

Operating Results by Operations in QR Millions



	Q4 2013	Q1 2014	Q2 2014	Q3 2014	Q4 2014	Q1 2015	3M 2015	3M 2014
OOREDOO GROUP								
Revenue	8,373.9	8,102.6	8,400.9	8,335.3	8,368.4	8,037.1	8,037.1	8,102.6
Wireless	7,264.7	7,083.1	7,183.8	7,392.1	7,322.0	6,913.6	6,913.6	7,083.1
Wireline	1,109.2	1,019.6	1,217.1	943.1	1,046.4	1,123.5	1,123.5	1,019.6
EBITDA	3,414.5	3,377.9	3,491.9	3,364.9	2,713.5	3,204.9	3,204.9	3,377.9
% EBITDA	41%	42%	42%	40%	32%	40%	40%	42%
NET PROFIT	627.3	1,180.9	973.2	359.3	15.0	500.3	500.3	1,180.9
Net Profit to Ooredoo shareholders	510.0	886.6	817.4	375.0	55.3	501.2	501.2	886.6
Capex	3,133.2	1,946.4	2,005.2	2,257.4	2,182.0	1,628.6	1,628.6	1,946.4
Qatar operation								
Revenue	1,729.7	1,706.0	1,796.2	1,783.5	1,862.3	1,986.3	1,986.3	1,706.0
Wireless	1,068.0	1,086.0	1,134.7	1,111.6	1,187.0	1,265.7	1,265.7	1,086.0
Wireline	661.7	620.0	661.5	672.0	675.3	720.6	720.6	620.0
EBITDA	904.4	828.2	914.4	883.0	822.7	979.7	979.7	828.2
% EBITDA	52%	49%	51%	50%	44%	49%	49%	49%
NET PROFIT	358.9	326.9	583.4	582.6	425.9	615.7	615.7	326.9
Capex	310.9	97.2	193.5	498.9	397.5	58.2	58.2	97.2
Indonesia								
Revenue	1,912.5	1,780.0	1,829.4	1,892.0	1,893.5	1,732.4	1,732.4	1,780.0
Wireless	1,517.5	1,434.4	1,326.0	1,679.6	1,585.6	1,394.0	1,394.0	1,434.4
Wireline	395.0	345.6	503.4	212.4	307.9	338.4	338.4	345.6
EBITDA	801.9	851.2	807.9	844.8	775.3	786.4	786.4	851.2
% EBITDA	42%	48%	44%	45%	41%	45%	45%	48%
NET PROFIT	(313.3)	260.5	(162.0)	(473.7)	(188.5)	(121.1)	(121.1)	260.5
Capex	443.6	575.9	645.8	479.7	358.8	407.7	407.7	575.9
Iraq								
Revenue-Wireless	1,761.2	1,618.3	1,601.9	1,583.7	1,494.1	1,265.9	1,265.9	1,618.3
EBITDA	828.3	763.5	780.4	727.7	667.3	537.6	537.6	763.5
% EBITDA	47%	47%	49%	46%	45%	42%	42%	47%
NET PROFIT	341.3	303.9	310.6	253.1	163.8	48.9	48.9	303.9
Capex	517.1	498.6	277.3	269.0	133.1	471.8	471.8	498.6
Oman								
Revenue	520.1	519.1	546.6	570.4	595.1	581.6	581.6	519.1
Wireless	467.6	465.1	494.4	511.7	531.9	517.2	517.2	465.1
Wireline	52.5	53.9	52.2	58.7	63.3	64.4	64.4	53.9
EBITDA	258.6	258.1	286.0	294.4	276.2	319.6	319.6	258.1
% EBITDA	50%	50%	52%	52%	46%	55%	55%	50%
NET PROFIT	94.7	83.7	93.5	102.5	49.3	101.0	101.0	83.7
Capex	269.8	147.2	168.3	146.2	341.5	101.5	101.5	147.2
Myanmar								
Revenue-Wireless	-	-	-	53.9	134.8	235.6	235.6	-
EBITDA	(94.8)	(72.3)	(82.3)	(96.2)	(105.8)	(25.0)	(25.0)	(72.3)
