

# **The Qtel Group**

Solidifying positive performance in the face of growing competition



**1H 2009 Results** 

### **Disclaimer**



- Qatar Telecom (Qtel) Q.S.C. cautions investors that certain statements contained in this document state management's intentions, hopes, beliefs, expectations, or predictions of the future are forward-looking statements
- Management wishes to caution the reader that forward-looking statements are not historical facts and are only estimates or predictions. Actual results may differ materially from those projected as a result of risks and uncertainties including, but not limited to:
  - Our ability to manage domestic and international growth and maintain a high level of customer service
  - Future sales growth
  - Market acceptance of our product and service offerings
  - Our ability to secure adequate financing or equity capital to fund our operations
  - Network expansion
  - Performance of our network and equipment
  - Our ability to enter into strategic alliances or transactions
  - Cooperation of incumbent local exchange carriers in provisioning lines and interconnecting our equipment
  - Regulatory approval processes
  - Changes in technology
  - Price competition
  - Other market conditions and associated risks
- The company undertakes no obligation to update publicly any forward-looking statements, whether as a result of future events, new information, or otherwise

# Today's agenda



# Results review

- Strategy review
- Operations review

# Key 1H developments



# Robust group performance in the face of growing competition and challenging economic conditions

- Global economic climate
- Foreign exchange impacts

### **Key markets adhering to strategy**

- Qatar successfully countering the new competitive launch
- Indonesia realigning and investing in the business ahead of economic improvement
- Wataniya Kuwait effectively adapting to the new market reality

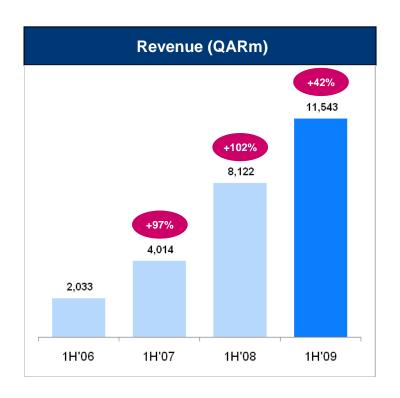
### **Continued confidence in the Qtel story**

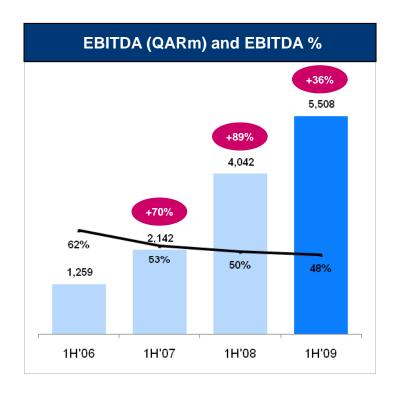
- Forward Start Facility first ever in the GCC
- US\$5bn GMTN Program significant demand for first issuance
- Investment grade ratings maintained

# **Group results**<sup>1</sup>

### Revenue and EBITDA



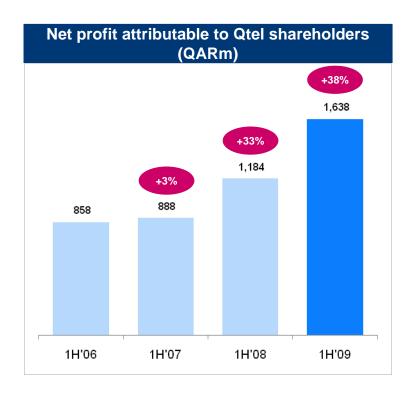


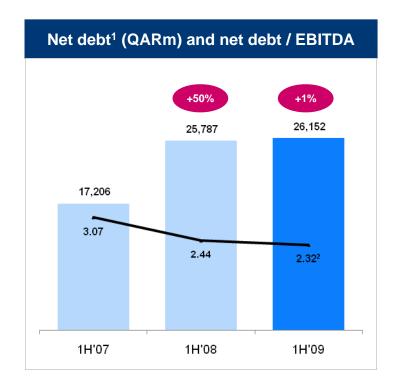


Significant revenue and EBITDA uplift: Indosat consolidation primary contributor

# Net profit and net debt1



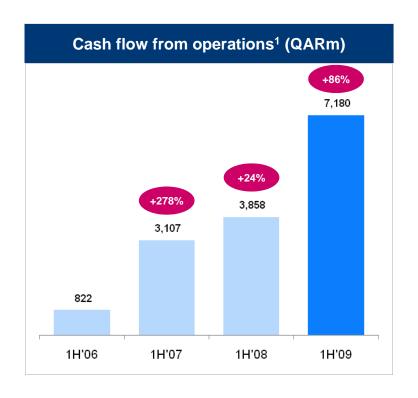


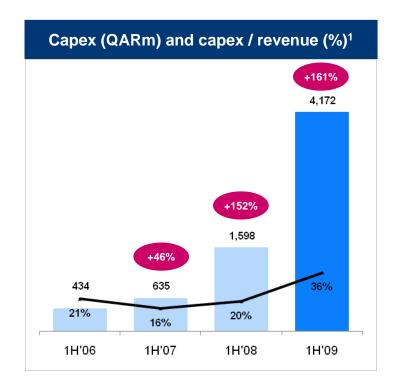


Continuing to prudently manage our business, delivering solid returns to our shareholders

