,865,515	38,800,016	6,876,262	1,318,254	1,814,679	6,256,202	7,061,262	161,014	229,604	292,287	172,360	19,272	65,866,728

Quarterly ARPU by Operation in Qatari Riyal



	Q3 2012	Q4 2012	Q1 2013	Q2 2013	Q3 2013	Q4 2013
QATAR						
Postpaid	482.9	443.1	423.9	434.8	430.9	424.5
Prepaid	97.6	98.6	92.6	92.9	83.2	85.0
Wireless Broadband	181.8	187.6	201.9	219.8	226.6	224.5
BLENDDED ARPU	153.2	148.7	140.2	142.3	133.0	133.0
Fixed Line	130.2	128.9	130.2	120.7	118.2	118.2
INDONESIA						
Postpaid	73.4	69.4	66.2	67.3	56.4	44.8
Prepaid	10.0	9.2	9.3	9.5	9.1	8.3
BLENDDED ARPU	10.8	9.9	10.0	10.1	9.7	8.8
Fixed Line	7.8	7.3	7.3	8.3	9.0	8.6
IRAQ						
Prepaid	58.8	61.6	56.4	56.2	56.7	54.8
OMAN						
Postpaid	225.7	225.3	213.8	216.3	207.3	211.6
Prepaid	53.2	56.7	50.5	52.0	52.4	51.8
BLENDDED ARPU	68.2	70.8	64.1	65.7	65.1	63.8
Fixed Line	161.6	184.5	189.4	194.8	186.1	199.2
KUWAIT						
Postpaid	303.2	268.3	282.4	272.1	253.1	239.7
Prepaid	68.5	66.5	63.2	62.2	55.3	56.8
Wireless Broadband	91.1	72.9	90.0	95.0	87.8	98.5
BLENDDED ARPU	102.9	96.2	96.3	95.4	87.1	87.3
TUNISIA						
Postpaid	80.1	76.8	74.2	75.0	69.4	70.5
Prepaid	28.7	26.2	25.3	26.1	25.4	24.7
BLENDDED ARPU	30.2	27.7	26.9	27.7	26.9	26.3
ALGERIA						
Postpaid	79.3	58.7	53.1	48.6	44.2	47.7
Prepaid	29.0	30.8	28.9	31.6	32.7	31.5
BLENDDED ARPU	32.6	33.6	31.7	33.7	34.2	33.9
SAUDI ARABIA						
Postpaid	111.4	123.9	102.9	101.8	100.3	105.2
MALDIVES						
Postpaid	163.5	149.6	150.6	155.8	125.5	126.2
Prepaid	33.7	37.8	36.5	37.4	35.5	36.7
Wireless Broadband	43.0	45.9	51.1	37.3	36.0	35.2
BLENDDED ARPU	42.4	45.5	45.7	44.0	40.3	41.5
PALESTINE						
Postpaid	104.3	94.4	95.7	126.0	118.3	110.7
Prepaid	30.2	29.9	28.1	30.6	28.9	29.4
BLENDDED ARPU	36.6	35.4	33.5	37.4	34.7	34.7
PAKISTAN						
Wimax	36.2	37.2	36.8	40.2	39.1	39.5
PHILIPPINES						
Wimax	49.0	49.9	48.5	49.7	46.1	45.5

Quarterly ARPU by Operation in US Dollar



	Q3 2012	Q4 2012	Q1 2013	Q2 2013	Q3 2013	Q4 2013
QATAR						
Postpaid	132.6	121.7	116.4	119.4	118.3	116.6
Prepaid	26.8	27.1	25.4	25.5	22.9	23.3
Wireless Broadband	49.9	51.5	55.5	60.4	62.2	61.7
BLENDDED ARPU	42.1	40.8	38.5	39.1	36.5	36.5
Fixed Line	35.8	35.4	35.8	33.1	32.5	32.5
INDONESIA						
Postpaid	20.2	19.0	18.2	18.5	15.5	12.3
Prepaid	2.8	2.5	2.6	2.6	2.5	2.3
BLENDDED ARPU	3.0	2.7	2.7	2.8	2.7	2.4
Fixed Line	2.1	2.0	2.0	2.3	2.5	2.4
IRAQ						
Prepaid	16.2	16.9	15.5	15.4	15.6	15.0
OMAN						
Postpaid	62.0	61.9	58.7	59.4	56.9	58.1
Prepaid	14.6	15.6	13.9	14.3	14.4	14.2
BLENDDED ARPU	18.7	19.4	17.6	18.0	17.9	17.5
Fixed Line	44.4	50.7	52.0	53.5	51.1	54.7
KUWAIT						
Postpaid	83.3	73.7	77.6	74.7	69.5	65.8
Prepaid	18.8	18.3	17.4	17.1	15.2	15.6
Wireless Broadband	25.0	20.0	24.7	26.1	24.1	27.0
BLENDDED ARPU	28.3	26.4	26.4	26.2	23.9	24.0
TUNISIA						
Postpaid	22.0	21.1	20.4	20.6	19.1	19.4
Prepaid	7.9	7.2	7.0	7.2	7.0	6.8
BLENDDED ARPU	8.3	7.6	7.4	7.6	7.4	7.2
ALGERIA						
Postpaid	21.8	16.1	14.6	13.4	12.1	13.1
Prepaid	8.0	8.5	7.9	8.7	9.0	8.7
BLENDDED ARPU	9.0	9.2	8.7	9.3	9.4	9.3
SAUDI ARABIA						
Postpaid	30.6	34.0	28.3	28.0	27.5	28.9
MALDIVES						
Postpaid	44.9	41.1	41.4	42.8	34.5	34.7
Prepaid	9.3	10.4	10.0	10.3	9.7	10.1
Wireless Broadband	11.8	12.6	14.0	10.3	9.9	9.7
BLENDDED ARPU	11.7	12.5	12.5	12.1	11.1	11.4
PALESTINE						
Postpaid	28.6	25.9	26.3	34.6	32.5	30.4
Prepaid	8.3	8.2	7.7	8.4	7.9	8.1
BLENDDED ARPU	10.0	9.7	9.2	10.3	9.5	9.5
PAKISTAN						
Wimax	9.9	10.2	10.1	11.0	10.7	10.9
PHILIPPINES						
Wimax	13.4	13.7	13.3	13.6	12.6	12.5