% EBITDA	0%	0%	0%	-178%	-79%	-11%	-11%	0%
NET PROFIT	(94.9)	(72.9)	(95.1)	(154.5)	(208.8)	(154.1)	(154.1)	(72.9)
Capex	1.1	39.3	183.5	452.8	389.0	241.7	241.7	39.3
WATANIYA GROUP								
Revenue	2,331.3	2,358.2	2,543.3	2,383.6	2,293.2	2,142.2	2,142.2	2,358.2
EBITDA	848.2	862.0	921.4	837.4	494.1	705.9	705.9	862.0
% EBITDA	36%	37%	36%	35%	22%	33%	33%	37%
NET PROFIT	319.3	314.5	311.1	131.9	(61.6)	11.2	11.2	314.5
Capex	1,578.0	577.1	526.7	398.4	551.5	341.6	341.6	577.1
Kuwait								
Revenue-Wireless	583.2	541.1	551.1	523.2	534.1	544.6	544.6	541.1
EBITDA	140.8	125.6	109.0	104.9	133.8	125.5	125.5	125.6
% EBITDA	24%	23%	20%	20%	25%	22%	22%	23%
NET PROFIT	19.3	37.2	22.9	9.2	119.9	36.5	36.5	37.2
Capex	247.6	165.8	133.3	57.9	71.0	61.0	61.0	165.8
Tunisia								
Revenue-Wireless	613.9	586.1	611.5	582.5	508.2	446.4	446.4	586.1
EBITDA	311.3	288.8	273.7	291.2	218.6	186.2	186.2	288.8
% EBITDA	51%	49%	45%	50%	43%	42%	42%	49%
NET PROFIT	110.2	99.2	84.1	69.7	46.4	33.6	33.6	99.2
Capex	156.7	47.0	101.2	90.7	146.2	38.6	38.6	47.0
Algeria								
Revenue-Wireless	1,004.7	1,103.6	1,255.2	1,147.9	1,116.7	1,011.1	1,011.1	1,103.6
EBITDA	382.7	426.9	519.4	420.2	114.9	365.0	365.0	426.9
% EBITDA	38%	39%	41%	37%	10%	36%	36%	39%
NET PROFIT	225.6	155.6	225.6	64.3	(217.7)	(61.7)	(61.7)	155.6
Capex	1,130.6	349.7	247.4	229.8	310.6	218.6	218.6	349.7
Maldives								
Revenue-Wireless	46.2	49.9	47.1	49.4	60.0	70.2	70.2	49.9
EBITDA	8.1	16.8	14.1	14.3	23.0	33.7	33.7	16.8
% EBITDA	17%	34%	30%	29%	38%	48%	48%	34%
NET PROFIT	(6.5)	2.4	(0.1)	0.9	15.3	15.6	15.6	2.4
Capex	17.0	8.6	7.4	9.4	13.5	11.4	11.4	8.6
Palestine								
Revenue-Wireless	83.2	77.5	78.3	80.6	74.2	69.9	69.9	77.5
EBITDA	11.3	10.4	12.6	13.5	10.4	6.5	6.5	10.4
% EBITDA	14%	13%	16%	17%	14%	9%	9%	13%
NET PROFIT	(14.0)	(15.9)	(13.8)	(9.2)	(21.3)	(15.0)	(15.0)	(15.9)
Capex	26.1	6.0	37.5	10.6	10.3	12.0	12.0	6.0
WI-TRIBE GROUP								
Revenue-Wireless	35.7	37.3	39.1	33.5	29.7	28.3	28.3	37.3
EBITDA	12.3	14.2	11.0	7.8	6.1	6.3	6.3	14.2
% EBITDA	34%	38%	28%	23%	21%	22%	22%	38%
NET PROFIT	(12.9)	23.7	(18.3)	(37.8)	(35.1)	(23.1)	(23.1)	23.7
Capex	3.5	1.5	1.2	3.1	2.8	3.1	3.1	1.5

Note: 1. Ooredoo Group reflects the consolidated results including share in associates and intra-group adjustments.
 2. wi-Tribe Group includes results of Pakistan, Jordan and the holding company wi-tribe Limited.