# Cash flow from operations and capital expenditure



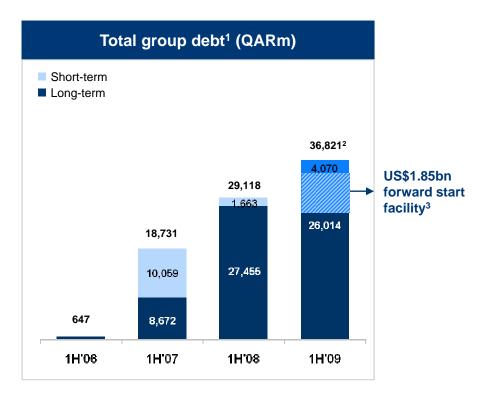


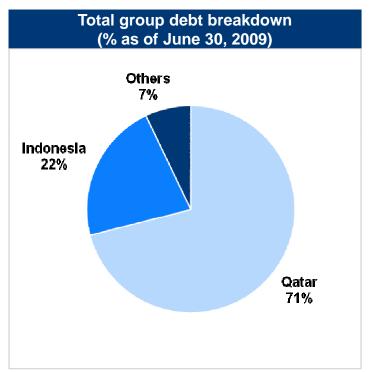


Combined robust cash flow growth coupled with investment in growth markets

# Total group debt breakdown





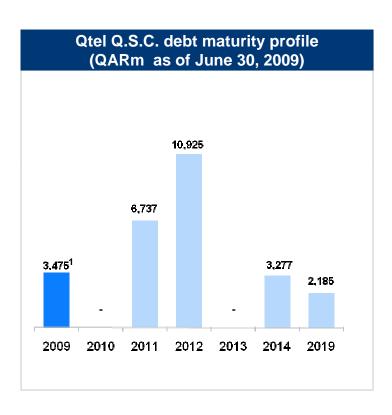


<sup>(2)</sup> Net of deferred financing costs of US\$ 81M

<sup>(3)</sup> US\$1.85bn 2-year forward start facility to be drawn down in 11-2009

# Qtel Q.S.C. funding sources and debt maturity profile





### **Qtel Q.S.C. committed lines and maturity (millions)**

• US\$ 600 2009<sup>1</sup>

• QAR 750 2009

• US\$ 2,000 2009<sup>2</sup>

• US\$ 125 2009<sup>3</sup>

• US\$ 1,850 2011

• US\$ 3,000 2012

### **US\$5bn GMTN Program initial issuance**<sup>4</sup> (millions)

• US\$ 900 6.500% (coupon) June 2014

• US\$ 600 7.875% (coupon) June 2019

Qtel Q.S.C. committed lines bear floating interest rates at the respective (Libor, Euribor, Sibor, Qatar Central Bank (QCB) rate) plus applicable margins of between **25 basis points to 250 basis points** per year

Note: (1) US\$ 600M term loan fully repaid July 2009

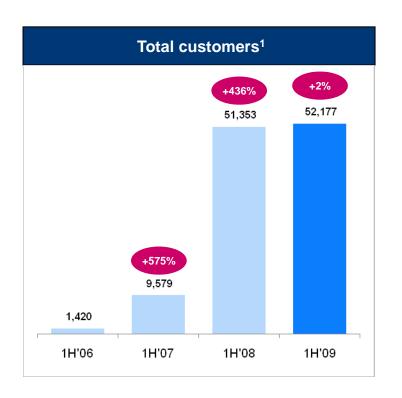
<sup>(2)</sup> US\$ 1.85bn 2 year Forward Start Facility due in November 2011 will repay US\$ 2bn Revolving Credit Facility due November 2009

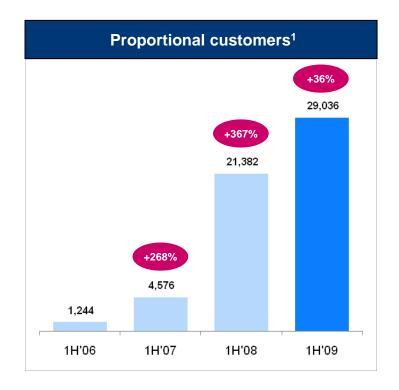
<sup>(3)</sup> Cancelled June 2009

<sup>(4)</sup> US\$ 1.5bn dual tranche 5 and 10 year US\$ bonds issued June 2009 by Qtel International Finance, Bermuda

# Total and proportional customers







We continue to focus on market share of revenue not headline subscriber numbers

# 1H performance summary



QAR Millions	6 months ended June 2009	Change 1H 2009 / 1H 2008
Consolidated revenue	11,543	+42%
EBITDA	5,508	+36%
Net profit attributable to Qtel shareholders	1,638	+38%
Cash flow from operations	7,180	86%
Earnings per share (in Qatari Riyals)	11.17	+8%
Market capitalization	19,903	-9%

Steady performance driven by the Group's strategic balance across geographies, market maturities and products