Ooredoo Q.S.C.

CONSOLIDATED STATEMENT OF PROFIT OR LOSS

Year ended 31 December 2013

	<i>For the three months ended</i>		<i>Year ended</i>	
	<i>31 December</i>		<i>31 December</i>	
	<i>2013</i>	<i>2012</i>	<i>2013</i>	<i>2012</i>
	<i>QR '000</i>	<i>QR '000</i>	<i>QR '000</i>	<i>QR '000</i>
		<i>(Restated)</i>		<i>(Restated)</i>
Continuing operations				
Revenue	8,373,875	8,641,977	33,851,340	33,475,609
Operating expenses	(2,742,498)	(2,703,728)	(11,084,389)	(10,363,051)
Selling, general and administrative expenses	(2,249,985)	(2,058,953)	(8,225,083)	(7,579,728)
Depreciation and amortisation	(1,909,230)	(2,089,345)	(7,662,849)	(7,612,457)
Net finance cost	(523,122)	(481,875)	(2,020,882)	(1,921,006)
Impairment of financial assets	(1,725)	(176,867)	(41,638)	(427,465)
Other income (expense) / income - net	(109,403)	322,252	(684,748)	522,152
Share of results of associates - net of tax	33,132	3,544	97,869	34,621
Royalties and fees	(78,460)	(58,163)	(334,474)	(315,995)
Profit before income taxes	792,584	1,398,842	3,895,146	5,812,680
Income tax	(164,069)	(257,196)	(611,889)	(977,154)
Profit from continuing operations	628,515	1,141,646	3,283,257	4,835,526
Discontinued operation				
Profit/(loss) from discontinued operation - net of tax	(1,177)	(76,552)	10,073	(181,038)
Profit for the period / year	627,338	1,065,094	3,293,330	4,654,488
Profit attributable to:				
Shareholders of the parent	510,002	790,860	2,578,657	2,946,567
Non-controlling interests	117,336	274,234	714,673	1,707,921
	627,338	1,065,094	3,293,330	4,654,488
Basic and diluted earnings per share	1.59	2.47	8.05	9.89
(Attributable to shareholders of the Parent)				
(Expressed in QR per share)				

The attached notes 1 to 43 form part of these consolidated financial statements

Ooredoo Q.S.C.**CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

At 31 December 2013

	<i>31 December 2013 QR'000</i>	<i>31 December 2012 QR'000 (Restated)</i>
ASSETS		
Non-current assets		
Property, plant and equipment	32,315,832	32,436,114
Intangible assets and goodwill	31,473,769	34,746,171
Investment property	60,363	66,459
Investment in associates	1,752,172	1,873,384
Available-for-sale investments	2,704,493	2,633,650
Other non-current assets	697,244	908,160
Deferred tax assets	50,703	74,581
Total non-current assets	69,054,576	72,738,519
Current assets		
Inventories	537,311	358,767
Trade and other receivables	7,144,061	6,095,508
Bank balances and cash	20,304,571	15,006,026
Assets held for distribution	375,136	6,504
Total current assets	28,361,079	21,466,805
TOTAL ASSETS	97,415,655	94,205,324
EQUITY		
Share capital	3,203,200	3,203,200
Legal reserve	12,434,282	12,434,282
Fair value reserve	1,326,369	1,084,494
Employment benefit reserve	43,165	(110,958)
Translation reserve	(1,665,232)	757,096
Other statutory reserve	980,788	825,245
Retained earnings	8,645,312	9,442,505
	24,967,884	27,635,864
Non-controlling interests	7,459,448	9,095,772
Total equity	32,427,332	36,731,636

Continued

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

At 31 December 2013

	<i>31 December 2013 QR'000</i>	<i>31 December 2012 QR'000</i>
Non-current liabilities		
Loans and borrowings	37,254,452	32,018,641
Employees benefits	696,964	928,385
Deferred tax liabilities	879,216	1,370,136
Other non-current liabilities	2,625,857	2,676,470
	41,456,489	36,993,632
Current liabilities		
Loans and borrowings	8,057,873	7,307,914
Trade and other payables	12,673,203	10,971,994
Current account with State of Qatar	-	-
Deferred income	1,739,333	1,658,471
Income tax payable	561,122	505,019
Liabilities held for distribution	500,303	36,658
	23,531,834	20,480,056
Total current liabilities	23,531,834	20,480,056
Total liabilities	64,988,323	57,473,688
TOTAL EQUITY AND LIABILITIES	97,415,655	94,205,324

The attached notes 1 to 43 form part of these consolidated financial statements