Revenue Breakdown in QAR Millions



Amounts in QR '000	Q4 2013	Q1 2014	Q2 2014	Q3 2014	Q4 2014	Q1 2015	3M 2015	3M 2014
WIRELESS REVENUE								
Qatar								
Post paid	471	482	517	557	546	572	572	482
Prepaid	534	524	539	497	505	531	531	524
Other Revenue	63	80	79	58	137	163	163	80
Total	1,068	1,086	1,135	1,112	1,187	1,266	1,266	1,086
Oman								
Post paid	119	114	124	119	120	121	121	114
Prepaid	335	343	360	381	395	380	380	343
Other Revenue	14	8	10	12	17	16	16	8
Total	468	465	494	512	532	517	517	465
Others								
Wataniya (Consolidated)	2,331	2,358	2,543	2,384	2,293	2,142	2,142	2,358
Indosat	1,517	1,434	1,326	1,680	1,586	1,394	1,394	1,434
Asiacell	1,761	1,618	1,602	1,584	1,494	1,266	1,266	1,618
Wi-tribe	36	37	39	34	30	28	28	37
Starlink	104	121	90	81	106	166	166	121
Fanoos	45	43	31	22	26	17	17	43
Myanmar	-	-	-	53.94	134.77	235.58	236	-
Total	5,795	5,612	5,631	5,838	5,670	5,249	5,014	5,612
Elimination on consolidation	(66)	(80)	(77)	(69)	(67)	(119)	(119)	(80)
Total Wireless	7,265	7,083	7,184	7,392	7,322	6,914	6,914	7,083
WIRELINE REVENUE								
Qatar								
Fixed Line	252	235	245	257	251	255	255	235
Internet	201	213	218	216	227	245	245	213
Triple Play	79	84	91	103	104	108	108	84
Other Revenue	129	88	107	96	93	113	113	88
Total	662	620	662	672	675	721	721	620
Oman								
Fixed Line	38	41	45	46	48	50	50	41
Other Revenue	15	13	7	13	15	14	14	13
Total	53	54	52	59	63	64	64	54
Indonesia	395	346	503	212	308	338	338	346
Total Wireline	1,109	1,020	1,217	943	1,046	1,123	1,123	1,020
TOTAL GROUP REVENUE	8,374	8,103	8,401	8,335	8,368	8,037	8,037	8,103