# Today's agenda



- Results review
- Strategy review
- Operations review

# **Group strategy**

# Qtel remains well-positioned for success



### **Investors Look For...**

A clear and consistent strategy with diversity

Income assets

**Growth assets** 

**Financial strength** 

**Strong management** 

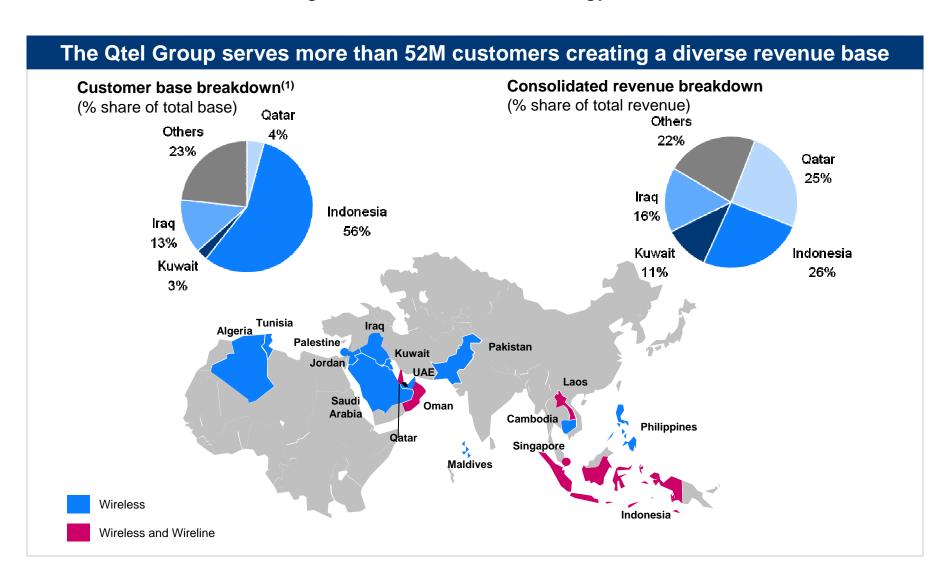
### Qtel Has...

- A vision to be among the top 20 telecommunications companies globally (by Enterprise Value) by the year 2020
- 3 business lines consumer mobile, consumer broadband, and corporate managed services
- 3 geographies MENA, the subcontinent and South East Asia
- Cash-generating positions in mature markets of Qatar, Kuwait and Oman
- Growing positions in Indonesia, Tunisia, Algeria and Iraq
- The distinction of being the first Middle Eastern 'consolidator' in Asia
- Consumer broadband offerings being developed in Jordan, Pakistan and Philippines
- Strong top line growth
- · High and stable EBITDA margins
- A strong credit rating
- An experienced management team with a proven track record
- Continued to leverage synergies across the Group
- Corporate governance meeting international standards

# **Group strategy**



Consistent and focused regional and business strategy



# Today's agenda



- Results review
- Strategy review
- Operations review

### **Group operations**



#### **Qtel - Qatar**

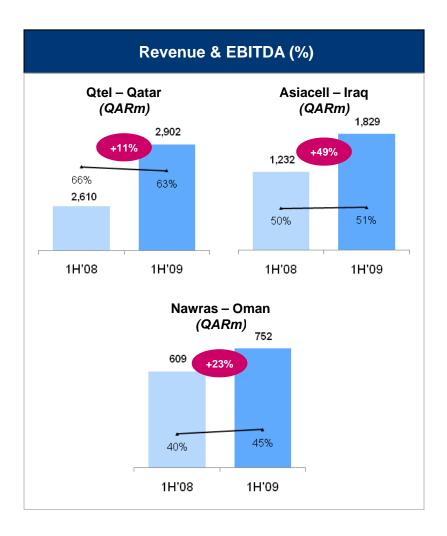
- A strong first half supported by customer growth and efficiency efforts
- Continued focus on new product and service offerings, superior network, customer retention and service experience
- Effect of phased competitive launch yet to impact

### Asiacell - Iraq

- Sustaining solid revenue growth and profitability
- Operational growth continuing with network expansion, customer growth and geographical expansion

### Nawras - Oman

- Fixed license and international gateway awarded in June with phased roll-out program underway
- Positive customer and top-line growth continues with margin improvement expected with roll-out



### **Group operations**

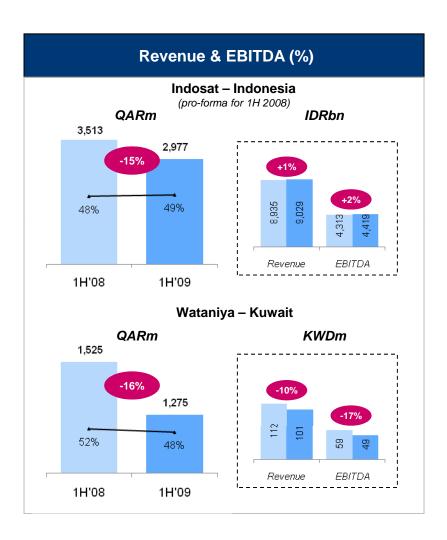


#### Indosat - Indonesia

- Subscriber declines consistent with value driven acquisition strategy to address calling card type behavior
- Increase in ARPU largely a result of eliminating zero-value customers, price increases and limiting promotional on-net offers
- Network improvement program to position
   Company in value-driven market statements
- Key management changes implemented, providing structure for long-term stability and growth

### Wataniya - Kuwait

- Net income impacted by court ruling on provisioning however encouraging underlying improvement in top-line performance
- Increase in customer numbers despite 3<sup>rd</sup> market entrant
- Market share of revenue higher than market share of subscribers



### **Group operations**



### Nedjma - Algeria

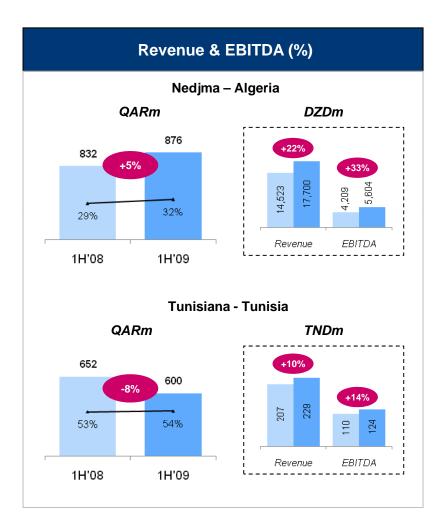
- New product and service offerings drives strong quarterly performance contributing to top-line growth
- Higher value focused strategy translating to increase in market share

### Wataniya - Palestine

- Network and commercial preparation near completion
- Launch hinges on further spectrum release, awaiting ruling

#### Tunisiana - Tunisia

- Continued strong performance with higher value post-paid base growth; market share in excess of 50%
- 3rd entrant license awarded, going forward strategic focus on defending market position



# Thank-you



Any further questions?

**Qtel Investor Relations Department** 

Tel: +974-440-0088 Fax: +974-483-0011 investor@qtel.com.qa

Upcoming events

Q3 2009 Financial Highlights – October 2009

# Today's agenda



- Results review
- Strategy review
- Operations review
- Additional Information

### Qtel - Qatar

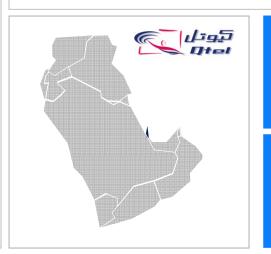


#### **Key developments**

- Revenue, EBITDA and Net Profit up YoY supported by strong customer growth and efficiency efforts
- Continued focus on new product and service offerings, superior network and customer service experience and retention to mitigate competitive launch
- Strong customer growth:
  - Mobile +32% (>1.9M)
  - ADSL +27% (~118K)
  - Triple Play Customers +137% (~13K)
- Qatar economy predicted to remain robust in 2009 with 9.6% GDP growth

#### **Operator importance to group**

Customers: 4.2%; Revenue: 25.1%; EBITDA: 32.9%; Capex: 7.2%



Pop growth: 6

Pop growth: 6%

Mob. penetration: 119%

GDP: US\$ 85 bn

GDP per capita: US\$ 58,399

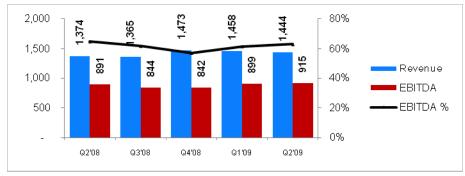
Operation: Integrated<sup>1</sup>
Qtel Stake: 100%

Position: 1/2

1H Blended ARPU: 157 QAR

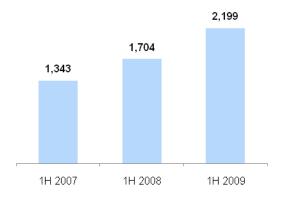
### Revenue & EBITDA

(in millions QAR)



### Customer growth

(in '000s)



### Asiacell - Iraq



### Key developments

- Sustaining solid top line growth and profitability
- Government mobile phone registration program enacted 1H
- Network expansion plans in place to accommodate continued high volume of subscriber growth

#### **Operator importance to group**

Customers: 13.4%; Revenue: 15.8%; EBITDA: 17.1%; Capex: 7.5%



Pop: 30.7M Pop growth: 2%

Mob. penetration: 63% GDP: US\$ 70.3 bn

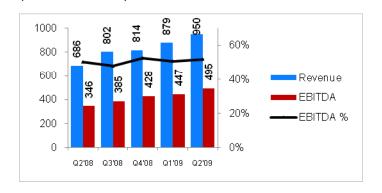
GDP per capita: US\$ 3,891

Operation: Mobile<sup>1</sup> Asiacell

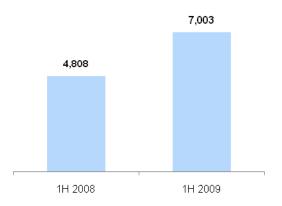
Qtel Stake: 30% Position: 2/3

1H Blended ARPU: 46 QAR

### **Revenue & EBITDA** (in millions QAR)



#### **Customer growth** (in '000s)



#### Market share evolution



	1H'08	1H '09
Asiacell	35%	38%
Others	65%	62%

Note: (1) GSM, GPRS, EDGE; holds license for CDMA yet to be launched Source: Economist Intelligence Unit, Qtel

### Nawras - Oman



#### **Key developments**

- Fixed license awarded along with international gateway: phased roll-out program underway
- MVNO focus on niche segments with impact minimal to date
- Post-paid revenue up driven by positive market for new services

### **Operator importance to group**

Customers: 3.2%; Revenue: 6.5%; EBITDA: 6.2%; Capex: 2.9%

Nawras



Pop: 2.98M Pop growth: 3%

Mob. penetration: 115% GDP: US\$ 53.4 bn

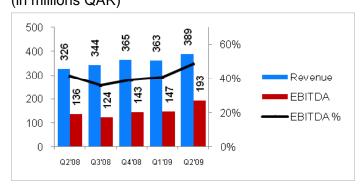
GDP per capita: US\$ 23,084

Operation: Integrated<sup>1</sup>

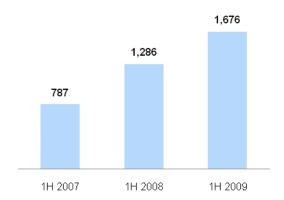
Qtel Stake: 56% Position: 2/2

1H Blended ARPU: 74 QAR

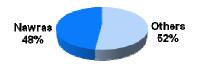
# Revenue & EBITDA (in millions QAR)



# Customer growth (in '000s)



#### **Market share evolution**



1H '08	1H '09
45%	48%
55%	52%
	45%

### Indosat - Indonesia



### **Key developments**

- Subscriber declines in line with value driven growth:
  - Consistent with value driven acquisition strategy to address calling card type behavior
  - Increase in ARPU largely a result of eliminating zero-value customers, price increases and limiting promotional on-net offers
- Judicious cost control helps deliver healthy and stable margin
- Network improvement program to position Company in value-driven market statements
- Key management changes implemented, providing structure for long-term stability and growth