Quarterly ARPU by Operation in Qatari Riyal



	Q4 2013	Q1 2014	Q2 2014	Q3 2014	Q4 2014	Q1 2015
QATAR						
Postpaid	424.5	399.0	412.6	429.4	419.0	418.5
Prepaid	85.0	81.6	83.2	74.2	74.3	74.0
Wireless Broadb.	224.5	263.7	259.5	270.1	256.2	283.3
BLENDDED ARPU	133.0	129.2	134.0	129.9	128.1	127.3
Fixed Line	118.2	104.8	102.9	96.2	94.0	91.7
INDONESIA						
Postpaid	44.8	41.5	43.3	40.9	39.7	36.7
Prepaid	8.3	7.4	7.8	8.1	7.5	6.4
BLENDDED ARPU	8.8	7.9	8.2	8.6	8.0	6.8
Fixed Line	8.6	8.2	8.0	8.4	8.0	0.0
IRAQ						
Prepaid	54.8	50.1	47.6	43.5	40.0	34.4
OMAN						
Postpaid	211.6	199.2	207.0	207.2	206.4	202.6
Prepaid	51.8	53.1	53.3	54.3	55.0	52.6
BLENDDED ARPU	63.8	64.8	65.6	66.3	66.8	63.9
Fixed Line	199.2	211.4	228.8	246.2	273.4	288.0
KUWAIT						
Postpaid	239.7	234.9	252.8	254.8	260.8	277.3
Prepaid	56.8	49.5	47.0	39.8	38.7	35.8
Wireless Broadb.	60.3	52.2	65.0	81.5	84.3	80.6
BLENDDED ARPU	86.6	76.5	74.8	67.4	65.6	65.1
TUNISIA						
Postpaid	70.5	66.6	65.7	58.0	54.7	48.2
Prepaid	24.7	23.3	24.2	22.4	19.3	16.8
BLENDDED ARPU	26.3	24.8	25.8	23.8	20.7	18.2
ALGERIA						
Postpaid	47.7	46.7	42.6	34.3	29.5	25.4
Prepaid	31.5	34.3	34.2	31.9	29.4	26.3
BLENDDED ARPU	33.9	36.3	35.7	32.3	29.4	26.1
MALDIVES						
Postpaid	126.2	132.0	135.6	124.0	116.5	122.9
Prepaid	36.7	36.1	37.9	38.1	41.3	41.1
Wireless Broadb.	35.2	38.4	38.1	38.8	42.4	43.6
BLENDDED ARPU	41.5	41.9	43.4	43.1	46.0	46.5
PALESTINE						
Postpaid	110.7	114.7	122.5	119.0	112.9	102.5
Prepaid	29.4	26.7	26.8	26.5	26.9	25.5
BLENDDED ARPU	34.7	32.5	32.6	31.7	32.3	30.5
PAKISTAN						
Wimax	39.5	42.0	45.8	45.4	44.7	44.0
MYANMAR						
Prepaid	0.0	0.0	0.0	33.8	27.2	26.9

Total Customers by Operation (number)



	Q4 2013	Q1 2014	Q2 2014	Q3 2014	Q4 2014	Q1 2015
QATAR						
Postpaid	325,704	350,146	366,413	376,099	386,349	398,531
Prepaid	2,123,419	2,158,551	2,193,324	2,230,140	2,324,601	2,451,870
Wireless Broadband	83,092	84,630	85,722	86,184	86,440	86,721
Fixed Line	333,300	346,924	350,229	354,851	357,698	363,140
Total Customers	2,865,515	2,940,251	2,995,688	3,047,274	3,155,088	3,300,262
INDONESIA						
Postpaid	794,627	778,637	796,876	804,702	813,257	804,722
Prepaid	58,785,907	58,962,171	54,114,559	53,393,523	62,407,561	65,744,571
Fixed Line	111,799	104,902	93,029	85,770	77,162	0
Total Customers	59,692,333	59,845,710	55,004,464	54,283,995	63,297,980	66,549,293
IRAQ						
Prepaid	10,734,096	10,774,377	11,643,735	12,327,653	12,301,895	11,187,176
OMAN						
Postpaid	186,917	189,554	190,531	192,427	196,142	199,206
Prepaid	2,145,622	2,177,469	2,217,774	2,262,174	2,347,908	2,457,075
Wireless Broadband	0					
Fixed Line	64,287	65,728	64,192	59,630	57,654	58,435
Total Customers	2,396,826	2,432,751	2,472,497	2,514,231	2,601,704	2,714,716
MYANMAR						
Prepaid	-	-	-	1,013,483.00	2,236,194.00	3,329,119
FANOOS						
Total Customers	505,195	497,500	445,700	351,200	278,900	135,278
WATANIYA GROUP						
Postpaid	2,350,362	2,429,790	2,732,789	2,801,016	3,146,472	2,236,009
Prepaid	17,521,507	17,916,688	18,716,096	19,334,131	19,865,349	20,973,602
Wireless Broadband	67,505	98,210	111,738	131,934	170,814	225,987
Fixed Line	24,861	25,109	25,641	23,560	28,996	35,253
Total Customers	19,964,235	20,469,797	21,586,264	22,290,641	23,211,631	23,470,851
KUWAIT						
Postpaid	308,249	295,723	294,102	278,826	273,670	274,181
Prepaid	1,627,092	1,859,300	1,954,638	2,042,553	2,103,461	1,999,538
Wireless Broadband	34,837	65,018	77,979	97,363	138,000	193,167
Fixed Line						
Total Customers	1,970,178	2,220,041	2,326,719	2,418,742	2,515,131	2,466,886
TUNISIA						
Postpaid	259,388	274,615	292,628	297,366	308,072	316,836
Prepaid	7,156,476	7,114,495	7,057,116	7,171,582	7,215,366	7,076,290
Fixed Line	24,861	25,109	25,641	23,560	28,996	35,253
Total Customers	7,440,725	7,414,219	7,375,385	7,492,508	7,552,434	7,428,379
ALGERIA						
Postpaid	1,551,592	1,802,405	2,091,750	2,168,652	2,507,390	1,583,464
Prepaid	7,939,831	8,126,917	8,841,556	9,280,800	9,717,144	11,046,807
Total Customers	9,491,423	9,929,322	10,933,306	11,449,452	12,224,534	12,630,271
MALDIVES						
Postpaid	14,143	14,453	15,297	16,989	18,709	19,668
Prepaid	202,468	209,310	222,892	235,575	247,235	264,374
Wireless Broadband	32,668	33,192	33,759	34,571	32,814	32,820
Total Customers	249,279	256,955	271,948	287,135	298,758	316,862
PALESTINE						
Postpaid	42,179	42,594	39,012	39,183	38,631	41,860
Prepaid	595,640	606,666	639,894	603,621	582,143	586,593
Total Customers	637,819	649,260	678,906	642,804	620,774	628,453
PAKISTAN						
Fixed Wireless	200,186	197,283	182,854	176,457	170,536	166,676
Total Consolidated Customers						
	96,183,575	97,157,669	94,331,202	96,004,934	107,253,928	110,853,371