#### **Operator importance to group**

Customers: 56.4%; Revenue: 25.8%; EBITDA: 26.4%



Pop : 240.3M Pop growth: 1%

Mob. penetration: 65% GDP: US\$ 493 bn

GDP per capita: US\$ 3,892 **F/X 1H09 vs. 1H08**<sup>2</sup>: -16.5%

Indosat

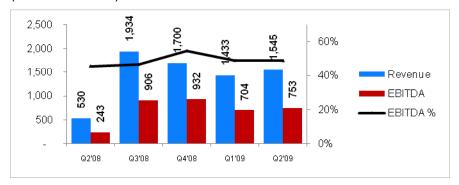
Indonesia

Operation: Integrated<sup>1</sup> Qtel Stake: 65% Position: 2/6

1H Blended ARPU: 13 QAR

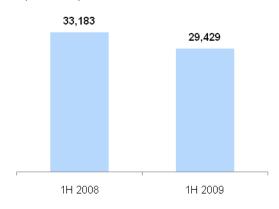
### Revenue & EBITDA

(in millions QAR)



### Customer growth

(in '000s)



Note: (1) GSM, GPRS, EDGE, WCDMA, HSDPA, CDMA, fixed telephony & internet, international gateway, satellite

(2) Six month average compared to USD

Source: Economist Intelligence Unit, Qtel

# Wataniya - Kuwait

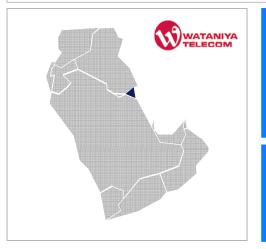


#### **Key developments**

- Positive results driven by growth in subscribers as well as focus on customer retention
- Incoming call charge removal continues to impact call volumes and associated top line revenue
- Beginning to see stabilization in market shares
- Market share of revenue higher than market share of subscribers
- Focus on network quality and speed, new products and services

### Operator importance to group

Customers: 2.7%; Revenue: 11.0%; EBITDA: 11.1%; Capex: 5.7%



Pop: 3.5M Pop growth: 3%

Mob. penetration: 108%

GDP: US\$ 113 bn

GDP per capita: US\$ 41,518 **F/X 1H09 vs. 1H08**<sup>2</sup>: -7.2%

Wataniya

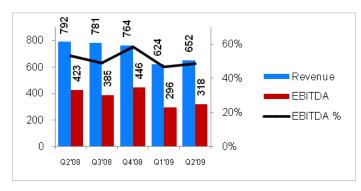
Operation: Mobile<sup>1</sup> Qtel Stake: 52.5%

Position: 2/3

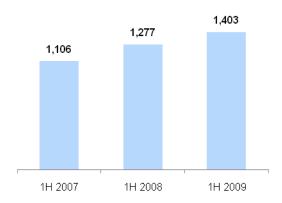
1H Blended ARPU: 148 QAR

### Revenue & EBITDA

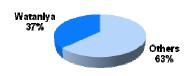
(in millions QAR)



# Customer growth (in '000s)



#### Market share evolution



	1H '08	1H '09
Wataniya	44%	37%
Others	56%	63%

Note: (1) GSM, GPRS, EDGE, WCDMA, HSDPA (2) Six month average compared to USD

Source: Economist Intelligence Unit, Qtel

# Nedjma - Algeria



### **Key developments**

- Positive YoY performance :
  - Overall subscriber base increased by 1M
  - Continued retention efforts driving down churn
- · Value-focused strategy continues to:
  - Revamped abundance offer "Plus" driving bulk of the value switching
  - Post-paid base now at ~400K subscribers

### Operator importance to group

Customers: 11.1%; Revenue: 7.6%; EBITDA: 5.0%; Capex: 7.6%



Pop: 34.2M Pop growth: 1%

Mob. penetration: 71% GDP: US\$ 144.1 bn

GDP per capita: US\$ 8,229 **F/X 1H09 vs. 1H08<sup>2</sup>: -13.6%** 

Nedjma

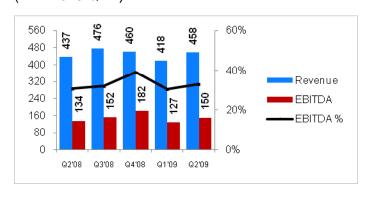
Algeria

Operation: Mobile<sup>1</sup> Qtel Stake: 46.3%

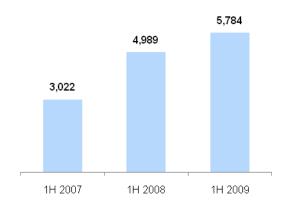
Position: 2/3

1H Blended ARPU: 26 QAR

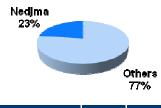
# Revenue & EBITDA (in millions QAR)



# Customer growth (in '000s)



#### **Market share evolution**



	1H '08	1H '09
Nedjma	21%	23%
Others	79%	77%

Note: (1) GSM, GPRS, EDGE

(2) Six month average compared to USD Source: Economist Intelligence Unit, Qtel

### Tunisiana - Tunisia

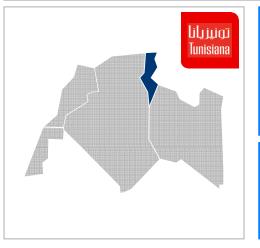


#### **Key developments**

- · Continued solid performance
- Average post-paid base growth of >36% YoY
- 3<sup>rd</sup> license awarded with start of operations expected by January 2010

#### Operator importance to group (Revenue and EBITDA @ 50%)

Customers: 8.4%; Revenue: 5.2%; EBITDA: 5.9%; Capex: 1.5%



Pop: 10.3M Pop growth: 1%

Mob. penetration: 88% GDP: US\$ 37.8 bn

GDP per capita: US\$ 8,091 **F/X 1H09 vs. 1H08**<sup>2</sup>: -16.9%

**Funisiana** 

Tunisia

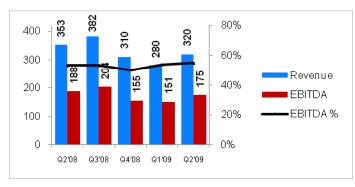
Operation: Mobile<sup>1</sup> Qtel Stake: 26.25%

Position: 1/2

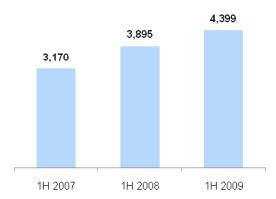
1H Blended ARPU: 46 QAR

# Revenue & EBITDA

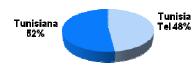
(in millions QAR)



# Customer growth (in '000s)



#### Market share evolution



	1H '08	1H '09
Tunisiana	49%	52%
Tunisia Tel	51%	48%

Note: (1) GSM, GPRS, EDGE; holds WiMAX license, yet to be launched

(2) Six month average compared to USD Source: Economist Intelligence Unit, Qtel

Wataniya - Palestine



Let's Connect

#### **Key developments**

- Network and commercial preparation near completion
- Launch hinges on further spectrum release, awaiting ruling

#### **Operator importance to group**

Customers: N/A; Revenue: N/A; EBITDA: N/A; Capex: 4.0%



Pop: 3.93M Pop growth: 3%

Mob. penetration: 33% GDP: US\$ 6.5 bn GDP per capita: US\$ N/A

Operation: Mobile<sup>1</sup>
Qtel Stake: 29.9%
1H Blended ARPU: N/A

#### wi-tribe - Jordan

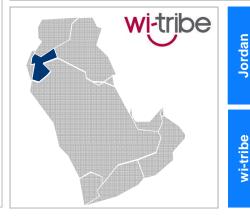
#### **Key developments**

- WiMAX-based service with commercial launch June 2008
- · Maintaining consistent customer growth
- Fixed wireless customer base at the end of 1H at 8.1K

#### **Operator importance to group**

Wataniya

Customers: 0.0%; Revenue: 0.1%; EBITDA: N/A; Capex: 1.5%



Pop: 6.2M Pop growth: 2%

Mob. penetration: 91% GDP: US\$ 21.2 bn

GDP per capita: US\$ 4,980

Operation: WiMAX Qtel Stake: 78%

1H Blended ARPU: N/A

Note: (1) GSM; yet to be launched Source: Economist Intelligence Unit, Qtel

# Wataniya - Maldives

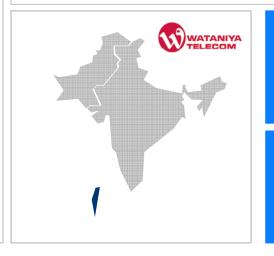


### **Key developments**

- ~49% year over year growth in revenue
- Seasonality impacts analogous with Q2
- Total customers at the end of 1H 2009 were 107,000: an increase of 30% from 1H 2008

#### **Operator importance to group**

Customers: 0.2%; Revenue: 0.4%; EBITDA: 0.02%; Capex: 0.5%



Pop: 0.396M

Pop growth: -0.2%

Mob. penetration: 110%

GDP: US\$1.7 bn

GDP per capita: US\$ 5,000

Wataniya

Maldives

Operation: Mobile<sup>1</sup> & submarine

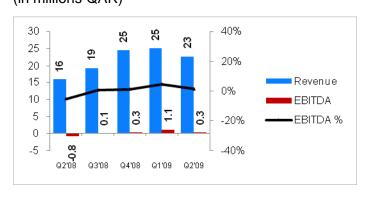
cable<sup>2</sup>

Qtel Stake: 52.5%

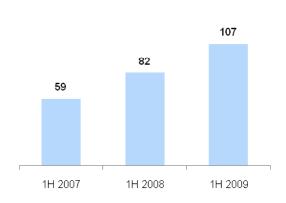
Position: 2/2

1H Blended ARPU: 56 QAR

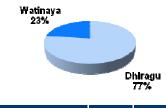
# Revenue & EBITDA (in millions QAR)



# Customer growth (in '000s)



### Market share evolution



	1H '08	1H '09
Watinaya	23%	23%
Dhiragu	77%	77%

Note: (1) GSM, GPRS, EDGE, WCDMA; (2) JV with FLAG telecom for submarine cable and landing station Source: World Factbook, Qtel

### Bravo - KSA



#### **Key developments**

- · Sustained focus on retention and winback efforts increasing customer base
- Vertical segmentation marketing approach
- · Continued customer additions via targeted campaigns and winback efforts

### **Operator importance to group**

Customers: 0.3%; Revenue: 1.2%; EBITDA: N/A; Capex: 0.02%



Pop: 25.5M Pop growth: 2%

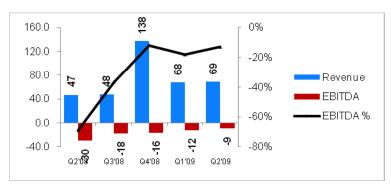
Mob. penetration: 149% GDP: US\$ 370.7 bn

GDP per capita: US\$ 23,044

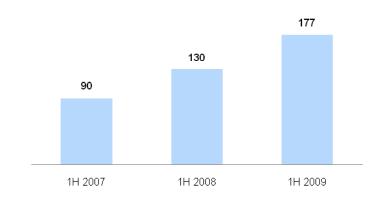
Operation: PTT (iDen) Qtel Stake: 29.2% Bravo