Consolidated Customer Status as at 31st March 2015

	POSTPAID	PREPAID	WIRELESS BROADBAND	FIXED LINE	FIXED WIRELESS	Total Customers	Ownership	PROPORTIONAL CUSTOMERS
Qatar	398,531	2,451,870	86,721	363,140	-	3,300,262	100%	3,300,262
Indonesia	804,722	65,744,571	-	-	-	66,549,293	65%	43,257,040.45
Iraq	-	11,187,176	-	-	-	11,187,176	64.1%	7,170,980
Oman	199,206	2,457,075	-	58,435	-	2,714,716	55%	1,493,093.80
Myanmar	-	3,329,119	-	-	-	3,329,119	100.0%	3,329,119
Kuwait	274,181	1,999,538	193,167	-	-	2,466,886	92.1%	2,272,002
Tunisia	316,836	7,076,290	-	35,253	-	7,428,379	84.1%	6,247,267
Algeria	1,583,464	11,046,807	-	-	-	12,630,271	74.4%	9,396,922
Maldives	19,668	264,374	32,820	-	-	316,862	92.1%	291,830
Palestine	41,860	586,593	-	-	-	628,453	45.8%	287,831
Fanoos	-	-	-	-	135,278	135,278	49.0%	66,286
Pakistan	-	-	-	-	166,676	166,676	86.1%	143,508
Total Active Customers	3,638,468	106,143,413	312,708	456,828	301,954	110,853,371		77,256,141