1H Blended ARPU: 108 QAR

**Revenue & EBITDA** (in millions QAR)



#### **Customer growth** (in '000s)

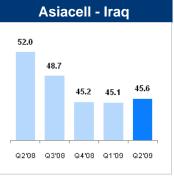


Source: Economist Intelligence Unit, Qtel 30

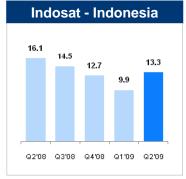
# Blended ARPU development (QAR)















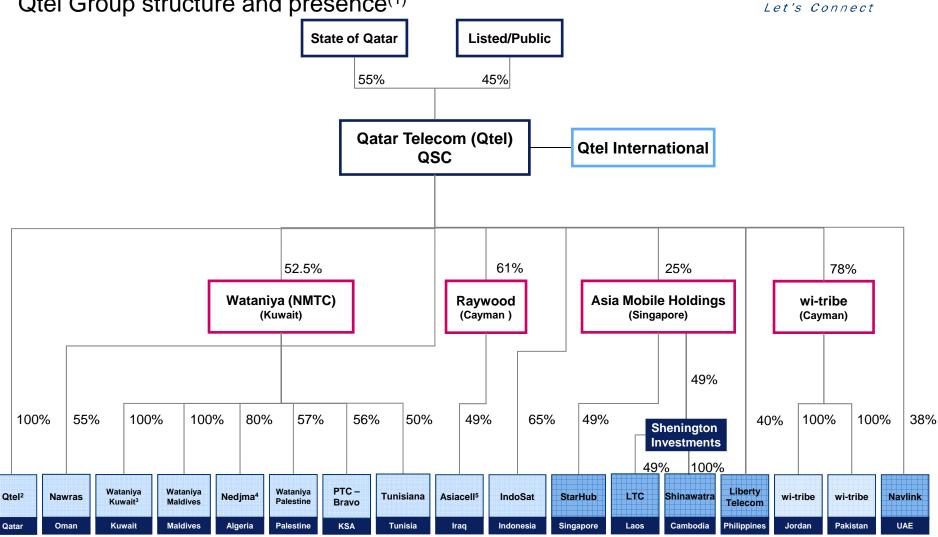








Qtel Group structure and presence<sup>(1)</sup>



The Qtel Group Subsidiaries and Affiliates as of June 30, 2009 Source:

(1) Simplified organizational structure Notes:

- (2) Operations integrated within Qatar Telecom (Qtel) QSC; Also holds 51% of Starlink Qatar
- (3) Operations integrated within NMTC
- (4) 71% is held via NMTC and a 9% stake is held via Qatar Telecom (Qtel) QSC
- (5) Asiacell is consolidated on the basis of control rights contained in the shareholders' agreements

# Key operating country statistics



2009		Algeria	Indonesia	Iraq	Kuwait	Maldives <sup>1</sup>	Oman	Qatar	KSA	Tunisia
GDP real grow	⁄th %	<b>2.8</b> (3.2)	<b>2.4</b> (6.1)	<b>5.4</b> (7.8)	<b>-0.7</b> (8.5)	5.7	<b>1.9</b> (6.4)	<b>9.6</b> (13.4)	<b>-1.0</b> (4.2)	<b>0.6</b> (4.4)
Consumer price (2008 except Oman Q2		<b>4.3</b> (4.5)	<b>1.5</b> (11.1)	<b>3.5</b> (2.8)	<b>4.9</b> (10.0)	12.8	<b>N/A</b> (13.1)	<b>1.2</b> (13.2)	<b>2.8</b> (9.9)	<b>3.1</b> (5.0)
Population	2008	33.8	237.5	31.3	3.4	0.386	2.98	1.6	24.9	10.2
(millions)	2010	34.7	243.0	30.3	3.6	0.396 <sup>1</sup>	3.1	1.8	26.2	10.4
GDP/Capita USD at PPP (2008)		\$8,229 (\$8,067)	<b>\$3,892</b> (\$3,824)	<b>\$3,891</b> (\$3,744)	<b>\$41,518</b> (\$41,976)	\$5,000	<b>\$23,084</b> (\$23,309)	\$58,399 (\$58,666)	<b>\$23,044</b> (\$23,692)	<b>\$8,091</b> (\$8,082)

# Let's Connect

### Consolidated Statement of Income - 6 months ended 30 June 2009

	For the six mo	onths ended
	30 Ju	ıne
	2009	2008
	(Unaud	dited)
	QR'000	QR'000
		(Restated)
Revenue	11,543,357	8,121,707
Other income	967,017	147,022
General and administrative expenses	(5,739,781)	
Other operating expenses	(2,943,983)	
Gain on foreign currency exchange (net)	205,969	108,989
Profit on disposal of available-for-sale investments	10,601	15,028
Finance costs	(854,529)	(718,466)
Impairment loss on intangibles, investment in associates and available-for-sale investments	(338,221)	_
Share of results of associates	10,382	(27,141)
Royalties and fees	(264,698)	(425,189)
1.674.1000 4.14 1.000	(201,000)	(120,100)
PROFIT BEFORE TAX	2,596,114	1,570,228
Income tax	(279,830)	(129,150)
	-	
PROFIT FOR THE PERIOD	2,316,284	1,441,078
Attributable to:		
Shareholders of the parent	1,637,897	1,183,863
Non-controlling interests	678,387	257,215
	2,316,284	1,441,078
But a little to the second		10.05
Basic and diluted earnings per share	11.17	10.35
(attributable to equity holders of the parent)		
(expressed in QR per share)		