Operating Results by Operations in USD Millions



	Q4 2013	Q1 2014	Q2 2014	Q3 2014	Q4 2014	Q1 2015	3M 2015	3M 2014
OOREDOO GROUP								
Revenue	2,299.6	2,225.1	2,307.0	2,289.0	2,298.1	2,207.1	2,207.1	2,225.1
Wireless	1,995.0	1,945.1	1,972.8	2,030.0	2,010.7	1,898.6	1,898.6	1,945.1
Wireline	304.6	280.0	334.2	259.0	287.4	308.5	308.5	280.0
EBITDA	937.7	927.6	958.9	924.0	745.1	880.1	880.1	927.6
% EBITDA	41%	42%	42%	40%	32%	40%	40%	42%
NET PROFIT	172.3	324.3	267.2	98.7	4.1	137.4	137.4	324.3
Net Profit to Ooredoo shareholders	140.1	243.5	224.5	103.0	15.2	137.6	137.6	243.5
Capex	860.4	534.5	550.6	619.9	599.2	447.2	447.2	534.5
Qatar operation								
Revenue	475.0	468.5	493.3	489.8	511.4	545.5	545.5	468.5
Wireless	293.3	298.2	311.6	305.2	326.0	347.6	347.6	298.2
Wireline	181.7	170.3	181.7	184.5	185.4	197.9	197.9	170.3
EBITDA	248.4	227.4	251.1	242.5	225.9	269.0	269.0	227.4
% EBITDA	52%	49%	51%	50%	44%	49%	49%	49%
NET PROFIT	98.6	89.8	160.2	160.0	117.0	169.1	169.1	89.8
Capex	85.4	26.7	53.1	137.0	109.1	16.0	16.0	26.7
Indonesia								
Revenue	525.2	488.8	502.4	519.6	520.0	475.7	475.7	488.8
Wireless	416.7	393.9	364.1	461.2	435.4	382.8	382.8	393.9
Wireline	108.5	94.9	138.2	58.3	84.5	92.9	92.9	94.9
EBITDA	220.2	233.7	221.9	232.0	212.9	216.0	216.0	233.7
% EBITDA	42%	48%	44%	45%	41%	45%	45%	48%
NET PROFIT	(86.0)	71.5	(44.5)	(130.1)	(51.8)	(33.3)	(33.3)	71.5
Capex	121.8	158.2	177.3	131.7	98.5	112.0	112.0	158.2
Iraq								
Revenue-Wireless	483.6	444.4	439.9	434.9	410.3	347.6	347.6	444.4
EBITDA	227.5	209.7	214.3	199.8	183.3	147.6	147.6	209.7
% EBITDA	47%	47%	49%	46%	45%	42%	42%	47%
NET PROFIT	93.7	83.5	85.3	69.5	45.0	13.4	13.4	83.5
Capex	142.0	136.9	76.1	73.9	36.6	129.6	129.6	136.9
Oman								
Revenue	142.8	142.5	150.1	156.7	163.4	159.7	159.7	142.5
Wireless	128.4	127.7	135.8	140.5	146.1	142.0	142.0	127.7
Wireline	14.4	14.8	14.3	16.1	17.4	17.7	17.7	14.8
EBITDA	71.0	70.9	78.5	80.9	75.9	87.8	87.8	70.9
% EBITDA	50%	50%	52%	52%	46%	55%	55%	50%
NET PROFIT	26.0	23.0	25.7	28.1	13.5	27.7	27.7	23.0
Capex	74.1	40.4	46.2	40.2	93.8	27.9	27.9	40.4
Myanmar								
Revenue-Wireless	-	-	-	14.8	37.0	64.7	64.7	-
EBITDA	(26.0)	(19.8)	(22.6)	(26.4)	(29.1)	(6.9)	(6.9)	(19.8)
% EBITDA	0%	0%	0%	-178%	-79%	-11%	-11%	0%
NET PROFIT	(26.1)	(20.0)	(26.1)	(42.4)	(57.3)	(42.3)	(42.3)	(20.0)
Capex	0.3	10.8	50.4	124.3	106.8	66.4	66.4	10.8
WATANIYA GROUP								
Revenue	640.2	647.6	698.4	654.6	629.7	588.3	588.3	647.6
EBITDA	232.9	236.7	253.0	229.9	135.7	193.8	193.8	236.7
% EBITDA	36%	37%	36%	35%	22%	33%	33%	37%
NET PROFIT	87.7	86.4	85.4	36.2	(16.9)	3.1	3.1	86.4
Capex	433.3	158.5	144.6	109.4	151.5	93.8	93.8	158.5
Kuwait								
Revenue-Wireless	160.2	148.6	151.3	143.7	146.7	149.5	149.5	148.6
EBITDA	38.7	34.5	29.9	28.8	36.7	33.1	33.1	34.5
% EBITDA	24%	23%	20%	20%	25%	22%	22%	23%
NET PROFIT	5.3	10.2	6.3	2.5	32.9	10.0	10.0	10.2
Capex	68.0	45.5	36.6	15.9	19.5	16.8	16.8	45.5
Tunisia								
Revenue-Wireless	168.6	161.0	167.9	160.0	139.5	122.6	122.6	161.0
EBITDA	85.5	79.3	75.2	80.0	60.0	51.1	51.1	79.3
% EBITDA	51%	49%	45%	50%	43%	42%	42%	49%
NET PROFIT	30.3	27.2	23.1	19.2	12.7	9.2	9.2	27.2
Capex	43.0	12.9	27.8	24.9	40.2	10.6	10.6	12.9
Algeria								
Revenue-Wireless	275.9	303.1	344.7	315.2	306.7	277.7	277.7	303.1
EBITDA	105.1	117.2	142.6	115.4	31.5	100.2	100.2	117.2
% EBITDA	38%	39%	41%	37%	10%	36%	36%	39%
NET PROFIT	62.0	42.7	62.0	17.7	(59.8)	(16.9)	(16.9)	42.7
Capex	310.5	96.0	67.9	63.1	85.3	60.0	60.0	96.0
Maldives								
Revenue-Wireless	12.7	13.7	12.9	13.6	16.5	19.3	19.3	13.7
EBITDA	2.2	4.6	3.9	3.9	6.3	9.2	9.2	4.6
% EBITDA	17%	34%	30%	29%	38%	48%	48%	34%
NET PROFIT	(1.8)	0.7	(0.0)	0.2	4.2	4.3	4.3	0.7
Capex	4.7	2.4	2.0	2.6	3.7	3.1	3.1	2.4
Palestine								
Revenue-Wireless	22.9	21.3	21.5	22.1	20.4	19.2	19.2	21.3
EBITDA	3.1	2.9	3.5	3.7	2.9	1.8	1.8	2.9
% EBITDA	14%	13%	16%	17%	14%	9%	9%	13%
NET PROFIT	(3.8)	(4.4)	(3.8)	(2.5)	(5.9)	(4.1)	(4.1)	(4.4)
Capex	7.2	1.6	10.3	2.9	2.8	3.3	3.3	1.6
WI-TRIBE GROUP								
Revenue-Wireless	9.8	10.3	10.7	9.2	8.2	7.8	7.8	10.3
EBITDA	3.4	3.9	3.0	2.2	1.7	1.7	1.7	3.9
% EBITDA	34%	38%	28%	23%	21%	22%	22%	38%
NET PROFIT	(3.5)	6.5	(5.0)	(10.4)	(9.6)	(6.3)	(6.3)	6.5
Capex	1.0	0.4	0.3	0.9	0.8	0.8	0.8	0.4