	30 Jun 2009	31 Dec 2008
	Unaudited	Audited
	QR'000	QR'000
		(Restated)
ASSETS		
Non-current assets		
Property, plant and equipment	26,519,229	23,480,143
Intangible assets	33,665,158	32,671,282
Investment in associates	1,970,275	1,873,892
Available-for-sale investments	1,709,763	1,916,947
Other non-current assets	1,110,764	792,167
Deferred tax asset	410,543	435,664
		,
	65,385,732	61,170,095
Current assets		
Inventories	288,460	272,257
Accounts receivable and prepayments	4,529,232	3,862,268
Bank balances and cash	12,391,199	7,845,307
	17,208,891	11,979,832
TOTAL ASSETS	82,594,623	73,149,927

	30 Jun 2009	31 Dec 2008
	Unaudited	Audited
	QR'000	QR'000
		(Restated)
EQUITY AND LIABILITIES		,
Attributable to equity holders of the parent		
Share capital	1,466,667	1,466,667
Legal reserve	6,494,137	6,494,137
Fair value reserve	(208,301)	(458,678)
Translation reserve	273,355	(363,719)
Retained earnings	5,733,138	5,561,908
iveralited earthings	3,733,130	3,301,900
	42 7E0 006	12 700 215
	13,758,996	12,700,315
Non controlling interests	40 000 407	44.007.000
Non-controlling interests	13,296,407	14,237,928
Total amilia	07.055.400	26.029.242
Total equity	27,055,403	26,938,243
Name and the Mills		
Non-current liabilities	00.044.000	00 455 004
Interest bearing loans and borrowings	26,014,089	20,155,201
Employees benefits	538,761	501,627
Deferred tax liability	1,401,748	1,334,232
Other non-current liabilities	1,382,815	3,446,131
	29,337,413	25,437,191
Current liabilities		
Accounts payable and accruals	11,192,965	9,709,397
Current account with State of Qatar	2,805,939	1,905,921
Deferred income	812,374	746,650
Interest bearing loans and borrowings	10,807,351	7,820,082
Income tax payable	583,178	592,443
		_
	26,201,807	20,774,493
Total liabilities	55,539,220	46,211,684
TOTAL EQUITY AND LIABILITIES	82,594,623	73,149,927



# Consolidated Statement of Cash Flows - 6 months ended 30 June 2009

Let's Cor	nect

	For the six months ended 30 June	
	2009	2008
	(Una	audited)
	QR'000	OR'000
	2.1.000	(Restated)
OPERATING ACTIVITIES		(rtodiatou)
	0.500.444	4 570 000
Profit before tax	2,596,114	1,570,228
Adjustments for:		
Depreciation and amortisation	2,514,603	1,478,694
Dividend and interest income	(197,357)	(129,014)
Impairment loss on intangibles and available-for-sale-	291,884	-
Impairment loss on investment in associate	46,337	_
Profit on disposal of available-for-sale investments	(10,601)	(15,028)
Profit on disposal of property, plant and equipment	(614)	(442)
		, ,
Finance costs	854,529	718,466
Negative goodwill released to the income statement	(78,224)	-
Provision for employees' end of service benefits	65,195	48,017
Ineffective portion of cash flow hedges	801	-
Share of results of associates	(10,382)	27,141
·	6,072,285	3,698,062
	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	-,,
Working capital changes:		
Inventories	(46.000)	(20.103)
	(16,203)	(29,103)
Receivables	(661,813)	47,226
Payables	2,963,483	879,912
Cash from operations	8,357,752	4,596,097
Finance costs paid	(832,814)	(718,466)
Employees' end of service benefits paid	(42,577)	(1,505)
Income tax paid	(302,182)	(17,796)
	(**=,**=/	
Net cash from operating activities	7,180,179	3,858,330
Net cash from operating activities	7,100,173	3,030,330
INVESTING ACTIVITIES		
Purchase of property, plant and equipment	(4,172,098)	(1,598,100)
Additions to intangible assets	(232,632)	(8,587)
Acquisition of subsidiaries, net of cash acquired	(20,733)	(2,834,188)
Acquisition of non-controlling interests	(3,009,888)	-
Purchase of available-for-sale investments	(16,639)	(119,732)
Proceeds from disposal of property, plant and equipment	9,521	15,728
Proceeds from sale of available-for-sale investments	160,231	46,247
		40,247
Realisation of restricted deposit	194,094	-
Movement in other non-current assets	(318,598)	25,073
Dividend and interest income	197,357	129,014
Net cash used in investing activities	(7,209,385)	(4,344,545)
· ·		, , , , , ,

	For the six months ended 30 June 2009 2008 (Unaudited)	
	QR'000	QR'000
FINANCING ACTIVITIES		(Restated)
Proceeds from interest bearing loans and borrowings	9,228,131	417,821
Repayment of interest bearing loans and borrowings	(271,052)	(769,744)
Additions to deferred financing costs Dividends paid to shareholders of the parent	(131,092)	- (198,656)
Dividends paid to snareholders of the parent	(1,466,452) (326,230)	(153,603)
Non-controlling interest holder's contributions	-	36,679
Movement in non-controlling interests	(26,871)	(20,602)
Movement in other non-current liabilities Share application money received	(2,063,316) -	5,866,666
Net cash from financing activities	4,943,118	5,178,561
INCREASE IN CASH AND CASH EQUIVALENTS	4,913,912	4,692,346
Net foreign exchange differences	(174,987)	(264,244)
Cash and cash equivalents at 1 January	7,650,651	3,235,165
CASH AND CASH EQUIVALENTS AT 30 JUNE	12,389,576	7,663,267



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