Note: 1. Ooredoo Group reflects the consolidated results including share in associates and intra-group adjustments.
2. wi-Tribe Group includes results of Pakistan and the holding company wi-tribe Limited.

Revenue Breakdown in USD Millions



Amounts in USD '000	Q4 2013	Q1 2014	Q2 2014	Q3 2014	Q4 2014	Q1 2015	3M 2015	3M 2014
WIRELESS REVENUE								
Qatar								
Post paid	129	132	142	153	150	157	157	132
Prepaid	147	144	148	136	139	146	146	144
Other Revenue	17	22	22	16	37	45	45	22
Total	293	298	312	305	326	348	348	298
Oman								
Post paid	33	31	34	33	33	33	33	31
Prepaid	92	94	99	105	108	104	104	94
Other Revenue	4	2	3	3	5	4	4	2
Total	128	128	136	141	146	142	142	128
Others								
Wataniya (Consolidated)	640	648	698	655	630	588	588	648
Indosat	417	394	364	461	435	383	383	394
Asiacell	484	444	440	435	410	348	348	444
Wi-tribe	10	10	11	9	8	8	8	10
Starlink	29	33	25	22	29	46	46	33
Fanoos	12	12	9	6	7	5	5	12
Myanmar	-	-	-	15	37	65	-	-
Total	1,591	1,541	1,546	1,603	1,557	1,442	1,377	1,541
Elimination on consolidation	(18)	(22)	(21)	(19)	(18)	(33)	(33)	(22)
Total Wireless	1,995	1,945	1,973	2,030	2,011	1,899	1,899	1,945
WIRELINE REVENUE								
Qatar								
Fixed Line	69	65	67	70	69	70	70	65
Internet	55	58	60	59	62	67	67	58
Triple Play	22	23	25	28	29	30	30	23
Other Revenue	36	24	29	26	26	31	31	24
Total	182	170	182	185	185	198	198	170
Oman								
Fixed Line	10	11	12	13	13	14	14	11
Other Revenue	4	3	2	4	4	4	4	3
Total	14	15	14	16	17	18	18	15
Indonesia								
Total	108	95	138	58	85	93	93	95
Total Wireline	305	280	334	259	287	309	309	280
TOTAL GROUP REVENUE	2,300	2,225	2,307	2,289	2,298	2,207	2,207	2,225

Quarterly ARPU by Operation in US Dollar



	Q4 2013	Q1 2014	Q2 2014	Q3 2014	Q4 2014	Q1 2015
QATAR						
Postpaid	116.6	109.6	113.3	117.9	115.0	114.9
Prepaid	23.3	22.2	22.8	20.4	20.4	20.3
Wireless Broadband	61.7	72.4	71.3	74.2	70.4	77.8
BLENDDED ARPU	36.5	35.3	36.8	35.7	35.2	35.0
Fixed Line	32.5	32.5	28.3	26.4	25.8	25.2
INDONESIA						
Postpaid	12.3	11.4	11.9	11.2	10.9	10.1
Prepaid	2.3	2.0	2.1	2.2	2.1	1.8
BLENDDED ARPU	2.4	2.2	2.3	2.3	2.2	1.9
Fixed Line	2.4	2.3	2.2	2.3	2.2	0.0
IRAQ						
Prepaid	15.0	13.8	13.1	11.9	11.0	9.4
OMAN						
Postpaid	58.1	54.7	56.9	56.9	56.7	55.6
Prepaid	14.2	14.6	14.6	14.9	15.1	14.4
BLENDDED ARPU	17.5	17.8	18.0	18.2	18.3	17.5
Fixed Line	54.7	58.0	62.8	67.6	75.1	79.1
KUWAIT						
Postpaid	65.8	64.5	69.4	70.0	71.6	76.1
Prepaid	15.6	13.6	12.9	10.9	10.6	9.8
Wireless Broadband	14.3	14.3	17.9	22.4	23.2	22.1
BLENDDED ARPU	21.0	21.0	20.5	18.5	18.0	17.9
TUNISIA						
Postpaid	19.4	18.2	18.0	15.9	15.0	13.2
Prepaid	6.8	6.4	6.6	6.2	5.3	4.6
BLENDDED ARPU	7.2	6.8	7.1	6.5	5.7	5.0
ALGERIA						
Postpaid	13.1	12.8	11.7	9.4	8.1	7.0
Prepaid	8.7	9.4	9.4	8.7	8.1	7.2
BLENDDED ARPU	9.3	10.0	9.8	8.9	8.1	7.2
MALDIVES						
Postpaid	34.7	36.3	37.2	34.1	32.0	33.7
Prepaid	10.1	9.9	10.4	10.5	11.3	11.3
Wireless Broadband	9.7	10.5	10.5	10.7	11.6	12.0
BLENDDED ARPU	11.4	11.5	11.9	11.8	12.6	12.8
PALESTINE						
Postpaid	30.4	31.5	33.7	32.7	31.0	28.2
Prepaid	8.1	7.3	7.4	7.3	7.4	7.0
BLENDDED ARPU	9.5	8.9	9.0	8.7	8.9	8.4
PAKISTAN						
Wimax	10.9	11.5	12.6	12.5	12.3	12.1
MYANMAR						
Prepaid	0.0	0.0	0.0	9.3	7.5	7.4